

| #  | Program Change                                      | Effective Date                  | MMC and/or HIVSNP |
|----|---|---------------------------------|-------------------|
| 1  | Medical Homes                                       | 4/1/2010                        | MMC & HIVSNP      |
| 2  | RRP   | 8/1/2011                        | MMC               |
| 3  | Other 10/1/11 new populations                       | 10/1/2011                       | MMC               |
| 4  | Medical Language Interpreter Services               | 12/1/2012                       | MMC & HIVSNP      |
| 5  | Disabled and Low Birth Weight Babies                | 4/1/2012                        | MMC & HIVSNP      |
| 6  | Homeless  | MMC - 4/1/2012; HIVSNP 1/1/2014 | MMC & HIVSNP      |
| 7  | ESRD/CIDP   | 4/1/2012                        | MMC               |
| 8  | Back Pain   | 6/1/2012                        | MMC & HIVSNP      |
| 9  | Knee Arthroscopy                                    | 6/1/2012                        | MMC & HIVSNP      |
| 10 | Mandatory Dental                                    | 7/1/2012                        | MMC & HIVSNP      |
| 11 | Look Alikes   | 9/1/2012                        | MMC               |
| 12 | Orthodontia   | 10/1/2012                       | MMC & HIVSNP      |
| 13 | Prescriber Prevails Atypical Antipsychotics         | 1/1/2013                        | MMC & HIVSNP      |
| 14 | MA Buy-In Working Disabled                          | 4/1/2013                        | MMC               |
| 15 | Long Term Home Health Care Program                  | 4/1/2013                        | MMC               |
| 16 | Mail Order Pharmacy                                 | 4/1/2013                        | MMC & HIVSNP      |
| 17 | Foster Care Non-Per Diem                            | 4/1/2013 (ROS Only)             | MMC               |
| 18 | Breastfeeding Support                               | 5/1/2013                        | MMC & HIVSNP      |
| 19 | Percutaneous Coronary Intervention                  | 7/1/2013                        | MMC & HIVSNP      |
| 20 | Expanded Prescriber Prevails                        | 7/1/2013                        | MMC & HIVSNP      |
| 21 | Adult and AIDS Adult Day Health Care                | 8/1/2013                        | MMC & HIVSNP      |
| 22 | Tuberculosis Observed Therapy                       | 8/1/2013                        | MMC & HIVSNP      |
| 23 | Hospice   | 10/1/2013                       | MMC & HIVSNP      |
| 24 | Elective Delivery                                   | 10/1/2013                       | MMC & HIVSNP      |
| 25 | Lumbar Discography Procedures                       | 11/1/2013                       | MMC & HIVSNP      |
| 26 | Implantable Infusion Pump for Opioid Administration | 11/1/2013                       | MMC & HIVSNP      |
| 27 | Transcutaneous Electrical Nerve Stimulation         | 11/1/2013                       | MMC & HIVSNP      |
| 28 | Functional Electrical Stimulation                   | 11/1/2013                       | MMC & HIVSNP      |
| 29 | ACA & Medicaid Expansion populations                | 1/1/2014 & 4/1/2014             | MMC               |
| 30 | Smoking Cessation Counseling                        | 3/1/2014                        | MMC & HIVSNP      |

| #  | Program Change  | Effective Date                         | MMC and/or HIVSNP |
|----|---|--|-------------------|
| 31 | Viscosupplementation of the Knee                                  | 4/1/2014                               | MMC & HIVSNP      |
| 32 | HIV Geno Testing and Trofile Assay                                | 4/1/2014                               | MMC & HIVSNP      |
| 33 | Wage Parity   | 4/1/2014                               | MMC & HIVSNP      |
| 34 | Expansion of Smoking Cessation Counseling by Dental Practitioners | 7/1/2014                               | MMC & HIVSNP      |
| 35 | Oncotype diagnosis test for Breast Cancer                         | 10/1/2014                              | MMC & HIVSNP      |
| 36 | Fragile X Syndrome - Prenatal Carrier Testing                     | 11/1/2014                              | MMC & HIVSNP      |
| 37 | Spinal Muscular Atrophy - Prenatal Carrier Testing                | 12/1/2014                              | MMC & HIVSNP      |
| 38 | Non-invasive Prenatal Testing for Trisomy 21, 18 and 13           | 1/1/2015                               | MMC & HIVSNP      |
| 39 | Nursing Home Transition   | 2/1/2015                               | MMC & HIVSNP      |
| 40 | BHO/HARP  | NYC - 4/1/2015; ROS - 10/1/2015        | MMC & HIVSNP      |
| 41 | BHP   | Phase 1 - 4/1/2015; Phase 2 - 1/1/2016 | MMC               |
| 42 | Children's BH   | 1/1/2016                               | MMC & HIVSNP      |
| 43 | Foster Care Per Diem  | 1/1/2016                               | MMC               |
| 44 | Inpatient (non-Psych) Pricing                                     | n/a                                    | MMC & HIVSNP      |
| 45 | Outpatient Mental Health Pricing                                  | n/a                                    | MMC & HIVSNP      |

**MMCOR Base Expenses**

| <b>Statewide</b>             | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 33.02         | \$ 34.23         | \$ 34.89         | \$ 29.77         | \$ 30.93         | \$ 32.53         |
| Physician Specialty Services | \$ 30.28         | \$ 31.89         | \$ 31.88         | \$ 37.47         | \$ 37.17         | \$ 36.68         |
| Inpatient                    | \$ 62.61         | \$ 66.94         | \$ 66.43         | \$ 42.99         | \$ 41.28         | \$ 41.74         |
| Emergency Room               | \$ 12.47         | \$ 13.84         | \$ 14.14         | \$ 8.65          | \$ 9.52          | \$ 9.74          |
| All Other Medical Services   | \$ 53.80         | \$ 75.64         | \$ 83.05         | \$ 70.45         | \$ 75.77         | \$ 78.53         |
| <b>Total</b>                 | <b>\$ 192.18</b> | <b>\$ 222.54</b> | <b>\$ 230.39</b> | <b>\$ 189.32</b> | <b>\$ 194.67</b> | <b>\$ 199.22</b> |
| Maternity                    | \$ 7,133.17      | \$ 7,257.38      | \$ 7,411.43      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 91,436.74     | \$ 84,260.92     | \$ 92,060.76     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 3,119.33      | \$ 3,256.47      | \$ 3,502.19      | N/A              | N/A              | N/A              |

