

March 2026 | Issue 61

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- ENFORCEMENT OF NEW YORK STATE NURSING HOME STAFFING MANDATE: FIRST CIVIL PENALTIES ISSUED
- ELEVATE YOUR NONPROFIT'S SUCCESS WITH UST'S INNOVATIVE WORKFORCE SOLUTIONS
- WHY FAIR MARKET VALUE SUPPORT MATTERS IN SKILLED NURSING FACILITY MANAGEMENT AGREEMENTS
- THE GREAT RECALIBRATION: FUTURE-PROOFING YOUR BUSINESS & WORKFORCE
- THE CCS/DIRECTV COMMUNITY CHANNEL

Celebrating New Solutions!

Monthly tips, tools, information, & special offers!

Solutions is meant to be a resource for you to solve identified problems and to stimulate strategic thinking about opportunities given the challenges you may face in unprecedentedly difficult financial times. Find helpful education, training opportunities, options for improving quality care, saving money or gaining efficiencies, product discounts, and much more. Let LeadingAge New York Solutions help you find your way.

Upcoming Events & Updates!

- **Pathways to Success, Registration Deadline: March 30**
- **Journey to Excellence Mentorship Program, Registration Deadline: March 30**
- **Affordable Housing Conference, May 6 – 7, DoubleTree by Hilton Syracuse, Syracuse**
 - **Attendee & Exhibitor/Sponsor Registration Open!**
- **Spring Leadership Conference & Exposition (Annual), May 18 – 20, The Saratoga Hilton & Saratoga Springs City Center, Saratoga Springs**
 - **Attendee & Exhibitor/Sponsor Registration Open!**

Articles Below

Save the Date!

- **2026 Fall Operational Conference, Aug. 31-Sept. 2, The Saratoga Hilton & Saratoga Springs City Center, Saratoga Springs**
- **2026 CCRC Summit, July 14 – 15, Jefferson’s Ferry, Centereach, NY**

Articles Below

FROM THE **SOURCE**

Medical Aid in Dying: What Your Facility and Staff Need to Know



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Cona Elder Law PLLC

In January 2026, Governor Kathy Hochul agreed to sign the Medical Aid in Dying Act (subject to the passage of certain extra requirements) permitting terminally ill adults to access life-ending medication. With the implementation of this Act, New York joins thirteen other states and Washington, D.C., in adopting measures intended to help ease the suffering of terminally ill patients.



FROM THE SOURCE

Enforcement of New York State Nursing Home Staffing Mandate: First Civil Penalties Issued

THE BONADIO GROUP

In February 2026, the New York State Department of Health (DOH) issued its first set of civil penalty notices to 20 nursing homes for failure to comply with the State's minimum staffing requirements. The penalties relate to one or more quarters beginning April 1, 2022 (Quarter 2 of 2022) through Quarter 4 of 2023, encompassing the first seven quarters of enforcement under the staffing mandate.



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THE BONADIO GROUP
CPAs, Consultants & More

FROM THE **SOURCE**

Live Webinar

Register Now



UST

This webinar will highlight the exclusive benefits—offering helpful insight into the history of unemployment and the different funding options accessible to nonprofit organizations. The webinar will also provide an overview of our comprehensive services, including unemployment claims management, HR support, and outplacement services—all designed to help you save time and money while strengthening your financial foundation.

FROM THE **SOURCE**

Why Fair Market Value Support Matters in Skilled Nursing Facility Management Agreements

Grassi

As oversight of public healthcare funding intensifies, skilled nursing facilities must be prepared to defend not only the terms of their management agreements, but also the assumptions behind them. When Medicare and Medicaid dollars are involved, regulators are paying closer attention to both the structure and substance of these arrangements, including how fees are set, how services are defined, and whether compensation meets fair market value and commercial reasonableness standards.

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GRASSI

FROM THE SOURCE

The Great Recalibration: Future-Proofing Your Business & Workforce

NonprofitHR

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ROCHESTER

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**THE GREAT RECALIBRATION:
FUTURE-PROOFING YOUR BUSINESS
& WORKFORCE**

Tuesday, April 14th
8:30 AM - 11:30 AM EST
Shadow Lake Golf Club | Rochester, NY

SAVE THE DATE

FROM THE **SOURCE**

The CCS/DIRECTV Community Channel

Value 1st

The CSS/DIRECTV Community Channel is a built-in feature that allows senior living & skilled communities to share important updates, daily schedules, event announcements, and fun in-house content directly on residents' TVs.

Because it is part of the existing DIRECTV system, not a separate platform, staff can easily update messages and create a more engaging environment without extra tools or complicated steps.

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New Solutions Center Website

Help with issues evolving from Covid-19 and other challenges facing your organization

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Covid-19 Supplier Resources

[ADDITIONAL RESOURCES](#)

