



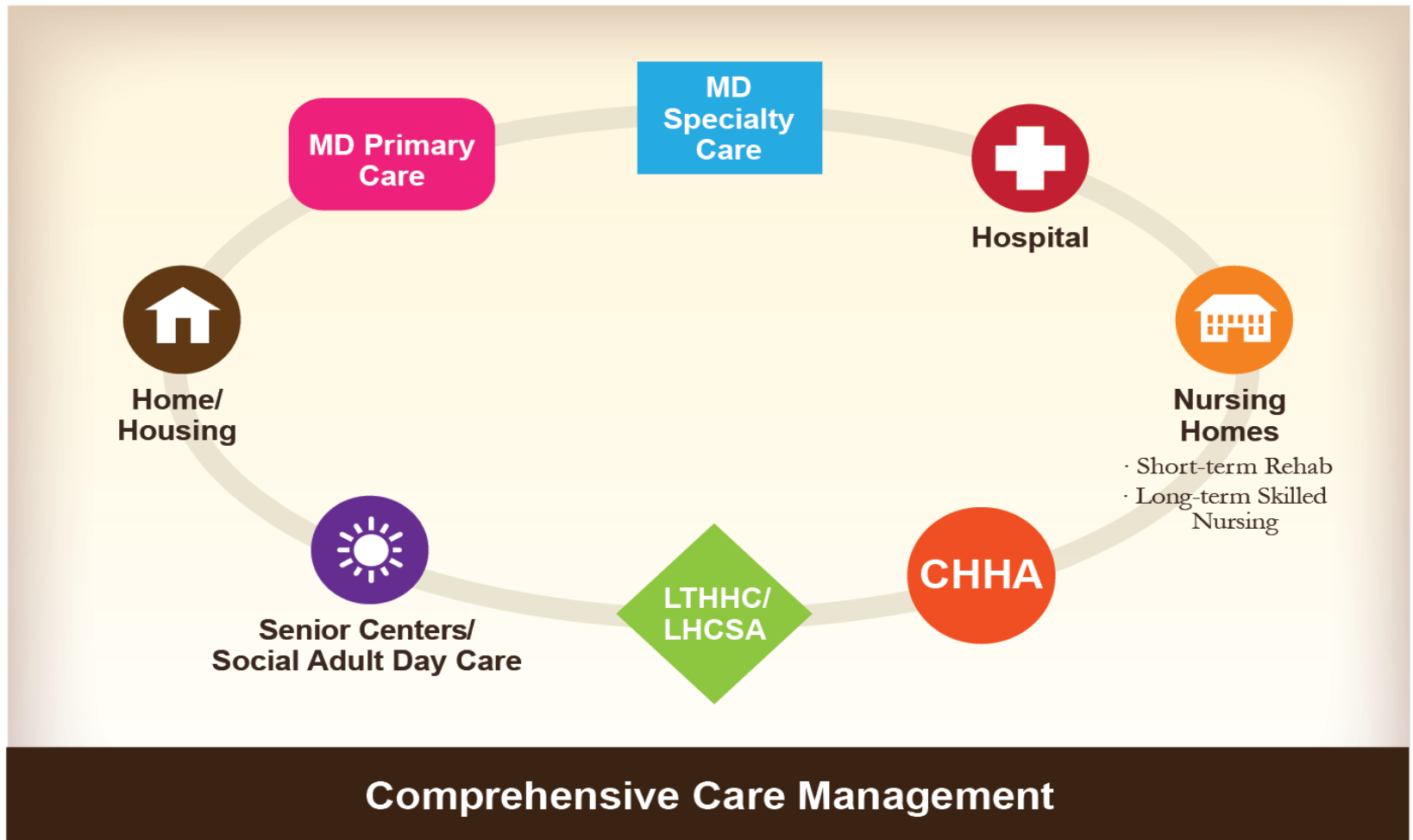
Because living at home
is a better alternative



Medicaid Reform: A Call to Serve

May 10, 2011

Managed Long Term Care: Integrating A Continuum of Care



CCM Program Overview

	PACE Program of All-inclusive Care for the Elderly	MLTC Managed Long Term Care	I-SNP (excluding MAP) Medicare Advantage	I-SNP + MAP Medicare Advantage AND Medicaid Advantage Plus
Description	Covers all Medicare, Medicaid, and Home care services	Covers only Medicaid Home care services	Covers only Medicare services	Covers all Medicare, Medicaid, and Home care services
Benefits	Inpatient, Outpatient, Professional, Home Care, Nursing, Transportation	Home Care, Nursing, Transportation	Inpatient, Outpatient, Professional	Inpatient, Outpatient, Professional, Home Care, Nursing, Transportation
Eligible Persons	55 year old + <ul style="list-style-type: none"> ▪ Medicaid Only ▪ Medicare and Medicaid ▪ Medicare +Direct pay 	18 year old + <ul style="list-style-type: none"> ▪ Medicaid Only ▪ Medicare and Medicaid 	Any age <ul style="list-style-type: none"> ▪ Medicare and Medicaid ▪ Medicare 	18 year old + <ul style="list-style-type: none"> ▪ Medicare and Medicaid ▪ Need for institution level care (like PACE)



Medicare Plan Descriptions

- Institution Special Needs Plan (I – SNP)
 - Must have health status assessment demonstrating need for institution level of care (Just like PACE and MLTC)
 - Program currently being sold in nursing homes

- I – SNP + Medicaid Advantage Plus (MAP)
 - Must have health status assessment demonstrating need for institution level of care (Just like PACE and MLTC)
 - Must be dual enrolled in I - SNP and Medicaid Advantage Plus
 - PACE offers slightly more benefit flexibility but MAP does not require use of specific sites for care (ex: PACE members can get home safety, air conditioners as needed)



Medicaid Reform: Opportunity & Challenge

- 2% Rate cut, admin PMPM reduction over 4 years
- MLTCs can increase to 75, moratorium lifted NOW
- Presumptive and mandatory enrollment
- Eligibility expansion
- Homecare parity
- Nursing Home bed hold policy
- Potential opportunities: ADHC, CHHAs, LTHHC, Nursing Homes



2009 NYS Long Term Care Participants

Nursing Homes	128,377
Adult Day Health Care	22,954
Long Term Home Health Care	26,572
Personal Care	75,023
Assisted Living Program	4,720
Home Care/CHHA	86,641
Managed Long Term Care	33,826
TOTAL	318,984

DOH 3 year goal: All in managed care!