| <b>Central</b>               | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 29.90         | \$ 34.46         | \$ 32.87         | \$ 28.63         | \$ 30.75         | \$ 28.67         |
| Physician Specialty Services | \$ 32.69         | \$ 35.20         | \$ 36.81         | \$ 36.40         | \$ 38.35         | \$ 37.66         |
| Inpatient                    | \$ 56.20         | \$ 57.58         | \$ 56.10         | \$ 42.69         | \$ 41.95         | \$ 50.39         |
| Emergency Room               | \$ 14.89         | \$ 18.43         | \$ 19.28         | \$ 12.69         | \$ 15.01         | \$ 16.17         |
| All Other Medical Services   | \$ 51.64         | \$ 76.73         | \$ 86.96         | \$ 66.47         | \$ 74.61         | \$ 79.67         |
| <b>Total</b>                 | <b>\$ 185.31</b> | <b>\$ 222.41</b> | <b>\$ 232.01</b> | <b>\$ 186.88</b> | <b>\$ 200.67</b> | <b>\$ 212.57</b> |
| Maternity                    | \$ 6,520.72      | \$ 6,963.14      | \$ 7,017.37      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 75,427.23     | \$ 72,907.70     | \$ 70,597.46     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,644.21      | \$ 2,622.73      | \$ 2,897.36      | N/A              | N/A              | N/A              |

| <b>Finger Lakes</b>          | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 27.47         | \$ 28.83         | \$ 32.46         | \$ 25.73         | \$ 23.99         | \$ 26.71         |
| Physician Specialty Services | \$ 27.63         | \$ 24.49         | \$ 28.81         | \$ 29.65         | \$ 27.55         | \$ 28.86         |
| Inpatient                    | \$ 51.76         | \$ 53.16         | \$ 55.39         | \$ 39.08         | \$ 42.06         | \$ 41.39         |
| Emergency Room               | \$ 24.36         | \$ 25.65         | \$ 24.99         | \$ 17.90         | \$ 19.12         | \$ 19.52         |
| All Other Medical Services   | \$ 77.13         | \$ 102.71        | \$ 107.58        | \$ 87.26         | \$ 99.67         | \$ 106.78        |
| <b>Total</b>                 | <b>\$ 208.35</b> | <b>\$ 234.84</b> | <b>\$ 249.22</b> | <b>\$ 199.60</b> | <b>\$ 212.39</b> | <b>\$ 223.27</b> |
| Maternity                    | \$ 5,945.71      | \$ 6,356.24      | \$ 6,402.59      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 71,443.90     | \$ 74,500.63     | \$ 82,669.81     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,413.12      | \$ 2,331.51      | \$ 2,588.66      | N/A              | N/A              | N/A              |

## Notes:

1. Maternity, Newborn Low Birth Weight, and Newborn related expenses are excluded from the Inpatient line and shown instead in their respective lines.
2. Reported pharmacy expenses are excluded from the figures shown and instead are summarized in separate exhibits.
3. Each base calendar year's PMPMs combine premium groups for display purposes based on CY2013 enrollment.
4. Expenses displayed above are for Core services only and do not include those benefits defined as optional.
5. MMC and FHP historical experience is combined for purposes of the Maternity kick development.
6. CDPAP services were carved into managed care on 11/1/12, therefore, for display purposes CY12 personal care services have been annualized and rolled into the All Other Medical Services line.

**MMCOR Base Expenses**

| <b>Long Island</b>           | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 33.29         | \$ 34.53         | \$ 34.12         | \$ 27.81         | \$ 29.22         | \$ 32.29         |
| Physician Specialty Services | \$ 34.69         | \$ 36.49         | \$ 32.94         | \$ 38.21         | \$ 38.61         | \$ 34.82         |
| Inpatient                    | \$ 81.25         | \$ 78.83         | \$ 74.00         | \$ 53.83         | \$ 49.24         | \$ 46.50         |
| Emergency Room               | \$ 14.36         | \$ 15.15         | \$ 13.32         | \$ 9.84          | \$ 10.94         | \$ 10.47         |
| All Other Medical Services   | \$ 57.11         | \$ 80.89         | \$ 85.61         | \$ 76.90         | \$ 79.98         | \$ 83.04         |
| <b>Total</b>                 | <b>\$ 220.70</b> | <b>\$ 245.89</b> | <b>\$ 239.99</b> | <b>\$ 206.59</b> | <b>\$ 207.99</b> | <b>\$ 207.12</b> |
| Maternity                    | \$ 7,426.92      | \$ 7,456.60      | \$ 7,756.60      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 87,541.69     | \$ 94,719.26     | \$ 97,099.21     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 3,201.75      | \$ 3,200.74      | \$ 3,419.93      | N/A              | N/A              | N/A              |

| <b>Mid-Hudson</b>            | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 33.55         | \$ 36.01         | \$ 41.98         | \$ 27.98         | \$ 30.75         | \$ 34.12         |
| Physician Specialty Services | \$ 37.38         | \$ 42.78         | \$ 42.87         | \$ 49.22         | \$ 50.81         | \$ 54.79         |
| Inpatient                    | \$ 70.60         | \$ 74.57         | \$ 69.14         | \$ 51.76         | \$ 55.90         | \$ 50.86         |
| Emergency Room               | \$ 15.35         | \$ 14.54         | \$ 14.67         | \$ 13.65         | \$ 12.38         | \$ 13.02         |
| All Other Medical Services   | \$ 62.43         | \$ 85.74         | \$ 91.16         | \$ 88.76         | \$ 94.47         | \$ 91.61         |
| <b>Total</b>                 | <b>\$ 219.31</b> | <b>\$ 253.63</b> | <b>\$ 259.83</b> | <b>\$ 231.36</b> | <b>\$ 244.31</b> | <b>\$ 244.40</b> |
| Maternity                    | \$ 7,336.69      | \$ 7,561.64      | \$ 7,361.67      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 79,172.36     | \$ 90,234.80     | \$ 98,572.33     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,779.77      | \$ 2,749.48      | \$ 3,304.45      | N/A              | N/A              | N/A              |

| <b>Northeast</b>             | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 32.56         | \$ 35.37         | \$ 35.33         | \$ 31.32         | \$ 32.93         | \$ 30.92         |
| Physician Specialty Services | \$ 29.56         | \$ 33.47         | \$ 34.23         | \$ 37.74         | \$ 40.24         | \$ 40.27         |
| Inpatient                    | \$ 63.98         | \$ 65.21         | \$ 63.86         | \$ 52.98         | \$ 44.90         | \$ 46.33         |
| Emergency Room               | \$ 19.50         | \$ 19.30         | \$ 18.75         | \$ 14.53         | \$ 15.54         | \$ 14.92         |
| All Other Medical Services   | \$ 52.97         | \$ 83.52         | \$ 85.01         | \$ 68.98         | \$ 77.32         | \$ 73.15         |
| <b>Total</b>                 | <b>\$ 198.57</b> | <b>\$ 236.88</b> | <b>\$ 237.17</b> | <b>\$ 205.55</b> | <b>\$ 210.93</b> | <b>\$ 205.59</b> |
| Maternity                    | \$ 6,605.92      | \$ 6,780.02      | \$ 6,581.39      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 82,013.37     | \$ 77,504.41     | \$ 86,179.63     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,830.20      | \$ 2,863.72      | \$ 2,843.05      | N/A              | N/A              | N/A              |

## Notes:

1. Maternity, Newborn Low Birth Weight, and Newborn related expenses are excluded from the Inpatient line and shown instead in their respective lines.
2. Reported pharmacy expenses are excluded from the figures shown and instead are summarized in separate exhibits.
3. Each base calendar year's PMPMs combine premium groups for display purposes based on CY2013 enrollment.
4. Expenses displayed above are for Core services only and do not include those benefits defined as optional.
5. MMC and FHP historical experience is combined for purposes of the Maternity kick development.
6. CDPAP services were carved into managed care on 11/1/12, therefore, for display purposes CY12 personal care services have been annualized and rolled into the All Other Medical Services line.

