

FISCAL YEAR 2014–15 PHARMACY UPDATE STATE OF NEW YORK

SEPTEMBER 11, 2014

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FY 2014–15 Pharmacy Update Agenda

- Review of on-going pharmacy encounter data analysis:
 - Health Plan vs. Fee-for-Service (FFS) pricing analysis
 - Clinical edits analysis
 - Expenditure projections for Sovaldi/Hepatitis C drugs
 - Impact of the Uniform Prior Authorization criteria
- Discuss next steps:
 - FY 2014-15 premiums
 - Pharmacy stoploss
 - Additional pharmacy experience reporting

FY 2014–15 Pharmacy Update Pharmacy Encounter Data Analysis

- Encounter data analyses:
 - Mercer and the State have collected and analyzed pharmacy encounter data through June 2014 for a variety of purposes.
 - Reported encounters for 2013 Q4 and 2014 Q1 were benchmarked against FFS reimbursement levels.

2013 Q4 FFS Benchmark Pricing Analysis Results				
Program/Region	Brand	Generic	Total	
MMC/FHP — NYC	- 0.4%	+ 1.5%	+ 0.1%	
MMC/FHP — ROS	+ 0.0%	+ 3.8%	+ 1.1%	
HIVSNP	+ 1.9%	+ 9.5%	+ 2.3%	

2014 Q1 FFS Benchmark Pricing Analysis Results				
Program/Region	Brand	Generic	Total	
MMC/FHP — NYC	- 0.5%	- 1.5%	- 0.7%	
MMC/FHP — ROS	+ 0.6%	- 1.1%	+ 0.1%	
HIVSNP	+ 1.5%	+12.1%	+ 2.1%	

FY 2014–15 Pharmacy Update Pharmacy Encounter Data Analysis (Cont'd)

- Encounter data analyses:
 - Mercer also analyzed encounter data to identify avoidable pharmacy expenditures within the FY 2014–15 rate-setting base data.
 - These algorithms identify therapy duplication and quantity limits, as well as age and gender restrictions.
 - Approximately \$29.3M in inefficient spending was identified in the New York City (NYC) Metro region for Medicaid Managed Care (MMC) and Family Health Plus (FHP) plans.
 - Approximately \$26.6M in inefficient spending was identified in the Rest of State (ROS) regions for MMC and FHP plans.
 - Approximately \$8.6M in inefficient spending was identified for HIVSNP plans.

FY 2014–15 Pharmacy Update Pharmacy Encounter Data Analysis (Cont'd)

- Encounter data analyses:
 - Health Plan experience for Hepatitis C drugs, including Sovaldi, was reviewed to develop FY 2014–15 projections spending.
 - As a part of these projections, DOH and Mercer also estimated the potential impact of the Uniform Prior Authorization criteria.
 - Based on DOH analysis of encounters for beneficiaries with a Sovaldi encounter by April 30, 2014:
 - Approximately 58% of users would have met the clinical criteria based on their disease progression.
 - 52% had a genotyping encounter within a year of initiating therapy.
 - 21% had HCV RNA viral load encounter at week 4 of their therapy.
 - Assuming an October 1, 2014 implementation, Mercer estimates the potential savings associated with the Uniform Prior Authorization criteria to be between \$11.9M and \$46.2M in FY 2014–15.

FY 2014–15 Pharmacy Update Next Steps

• FY 2014-15 premiums:

- Based on the analysis of the available data and information, the State and Mercer will work to revise FY 2014–15 pharmacy premiums.
 - This adjustment will apply to MMC, FHP, and HIVSNP premiums.
 - Adjustments will be developed based on projected Hepatitis C drug spend between July 1, 2014 and March 31, 2015.

Pharmacy stoploss:

- The State does not plan to implement pharmacy stoploss for the MMC,
 FHP, or HIVSNP programs prior to April 1, 2015.
- Additional pharmacy experience reporting:
 - The State and Mercer will continue to monitor pharmacy experience as data becomes available.
 - The State and Mercer anticipate sharing relevant reports with the plans via the Pharmacy Dashboards.

