

March 2019 MLTC Plan Market Share

Below please find an analysis of March 2019 enrollment and market share by plan for MAP, Partial Capitation, PACE, and FIDA programs.

| Medicaid Advantage Plus (MAP) Plans | March 2019 Members | Statewide Market Share |
|-------------------------------------|--------------------|------------------------|
| HealthFirst | 9,668 | 65.16% |
| VNS Choice Plus | 2,343 | 15.79% |
| ElderPlan | 1,427 | 9.62% |
| Village Care | 1,204 | 8.11% |
| Senior Whole Health | 94 | 0.63% |
| Fidelis Legacy Plan | 91 | 0.61% |
| HealthPlus | 11 | 0.07% |
| | | |

Source: NY DOH Posting of March 2019 Plan Enrollment Figures/ Analyzed by LeadingAge New York

March 2019 MLTC Plan Market Share

| Partial Capitation MLTC Plans | March 2019 Members | Statewide Market Share |
|---------------------------------|--------------------|------------------------|
| CENTERS PLAN FOR HEALTHY LIVING | 33,006 | 14.49% |
| FIDELIS CARE | 23,412 | 10.28% |
| INTEGRA | 17,037 | 7.48% |
| SENIOR HEALTH PARTNERS INC | 15,104 | 6.63% |
| SENIOR WHOLE HEALTH | 14,635 | 6.43% |
| ELDERSERVE | 14,429 | 6.34% |
| ELDERPLAN | 14,070 | 6.18% |
| VNS CHOICE | 13,214 | 5.80% |
| VILLAGE CARE | 11,308 | 4.97% |
| AGEWELL NEW YORK | 11,187 | 4.91% |
| VNA HOMECARE OPTIONS | 7,564 | 3.32% |
| AETNA BETTER HEALTH | 7,417 | 3.26% |
| EXTENDED MLTC | 6,322 | 2.78% |
| HEALTHPLUS | 6,247 | 2.74% |
| WELLCARE | 5,674 | 2.49% |
| INDEPENDENCE CARE SYSTEMS | 5,252 | 2.31% |
| ARCHCARE COMMUNITY LIFE | 4,578 | 2.01% |
| ICIRCLE CARE | 3,495 | 1.53% |
| UNITED HEALTHCARE | 3,003 | 1.32% |
| HAMASPIK CHOICE | 2,287 | 1.00% |
| METROPLUS | 1,962 | 0.86% |
| MONTEFIORE HMO | 1,648 | 0.72% |
| KALOS HEALTH | 1,416 | 0.62% |
| ELANT | 954 | 0.42% |
| FALLON HEALTH WEINBERG | 862 | 0.38% |
| ELDERWOOD | 617 | 0.27% |
| SENIOR NETWORK HEALTH | 573 | 0.25% |
| PRIME HEALTH CHOICE | 456 | 0.20% |
| GUILDNET | 2 | 0.00% |

Source: NY DOH Posting of March 2019 Plan Enrollment Figures/ Analyzed by LeadingAge New York

March 2019 MLTC Plan Market Share

| Programs of All Inclusive Care for the Elderly (PACE) | March 2019 Members | Statewide Market Share |
|--|---------------------------|-------------------------------|
| COMPREHENSIVE CARE MGMT | 2,729 | 47.05% |
| ARCHCARE SENIOR LIFE | 833 | 14.36% |
| INDEPENDENT LIVING FOR SENIORS | 761 | 13.12% |
| PACE CNY | 620 | 10.69% |
| CHS BUFFALO LIFE | 252 | 4.34% |
| EDDY SENIOR CARE | 220 | 3.79% |
| FALLON HEALTH WEINBERG | 135 | 2.33% |
| COMPLETE SENIOR CARE | 127 | 2.19% |
| TOTAL SENIOR CARE | 123 | 2.12% |

Source: NY DOH Posting of March 2019 Plan Enrollment Figures/ Analyzed by LeadingAge New York

March 2019 MLTC Plan Market Share

| Statewide Market Share Fully Integrated Duals Advantage (FIDA) Plans (Downstate Only) | March 2019 Members | Statewide Market Share |
|--|-----------------------------------|---------------------------------------|
| VNSNY Choice FIDA Complete | 1,175 | 39.95% |
| HealthFirst Absolute Care | 1,138 | 38.69% |
| ElderPlan FIDA Total Care | 442 | 15.03% |
| SWH Whole Health | 134 | 4.56% |
| FIDA Care Complete | 28 | 0.95% |
| River Spring | 23 | 0.78% |
| Agewell New York | 1 | 0.03% |

Source: NY DOH Posting of March 2019 Plan Enrollment Figures/ Analyzed by LeadingAge New York