**MMCOR Base Expenses**

| <b>Northern Metro</b>        | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 34.14         | \$ 33.95         | \$ 39.21         | \$ 31.22         | \$ 29.81         | \$ 36.56         |
| Physician Specialty Services | \$ 31.65         | \$ 35.90         | \$ 38.26         | \$ 43.90         | \$ 46.51         | \$ 43.01         |
| Inpatient                    | \$ 61.78         | \$ 62.47         | \$ 61.67         | \$ 51.05         | \$ 45.69         | \$ 45.49         |
| Emergency Room               | \$ 11.79         | \$ 11.14         | \$ 11.32         | \$ 10.51         | \$ 9.86          | \$ 10.06         |
| All Other Medical Services   | \$ 51.39         | \$ 75.39         | \$ 81.70         | \$ 72.22         | \$ 76.83         | \$ 78.71         |
| <b>Total</b>                 | <b>\$ 190.74</b> | <b>\$ 218.84</b> | <b>\$ 232.17</b> | <b>\$ 208.89</b> | <b>\$ 208.69</b> | <b>\$ 213.82</b> |
| Maternity                    | \$ 7,380.76      | \$ 7,608.53      | \$ 7,152.85      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 90,876.71     | \$ 86,132.32     | \$ 75,838.26     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,891.78      | \$ 3,155.33      | \$ 3,437.44      | N/A              | N/A              | N/A              |

| <b>NYC Metro</b>             | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 34.24         | \$ 35.25         | \$ 35.42         | \$ 30.96         | \$ 32.50         | \$ 33.90         |
| Physician Specialty Services | \$ 30.30         | \$ 31.65         | \$ 31.14         | \$ 38.05         | \$ 37.27         | \$ 36.91         |
| Inpatient                    | \$ 61.46         | \$ 67.05         | \$ 67.07         | \$ 39.73         | \$ 37.80         | \$ 37.90         |
| Emergency Room               | \$ 9.38          | \$ 10.49         | \$ 10.73         | \$ 5.60          | \$ 6.23          | \$ 6.53          |
| All Other Medical Services   | \$ 51.29         | \$ 71.80         | \$ 78.82         | \$ 66.67         | \$ 70.74         | \$ 74.42         |
| <b>Total</b>                 | <b>\$ 186.66</b> | <b>\$ 216.25</b> | <b>\$ 223.19</b> | <b>\$ 181.01</b> | <b>\$ 184.54</b> | <b>\$ 189.67</b> |
| Maternity                    | \$ 7,355.82      | \$ 7,384.99      | \$ 7,660.88      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 97,148.26     | \$ 82,563.82     | \$ 95,515.96     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 3,270.43      | \$ 3,420.63      | \$ 3,715.08      | N/A              | N/A              | N/A              |

| <b>Utica-Adirondack</b>      | <b>MMC</b>       |                  |                  | <b>FHP</b>       |                  |                  |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>    |
| Primary Care                 | \$ 31.06         | \$ 31.98         | \$ 31.70         | \$ 27.28         | \$ 27.03         | \$ 29.33         |
| Physician Specialty Services | \$ 33.67         | \$ 35.62         | \$ 33.71         | \$ 38.00         | \$ 37.42         | \$ 38.28         |
| Inpatient                    | \$ 50.78         | \$ 55.61         | \$ 58.87         | \$ 49.69         | \$ 45.37         | \$ 48.07         |
| Emergency Room               | \$ 15.27         | \$ 18.33         | \$ 20.13         | \$ 14.95         | \$ 18.12         | \$ 17.69         |
| All Other Medical Services   | \$ 54.92         | \$ 78.12         | \$ 87.46         | \$ 77.87         | \$ 86.69         | \$ 87.63         |
| <b>Total</b>                 | <b>\$ 185.70</b> | <b>\$ 219.66</b> | <b>\$ 231.88</b> | <b>\$ 207.79</b> | <b>\$ 214.63</b> | <b>\$ 221.01</b> |
| Maternity                    | \$ 6,156.14      | \$ 6,667.00      | \$ 6,666.78      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight     | \$ 73,568.88     | \$ 81,863.31     | \$ 65,303.59     | N/A              | N/A              | N/A              |
| Newborn                      | \$ 2,340.56      | \$ 2,555.44      | \$ 2,740.02      | N/A              | N/A              | N/A              |

## Notes:

1. Maternity, Newborn Low Birth Weight, and Newborn related expenses are excluded from the Inpatient line and shown instead in their respective lines.
2. Reported pharmacy expenses are excluded from the figures shown and instead are summarized in separate exhibits.
3. Each base calendar year's PMPMs combine premium groups for display purposes based on CY2013 enrollment.
4. Expenses displayed above are for Core services only and do not include those benefits defined as optional.
5. MMC and FHP historical experience is combined for purposes of the Maternity kick development.
6. CDPAP services were carved into managed care on 11/1/12, therefore, for display purposes CY12 personal care services have been annualized and rolled into the All Other Medical Services line.

