



January 26, 2012

Dear Colleague:

LeadingAge New York is pleased to provide you with a copy of our latest report, *New York State Nursing Homes; Sponsorship as a Defining Factor in Outcomes*. LeadingAge New York – formerly known as the New York Association of Homes and Services for the Aging (NYAHSA) – represents over 500 not-for-profit and public providers of long term care and senior services throughout New York State, including nursing homes.

The report was requested by the LeadingAge New York Board of Directors and Nursing Home Cabinet, in response to marketplace dynamics including Medicaid redesign and a renewed focus on nursing home quality of care. Staff from LeadingAge New York’s policy solutions and analytical and technical services departments analyzed available literature and conducted a detailed analysis of cost, survey and clinical data.

This analysis led to findings related to hospitalization rates, survey deficiencies, staffing and quality measures, suggesting that sponsorship has a bearing on the outcomes of nursing home care. As the report notes, there are certain caveats to the analysis and resulting conclusions, and further examination is suggested to explore the inter-relationships between the findings, their broader system implications and the associated public policy ramifications.

Please contact Dan Heim at dheim@leadingageny.org or (518) 867-8866; or Linda Spokane at lspokane@leadingageny.org or (518) 867-8857 with your comments or questions on the report.

Sincerely,

A handwritten signature in black ink that reads "James W. Clyne, Jr." The signature is fluid and cursive.

James W. Clyne, Jr.
President/CEO