

Andrew M. Cuomo, Governor



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NYS Office For People With Developmental Disabilities

Putting People First

Managed Care Implementation

Update for Managed Care Plan
Meeting

July, 2014

Important Dates

- 8/1/14** *Draft* Plan Qualification Document for DISCO/COA approval released (Includes Attachment 10 for DISCO start up funds)
- 9/1/14** Proxy DISCO rates posted for grant application fiscals
- 10/1/14** If applying for start-up funds, Sections of COA application due
- 10/15/14** Funding approval/ contracts begin
- 11/14** OPWDD/FIDA rates final & released
- 4/1/15** OPWDD/FIDA enrollment begins
- 10/1/15** DISCO enrollment begins

Modeling the DISCO Managed Care Program

**Modeled after the Managed Long Term Care
Partial Capitation program**

**Integrating the MLTC Long Term Supports
and Services guidelines, COA and contracting
process, and core QA best practices**

**Also integrates some policies and procedures
successful in mainstream managed care**



What's the Same?

- COA Qualification process & Model Contract
- Informed choice & Enrollment Broker assisted enrollment process
- Person-centered planning
- Client Notices, grievances and appeals, fair hearings



What's Different?

- Start-up grants available as part of COA process
- No direct marketing by DISCO plans
- OPWDD RSFO/DDRO involvement
- Phase-in (voluntary enrollment period)
- Safeguards for the ID/DD population
 - Enhanced QA (MH laws & 1915(c) rules also apply)
- Benefit package
 - Benefits for all DD enrollees into DISCO
 - Enhanced package for DD waiver enrollees



COA – Plan Qualification Process

- ▶ Rolling application process begins - August 2014
- ▶ Draft COA application (Plan Qualification Document) will be released in August via web
- ▶ If plan wishes to apply for start-up funds, grant application window is finite



Reserve and Escrow Requirements

10 NYCRR § 98-1.11(e) and (f) with the exception of the initial 2 years of operations for following:

Exceptions:

- The contingent reserve for DISCOs will be set and maintained at 5% of net premium income (NPI). (Typically, MCOs other than Managed Long-Term Care Programs [MLTCPs] have their contingent reserve graduate to 12.5% of NPI over seven years.);
- The escrow deposit will be phased in over three years – 3%, then 4% and finally 5% of the estimated expenditures for health care services (Typically, the escrow deposit for MCOs starts at 5% and remains at 5%.); and
- The portion of the premium derived from certified residential services under the auspice of OPWDD will be at least partially excluded from the contingent reserve calculation.



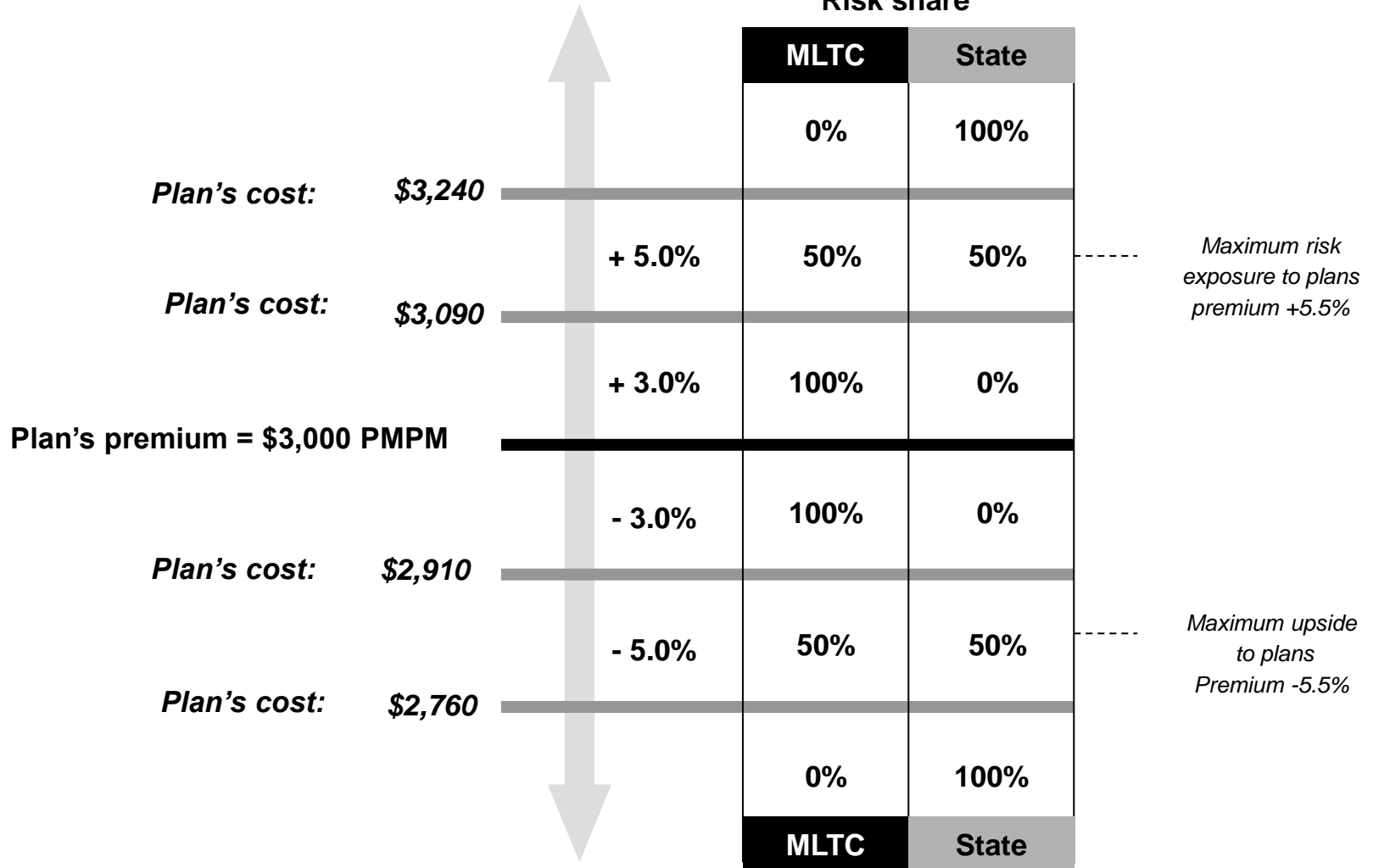
Minimum Net Worth

- ▶ The DISCO must maintain a minimum net worth equal to the greater of the escrow requirement or the contingent reserve.
- ▶ OPWDD intends to establish risk sharing arrangements with DISCOs in order to mitigate risk for these entities. The final design will be established as part of the actuarial rate development process.



DISCO Risk Corridor

Risk share





Important DISCO Documents

1. COA Application – Plan Qualification Document
 - 1a) Attachment 10 – Start-up Grant Application
2. DISCO Model Contract
3. Provider Transformation Grant Applic.
4. Care Coordination Dictionary



Questions

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