**MMCOR Base Expenses**

| Western<br>Category of Service | MMC              |                  |                  | FHP              |                  |                  |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                | CY2011           | CY2012           | CY2013           | CY2011           | CY2012           | CY2013           |
| Primary Care                   | \$ 25.06         | \$ 26.88         | \$ 28.98         | \$ 23.81         | \$ 23.51         | \$ 24.06         |
| Physician Specialty Services   | \$ 22.79         | \$ 23.12         | \$ 26.49         | \$ 25.74         | \$ 24.89         | \$ 26.69         |
| Inpatient                      | \$ 64.24         | \$ 69.05         | \$ 69.75         | \$ 44.86         | \$ 50.03         | \$ 54.14         |
| Emergency Room                 | \$ 29.06         | \$ 32.32         | \$ 32.98         | \$ 20.53         | \$ 23.23         | \$ 22.36         |
| All Other Medical Services     | \$ 65.90         | \$ 89.88         | \$ 97.83         | \$ 79.81         | \$ 92.35         | \$ 87.39         |
| <b>Total</b>                   | <b>\$ 207.05</b> | <b>\$ 241.25</b> | <b>\$ 256.03</b> | <b>\$ 194.75</b> | <b>\$ 214.01</b> | <b>\$ 214.65</b> |
| Maternity                      | \$ 5,951.15      | \$ 6,409.24      | \$ 6,553.16      | N/A              | N/A              | N/A              |
| Newborn Low Birth Weight       | \$ 94,452.40     | \$ 98,373.05     | \$ 96,917.32     | N/A              | N/A              | N/A              |
| Newborn                        | \$ 3,016.67      | \$ 3,292.00      | \$ 3,343.84      | N/A              | N/A              | N/A              |

## Notes:

1. Maternity, Newborn Low Birth Weight, and Newborn related expenses are excluded from the Inpatient line and shown instead in their respective lines.
2. Reported pharmacy expenses are excluded from the figures shown and instead are summarized in separate exhibits.
3. Each base calendar year's PMPMs combine premium groups for display purposes based on CY2013 enrollment.
4. Expenses displayed above are for Core services only and do not include those benefits defined as optional.
5. MMC and FHP historical experience is combined for purposes of the Maternity kick development.
6. CDPAP services were carved into managed care on 11/1/12, therefore, for display purposes CY12 personal care services have been annualized and rolled into the All Other Medical Services line.

**HIVSNP Base Expenses**

| <b>NYC Metro</b>             | <b>HIVSNP</b>    |                  |                    |
|------------------------------|------------------|------------------|--------------------|
| <b>Category of Service</b>   | <b>CY2011</b>    | <b>CY2012</b>    | <b>CY2013</b>      |
| Primary Care                 | \$ 138.49        | \$ 122.94        | \$ 153.38          |
| Physician Specialty Services | \$ 69.77         | \$ 83.15         | \$ 78.07           |
| Inpatient                    | \$ 453.63        | \$ 471.02        | \$ 487.26          |
| Emergency Room               | \$ 17.11         | \$ 18.16         | \$ 19.21           |
| All Other Medical Services   | \$ 299.12        | \$ 304.37        | \$ 344.81          |
| <b>Total</b>                 | <b>\$ 978.12</b> | <b>\$ 999.64</b> | <b>\$ 1,082.73</b> |
| Maternity                    | \$ 7,658.79      | \$ 8,662.54      | \$ 8,536.09        |
| Newborn Low Birth Weight     | \$ -             | \$ -             | \$ -               |
| Newborn                      | \$ 5,958.95      | \$ 6,341.39      | \$ 5,327.46        |

**Notes:**

1. Maternity, Low Birth Weight Newborn, and Newborn related expenses are excluded from the Inpatient line and shown instead in their respective lines. For HIVSNP there has not been any reported Low Birth Weight Newborn experience.
2. Reported pharmacy expenses are excluded from the figures shown and instead are summarized in separate exhibits.
3. Each base calendar year's PMPMs combine premium groups for display purposes based on CY2013 enrollment.
4. CDPAP services were carved into managed care on 11/1/12, therefore, for display purposes CY12 personal care services have been annualized and rolled into the All Other Medical Services line.
5. Dental services were carved into managed care on 7/1/12, therefore, for display purposes the CY12 dental experience has been annualized and rolled into the All Other Medical Services line.

**IBNR Adjustment**

| Region           | Mainstream |        | FHP    |        | HIVSNP |        |
|------------------|------------|--------|--------|--------|--------|--------|
|                  | CY2012     | CY2013 | CY2012 | CY2013 | CY2012 | CY2013 |
| Central          | -3.7%      | -1.7%  | -2.5%  | -1.7%  |        |        |
| Finger Lakes     | -1.5%      | -0.9%  | 0.0%   | -1.2%  |        |        |
| Long Island      | -1.5%      | -0.3%  | -1.4%  | -1.0%  |        |        |
| Mid-Hudson       | -1.9%      | -1.0%  | -1.4%  | -1.8%  |        |        |
| Northeast        | -3.4%      | -1.6%  | -2.9%  | -2.2%  |        |        |
| Northern Metro   | -2.2%      | -1.0%  | -2.1%  | -2.0%  |        |        |
| NYC Metro        | -1.3%      | -0.7%  | -1.5%  | -1.3%  | -4.3%  | -4.1%  |
| Utica-Adirondack | -4.5%      | -1.7%  | -2.7%  | -1.9%  |        |        |
| Western          | -1.5%      | -0.4%  | -2.3%  | -1.0%  |        |        |
| Statewide        | -1.6%      | -0.7%  | -1.7%  | -1.3%  | -4.3%  | -4.1%  |

1. Percent adjustments are applied to the MMCOR/SNPOR reported dollars for base data development.



| Region        | Premium Group                 | MMC/FHP                          |                                  | HIVSNP                           |                                  |
|---------------|-------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|               |                               | FY14 to FY15<br>Base PMPM Change | FY15 to FY16<br>Base PMPM Change | FY14 to FY15<br>Base PMPM Change | FY15 to FY16<br>Base PMPM Change |
| NYC Metro     | TANF Children                 | 8.83%                            | 13.74%                           | -16.74%                          | -2.12%                           |
|               | TANF/SN Adult                 | 9.72%                            | 9.97%                            | 0.44%                            | 5.61%                            |
|               | SSI Core                      | 12.46%                           | 20.11%                           | 0.37%                            | 8.01%                            |
|               | FHPlus                        | 5.53%                            | 2.35%                            |                                  |                                  |
|               | Maternity Kick                | 2.80%                            | 2.40%                            | 10.48%                           | 8.48%                            |
|               | Newborn Low Birth Weight Kick | 0.00%                            | -9.43%                           | 0.00%                            | -9.43%                           |
| Rest of State | Newborn Kick                  | 1.39%                            | 6.65%                            | 40.13%                           | -2.30%                           |
|               | TANF Children                 | 4.82%                            | 19.09%                           |                                  |                                  |
|               | TANF/SN Adult                 | 2.56%                            | 10.73%                           |                                  |                                  |
|               | SSI Core                      | 5.56%                            | 13.98%                           |                                  |                                  |
|               | FHPlus                        | 3.41%                            | 1.57%                            |                                  |                                  |
|               | Maternity Kick                | 6.64%                            | 2.37%                            |                                  |                                  |
|               | Newborn Low Birth Weight Kick | 0.00%                            | 4.18%                            |                                  |                                  |
|               | Newborn Kick                  | 3.68%                            | 5.40%                            |                                  |                                  |

## Notes:

1. Percentage change figures are based on dollars and member months as reported in the annual MMCOR/SNPORs adjusted for Global Reconciliation, COB, Provider Incentives, IBNR, Stop Loss, and Demographics.
2. The FY14, FY15 and FY16 base data time periods are based on CY10 & CY11, CY11 & CY12 and CY12 & CY13, respectively.
3. Base change percents do not reflect pharmacy benefits as they are developed outside the MMCORs.
4. No Newborn Low Birth Weight experience is reported in 2012 or 2013 SNPORS. Therefore, Newborn Low Birth Weight will utilize MMC experience for FY16.

**MMC/FHP  
NYC Metro**

| Plan                         | MMs               | Monthly Util/1000 | Unit Cost       | PMPM            | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|------------------------------|-------------------|-------------------|-----------------|-----------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| Affinity Health Plan         | 2,008,586         | 1,217             | \$ 54.43        | \$ 66.24        | \$ 61.25               | 79.0%                   | 6                            | 3                    | 3                                 |
| Amerigroup                   | 4,665,268         | 1,069             | \$ 48.34        | \$ 51.67        | \$ 56.00               | 76.4%                   | 8                            | 5                    | 7                                 |
| HealthFirst PHSP, Inc.       | 7,969,548         | 1,420             | \$ 55.74        | \$ 79.17        | \$ 77.08               | 76.0%                   | 1                            | 2                    | 1                                 |
| HIP                          | 2,118,213         | 1,341             | \$ 57.15        | \$ 76.67        | \$ 72.03               | 78.6%                   | 3                            | 1                    | 2                                 |
| MetroPlus Health Plan        | 4,867,641         | 1,301             | \$ 45.20        | \$ 58.83        | \$ 61.64               | 77.6%                   | 5                            | 7                    | 5                                 |
| NYS Catholic Health Plan     | 3,812,948         | 1,403             | \$ 47.06        | \$ 66.02        | \$ 62.74               | 79.1%                   | 2                            | 6                    | 4                                 |
| United Healthcare Plan of NY | 2,666,593         | 1,081             | \$ 51.19        | \$ 55.35        | \$ 59.84               | 80.2%                   | 7                            | 4                    | 6                                 |
| WellCare of New York, Inc.   | 724,226           | 1,303             | \$ 35.16        | \$ 45.81        | \$ 44.51               | 82.6%                   | 4                            | 8                    | 8                                 |
| <b>All Plans</b>             | <b>28,833,023</b> | <b>1,287</b>      | <b>\$ 50.84</b> | <b>\$ 65.42</b> | <b>\$ 65.42</b>        | <b>77.7%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**Rest of State**

| Plan                                    | MMs               | Monthly Util/1000 | Unit Cost       | PMPM            | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|---|-------------------|-------------------|-----------------|-----------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| Affinity Health Plan                    | 887,830           | 978               | \$ 59.15        | \$ 57.82        | \$ 61.84               | 82.3%                   | 14                           | 11                   | 15                                |
| Amerigroup                              | 127,368           | 944               | \$ 62.72        | \$ 59.21        | \$ 59.75               | 81.6%                   | 15                           | 8                    | 10                                |
| Capital District Physicians Health Plan | 872,197           | 1,414             | \$ 66.53        | \$ 94.08        | \$ 87.40               | 80.8%                   | 1                            | 5                    | 3                                 |
| Excellus Health Plan                    | 2,089,645         | 1,292             | \$ 59.02        | \$ 76.26        | \$ 73.48               | 81.0%                   | 6                            | 12                   | 8                                 |
| HealthFirst PHSP, Inc.                  | 796,110           | 983               | \$ 59.78        | \$ 58.79        | \$ 67.34               | 82.6%                   | 13                           | 9                    | 12                                |
| Healthnow                               | 590,897           | 1,321             | \$ 74.99        | \$ 99.03        | \$ 91.39               | 81.3%                   | 3                            | 1                    | 2                                 |
| HIP                                     | 567,915           | 1,320             | \$ 64.29        | \$ 84.88        | \$ 74.65               | 82.9%                   | 4                            | 7                    | 5                                 |
| Hudson Health Plan                      | 1,194,202         | 1,121             | \$ 69.71        | \$ 78.12        | \$ 87.39               | 77.1%                   | 9                            | 3                    | 7                                 |
| Independent Health Association, Inc.    | 559,488           | 1,408             | \$ 73.42        | \$ 103.40       | \$ 90.50               | 78.0%                   | 2                            | 2                    | 1                                 |
| MVP Health Plan, Inc.                   | 393,356           | 1,309             | \$ 65.33        | \$ 85.54        | \$ 77.94               | 82.7%                   | 5                            | 6                    | 4                                 |
| NYS Catholic Health Plan                | 4,970,245         | 1,064             | \$ 54.43        | \$ 57.91        | \$ 60.70               | 83.1%                   | 11                           | 14                   | 13                                |
| Today's Options of NY                   | 385,793           | 1,269             | \$ 66.73        | \$ 84.65        | \$ 75.14               | 80.8%                   | 7                            | 4                    | 6                                 |
| United Healthcare Plan of NY            | 995,660           | 1,094             | \$ 54.07        | \$ 59.13        | \$ 59.20               | 84.1%                   | 10                           | 15                   | 11                                |
| Univera Community Health                | 526,024           | 1,235             | \$ 59.16        | \$ 73.08        | \$ 70.65               | 80.8%                   | 8                            | 10                   | 9                                 |
| WellCare of New York, Inc.              | 150,452           | 1,044             | \$ 55.46        | \$ 57.90        | \$ 58.93               | 83.9%                   | 12                           | 13                   | 14                                |
| <b>All Plans</b>                        | <b>15,107,182</b> | <b>1,162</b>      | <b>\$ 60.69</b> | <b>\$ 70.51</b> | <b>\$ 70.51</b>        | <b>81.7%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**HIV Special Needs Plan  
NYC Metro**

| Plan                         | MMs            | Monthly Util/1000 | Unit Cost        | PMPM               | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|------------------------------|----------------|-------------------|------------------|--------------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| MetroPlus Special Needs Plan | 61,043         | 6,134             | \$ 325.72        | \$ 1,998.01        | \$ 2,002.11            | 55.2%                   | 3                            | 2                    | 3                                 |
| Amida Care, Inc.             | 64,759         | 7,058             | \$ 315.94        | \$ 2,229.98        | \$ 2,237.05            | 53.6%                   | 1                            | 3                    | 2                                 |
| VNSNY Choice                 | 68,125         | 6,687             | \$ 339.31        | \$ 2,268.87        | \$ 2,259.55            | 55.4%                   | 2                            | 1                    | 1                                 |
| <b>Total</b>                 | <b>193,927</b> | <b>6,637</b>      | <b>\$ 327.06</b> | <b>\$ 2,170.62</b> | <b>\$ 2,170.62</b>     | <b>54.7%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**Note**

1. A New York City Metro and Rest of State distribution of member months across premium groups for all plans for FY13 was used to develop the Constant Case Mix PMPMs shown above.
2. Generic Dispensing Rates are shown for Specialty and Non-Specialty products combined.
3. Figures include all pharmacy experience. This includes protected, specialty, traditional, and other drug classes.
4. Encounter data includes runout through June 19, 2014.
5. Member Months represent eligibility data reported through September 30, 2014.
6. Various plan mergers occurred during the FY13 and FY14 time periods. For display purpose, the following plans' figures have been combined:
  - a) Amerigroup and HealthPlus effective 5/1/2012
  - b) HealthFirst PHSP and Neighborhood Health Providers effective 6/1/2013
  - c) Today's Options of NY and Total Care effective 12/1/2013

**MMC/FHP  
NYC Metro**

| Plan                         | MMs               | Monthly Util/1000 | Unit Cost       | PMPM            | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|------------------------------|-------------------|-------------------|-----------------|-----------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| Affinity Health Plan         | 1,995,232         | 1,251             | \$ 57.99        | \$ 72.52        | \$ 67.26               | 80.5%                   | 6                            | 2                    | 3                                 |
| Amerigroup                   | 4,534,383         | 1,136             | \$ 48.42        | \$ 55.02        | \$ 59.62               | 80.0%                   | 7                            | 5                    | 7                                 |
| HealthFirst PHSP, Inc.       | 8,249,477         | 1,463             | \$ 55.02        | \$ 80.49        | \$ 78.19               | 77.9%                   | 1                            | 4                    | 1                                 |
| HIP                          | 2,008,014         | 1,264             | \$ 60.84        | \$ 76.91        | \$ 71.85               | 80.7%                   | 5                            | 1                    | 2                                 |
| MetroPlus Health Plan        | 4,730,115         | 1,388             | \$ 47.94        | \$ 66.52        | \$ 69.83               | 78.8%                   | 3                            | 6                    | 5                                 |
| NYS Catholic Health Plan     | 4,133,861         | 1,457             | \$ 47.56        | \$ 69.28        | \$ 65.68               | 80.7%                   | 2                            | 7                    | 4                                 |
| United Healthcare Plan of NY | 2,859,723         | 1,054             | \$ 55.65        | \$ 58.67        | \$ 64.63               | 82.1%                   | 8                            | 3                    | 6                                 |
| WellCare of New York, Inc.   | 813,511           | 1,302             | \$ 37.63        | \$ 48.99        | \$ 47.28               | 82.8%                   | 4                            | 8                    | 8                                 |
| <b>All Plans</b>             | <b>29,324,316</b> | <b>1,327</b>      | <b>\$ 51.94</b> | <b>\$ 68.93</b> | <b>\$ 68.93</b>        | <b>79.6%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**Rest of State**

| Plan                                    | MMs               | Monthly Util/1000 | Unit Cost       | PMPM            | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|---|-------------------|-------------------|-----------------|-----------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| Affinity Health Plan                    | 983,686           | 946               | \$ 61.42        | \$ 58.13        | \$ 62.61               | 84.1%                   | 14                           | 8                    | 13                                |
| Amerigroup                              | 159,558           | 934               | \$ 60.18        | \$ 56.23        | \$ 58.11               | 84.6%                   | 15                           | 9                    | 15                                |
| Capital District Physicians Health Plan | 956,277           | 1,403             | \$ 69.38        | \$ 97.36        | \$ 89.95               | 82.4%                   | 1                            | 4                    | 3                                 |
| Excelsus Health Plan                    | 2,473,767         | 1,285             | \$ 57.81        | \$ 74.28        | \$ 71.58               | 82.8%                   | 5                            | 14                   | 8                                 |
| HealthFirst PHSP, Inc.                  | 860,748           | 963               | \$ 59.12        | \$ 56.90        | \$ 65.44               | 84.4%                   | 13                           | 10                   | 14                                |
| Healthnow                               | 535,922           | 1,346             | \$ 77.08        | \$ 103.73       | \$ 94.75               | 82.5%                   | 3                            | 1                    | 1                                 |
| HIP                                     | 623,939           | 1,189             | \$ 66.67        | \$ 79.30        | \$ 70.46               | 84.8%                   | 8                            | 6                    | 6                                 |
| Hudson Health Plan                      | 1,339,011         | 1,103             | \$ 71.70        | \$ 79.10        | \$ 88.69               | 79.4%                   | 9                            | 3                    | 7                                 |
| Independent Health Association, Inc.    | 619,641           | 1,385             | \$ 73.47        | \$ 101.78       | \$ 90.24               | 80.9%                   | 2                            | 2                    | 2                                 |
| MVP Health Plan, Inc.                   | 361,251           | 1,328             | \$ 66.89        | \$ 88.83        | \$ 79.67               | 83.6%                   | 4                            | 5                    | 4                                 |
| NYS Catholic Health Plan                | 5,757,984         | 1,066             | \$ 56.27        | \$ 60.00        | \$ 62.48               | 84.4%                   | 10                           | 15                   | 11                                |
| Today's Options of NY                   | 399,807           | 1,261             | \$ 63.28        | \$ 79.77        | \$ 70.69               | 80.5%                   | 6                            | 7                    | 5                                 |
| United Healthcare Plan of NY            | 1,255,154         | 1,039             | \$ 58.48        | \$ 60.77        | \$ 61.07               | 85.4%                   | 11                           | 12                   | 10                                |
| Univera Community Health                | 528,611           | 1,252             | \$ 58.47        | \$ 73.20        | \$ 69.68               | 82.5%                   | 7                            | 13                   | 9                                 |
| WellCare of New York, Inc.              | 153,414           | 1,001             | \$ 59.12        | \$ 59.17        | \$ 59.64               | 84.3%                   | 12                           | 11                   | 12                                |
| <b>All Plans</b>                        | <b>17,008,770</b> | <b>1,145</b>      | <b>\$ 61.61</b> | <b>\$ 70.52</b> | <b>\$ 70.52</b>        | <b>83.3%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**HIV Special Needs Plan  
NYC Metro**

| Plan                         | MMs            | Monthly Util/1000 | Unit Cost        | PMPM               | Constant Case Mix PMPM | Generic Dispensing Rate | Ranking by Monthly Util/1000 | Ranking by Unit Cost | Ranking by Constant Case Mix PMPM |
|------------------------------|----------------|-------------------|------------------|--------------------|------------------------|-------------------------|------------------------------|----------------------|-----------------------------------|
| MetroPlus Special Needs Plan | 58,322         | 6,638             | \$ 346.39        | \$ 2,299.52        | \$ 2,302.81            | 56.5%                   | 3                            | 2                    | 3                                 |
| Amida Care, Inc.             | 68,762         | 7,221             | \$ 329.34        | \$ 2,378.14        | \$ 2,386.77            | 55.4%                   | 1                            | 3                    | 2                                 |
| VNSNY Choice                 | 61,126         | 6,901             | \$ 353.09        | \$ 2,436.76        | \$ 2,423.65            | 57.1%                   | 2                            | 1                    | 1                                 |
| <b>Total</b>                 | <b>188,210</b> | <b>6,937</b>      | <b>\$ 342.07</b> | <b>\$ 2,372.81</b> | <b>\$ 2,372.81</b>     | <b>56.3%</b>            | <b>N/A</b>                   | <b>N/A</b>           | <b>N/A</b>                        |

**Note**

1. A New York City Metro and Rest of State distribution of member months across premium groups for all plans for FY14 was used to develop the Constant Case Mix PMPMs shown above.
2. Generic Dispensing Rates are shown for Specialty and Non-Specialty products combined.
3. Figures include all pharmacy experience. This includes protected, specialty, traditional, and other drug classes.
4. Encounter data includes runout through June 19, 2014.
5. Member Months represent eligibility data reported through September 30, 2014.
6. Various plan mergers occurred during the FY13 and FY14 time periods. For display purpose, the following plans' figures have been combined:
  - a) Amerigroup and HealthPlus effective 5/1/2012
  - b) HealthFirst PHSP and Neighborhood Health Providers effective 6/1/2013
  - c) Today's Options of NY and Total Care effective 12/1/2013

| MMC/FHP Health Plan Name                | CY13 Encounters vs MMCORs Comparison |                  |                         |               |                         |                        |                         |               |                         |                 |                          |               |
|---|--------------------------------------|------------------|-------------------------|---------------|-------------------------|------------------------|-------------------------|---------------|-------------------------|-----------------|--------------------------|---------------|
|   | PMPM Difference                      |                  |                         |               | Total Dollar Difference |                        |                         |               | Member Month Difference |                 |                          |               |
|   | (Encounters - MMCORs)                |                  | (Encounters/MMCORs) - 1 |               | (Encounters - MMCORs)   |                        | (Encounters/MMCORs) - 1 |               | (Eligibility - MMCORs)  |                 | (Eligibility/MMCORs) - 1 |               |
|   | NYC Metro                            | Rest of State    | NYC Metro               | Rest of State | NYC Metro               | Rest of State          | NYC Metro               | Rest of State | NYC Metro               | Rest of State   | NYC Metro                | Rest of State |
| Affinity Health Plan                    | \$ 2.41                              | \$ 2.08          | 3.6%                    | 3.7%          | \$ 4,253,826            | \$ 1,504,180           | 3.1%                    | 2.8%          | (8,915)                 | (8,603)         | -0.4%                    | -0.9%         |
| United Healthcare Plan of NY            | \$ (1.11)                            | \$ (3.12)        | -1.9%                   | -5.0%         | \$ (3,602,724)          | \$ (3,804,083)         | -2.2%                   | -5.3%         | (7,979)                 | (3,484)         | -0.3%                    | -0.3%         |
| Amerigroup                              | \$ (3.95)                            | \$ (4.26)        | -7.1%                   | -7.1%         | \$ (18,740,171)         | \$ (680,541)           | -7.3%                   | -7.5%         | (11,575)                | (659)           | -0.3%                    | -0.4%         |
| Capital District Physicians Health Plan | \$ -                                 | \$ (5.83)        | 0.0%                    | -5.7%         | \$ -                    | \$ (5,870,418)         | 0.0%                    | -6.2%         | -                       | (4,073)         | 0.0%                     | -0.4%         |
| Excellus Health Plan                    | \$ -                                 | \$ (6.41)        | 0.0%                    | -8.1%         | \$ -                    | \$ (17,110,411)        | 0.0%                    | -8.6%         | -                       | (13,702)        | 0.0%                     | -0.5%         |
| NYS Catholic Health Plan                | \$ (0.79)                            | \$ (0.40)        | -1.2%                   | -0.7%         | \$ (3,965,030)          | \$ (3,186,742)         | -1.4%                   | -1.0%         | (10,904)                | (16,807)        | -0.3%                    | -0.3%         |
| HealthFirst PHSP, Inc.                  | \$ (0.03)                            | \$ (0.19)        | 0.0%                    | -0.3%         | \$ (3,161,782)          | \$ (311,463)           | -0.5%                   | -0.6%         | (36,450)                | (2,606)         | -0.4%                    | -0.3%         |
| Healthnow                               | \$ -                                 | \$ (2.96)        | 0.0%                    | -2.8%         | \$ -                    | \$ (1,907,089)         | 0.0%                    | -3.2%         | -                       | (2,248)         | 0.0%                     | -0.4%         |
| HIP                                     | \$ 2.03                              | \$ (1.00)        | 2.6%                    | -1.2%         | \$ 3,430,170            | \$ (838,245)           | 2.2%                    | -1.6%         | (9,337)                 | (2,722)         | -0.5%                    | -0.4%         |
| Hudson Health Plan                      | \$ -                                 | \$ 1.77          | 0.0%                    | 2.3%          | \$ -                    | \$ 1,786,683           | 0.0%                    | 1.9%          | -                       | (6,056)         | 0.0%                     | -0.5%         |
| Independent Health Association, Inc.    | \$ -                                 | \$ 0.30          | 0.0%                    | 0.3%          | \$ -                    | \$ (93,131)            | 0.0%                    | -0.2%         | -                       | (2,747)         | 0.0%                     | -0.5%         |
| MetroPlus Health Plan                   | \$ 0.03                              | \$ -             | 0.1%                    | 0.0%          | \$ (971,937)            | \$ -                   | -0.3%                   | 0.0%          | (17,894)                | -               | -0.4%                    | 0.0%          |
| MVP Health Plan, Inc.                   | \$ -                                 | \$ 8.70          | 0.0%                    | 10.6%         | \$ -                    | \$ 3,348,308           | 0.0%                    | 10.3%         | -                       | (1,399)         | 0.0%                     | -0.4%         |
| Univera Community Health                | \$ -                                 | \$ (8.56)        | 0.0%                    | -10.9%        | \$ -                    | \$ (4,692,283)         | 0.0%                    | -11.2%        | -                       | (1,965)         | 0.0%                     | -0.4%         |
| WellCare of New York, Inc.              | \$ (2.13)                            | \$ (5.14)        | -4.4%                   | -8.2%         | \$ (1,958,390)          | \$ (827,979)           | -5.0%                   | -8.7%         | (5,611)                 | (821)           | -0.7%                    | -0.5%         |
| Today's Options of NY                   | \$ -                                 | \$ 1.22          | 0.0%                    | 1.5%          | \$ -                    | \$ 478,405             | 0.0%                    | 1.5%          | -                       | (74)            | 0.0%                     | 0.0%          |
| <b>All MMC Plans</b>                    | <b>\$ (0.59)</b>                     | <b>\$ (1.65)</b> | <b>-0.9%</b>            | <b>-2.3%</b>  | <b>\$ (24,716,039)</b>  | <b>\$ (32,204,810)</b> | <b>-1.2%</b>            | <b>-2.7%</b>  | <b>(108,665)</b>        | <b>(67,966)</b> | <b>-0.4%</b>             | <b>-0.4%</b>  |

| HIVSNP Health Plan Name      | CY13 Encounters vs SNPORS Comparison |                          |                       |                          |                         |                           |
|------------------------------|--------------------------------------|--------------------------|-----------------------|--------------------------|-------------------------|---------------------------|
|                              | PMPM Difference                      |                          | Dollar Difference     |                          | Member Month Difference |                           |
|                              | (Encounters - SNPORS)                | (Encounters/ SNPORS) - 1 | (Encounters - SNPORS) | (Encounters/ SNPORS) - 1 | (Eligibility - SNPORS)  | (Eligibility/ SNPORS) - 1 |
|                              |                                      |                          |                       |                          |                         |                           |
| MetroPlus Special Needs Plan | \$ (36.51)                           | -1.6%                    | \$ (2,022,108)        | -1.5%                    | 58                      | 0.1%                      |
| Amida Care, Inc.             | \$ (8.53)                            | -0.4%                    | \$ (1,530,994)        | -1.0%                    | (410)                   | -0.6%                     |
| VNSNY Choice                 | \$ (31.08)                           | -1.3%                    | \$ (2,214,404)        | -1.5%                    | (106)                   | -0.2%                     |
| <b>All Plans</b>             | <b>\$ (24.72)</b>                    | <b>-1.1%</b>             | <b>\$ (5,767,507)</b> | <b>-1.3%</b>             | <b>(458)</b>            | <b>-0.2%</b>              |

| Data Type        | CY13 Total Dollars |                  |                  |                |
|------------------|--------------------|------------------|------------------|----------------|
|                  | MMC/FHP            |                  |                  | HIVSNP         |
|                  | NYC Metro          | Rest of State    | Statewide        | NYC Metro      |
| Encounters       | \$ 1,966,888,231   | \$ 1,157,787,662 | \$ 3,124,675,892 | \$ 437,240,970 |
| Operating Report | \$ 1,991,604,270   | \$ 1,189,992,472 | \$ 3,181,596,742 | \$ 443,008,477 |

## Notes:

- Figures include all pharmacy experience. This includes protected, specialty, traditional, and other drug classes.
- HIVSNP pharmacy experience reflects data for HIV positive (HIV+) members only.
- "Encounters" represent pharmacy encounter data for CY13 dates of service, paid through 6/19/2014.
- "MMCORs" and "SNPORs" represent the pharmacy line reported in the audited 2013 operating reports.
- Encounter Member Months represent enrollment pulled from the State's eligibility system with submissions through 9/30/2014.
- Operating Report Member Months represent enrollment pulled from the audited 2013 MMCORs and SNPORS.
- Member Months for HIVSNP represent data for HIV+ members only.
- Various plan mergers occurred during the CY13 time period for MMC/FHP Health Plans. For display purposes, the following plans' figures have been combined:
  - HealthFirst PHSP and Neighborhood Health Providers (effective 6/1/2013).
  - Today's Options of NY and Total Care (effective 12/1/2013).
- All premium groups have been combined in figures displayed above.

| PMPM<br>Plan Name                       | Statewide       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | FY13 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|   | 201204          | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 69.08        | \$ 69.07        | \$ 66.06        | \$ 65.79        | \$ 66.70        | \$ 62.10        | \$ 66.40        | \$ 66.32        | \$ 33.83        | \$ 71.54        | \$ 62.66        | \$ 64.78        |
| Amerigroup                              | \$ 54.80        | \$ 62.74        | \$ 57.34        | \$ 53.57        | \$ 52.27        | \$ 45.64        | \$ 47.54        | \$ 51.90        | \$ 49.69        | \$ 51.29        | \$ 45.79        | \$ 50.55        |
| Capital District Physicians Health Plan | \$ 104.64       | \$ 101.62       | \$ 91.20        | \$ 91.18        | \$ 95.28        | \$ 84.97        | \$ 94.39        | \$ 92.65        | \$ 90.33        | \$ 99.34        | \$ 87.69        | \$ 96.24        |
| HIP                                     | \$ 81.16        | \$ 81.19        | \$ 75.50        | \$ 75.62        | \$ 77.16        | \$ 73.88        | \$ 78.38        | \$ 78.93        | \$ 76.33        | \$ 83.72        | \$ 76.09        | \$ 82.77        |
| Excellus Health Plan                    | \$ 79.61        | \$ 82.55        | \$ 76.12        | \$ 78.20        | \$ 81.71        | \$ 74.95        | \$ 78.56        | \$ 77.74        | \$ 75.72        | \$ 75.02        | \$ 66.59        | \$ 71.52        |
| NYS Catholic Health Plan                | \$ 70.74        | \$ 66.04        | \$ 58.54        | \$ 58.43        | \$ 59.72        | \$ 57.28        | \$ 61.22        | \$ 60.46        | \$ 59.73        | \$ 66.38        | \$ 57.73        | \$ 61.70        |
| HealthFirst PHSP, Inc.                  | \$ 78.37        | \$ 79.98        | \$ 75.54        | \$ 77.06        | \$ 78.57        | \$ 71.95        | \$ 76.69        | \$ 77.13        | \$ 76.89        | \$ 83.21        | \$ 75.81        | \$ 76.56        |
| Healthnow                               | \$ 104.74       | \$ 108.28       | \$ 101.62       | \$ 102.50       | \$ 101.40       | \$ 94.40        | \$ 98.13        | \$ 91.86        | \$ 90.74        | \$ 103.05       | \$ 92.96        | \$ 100.64       |
| Hudson Health Plan                      | \$ 86.67        | \$ 88.68        | \$ 74.77        | \$ 76.40        | \$ 74.80        | \$ 70.60        | \$ 76.64        | \$ 77.13        | \$ 77.28        | \$ 83.30        | \$ 73.42        | \$ 78.54        |
| Independent Health Association, Inc.    | \$ 99.07        | \$ 104.54       | \$ 98.64        | \$ 99.02        | \$ 104.47       | \$ 100.29       | \$ 122.01       | \$ 105.73       | \$ 99.03        | \$ 111.08       | \$ 95.16        | \$ 101.60       |
| MetroPlus Health Plan                   | \$ 60.71        | \$ 61.54        | \$ 56.31        | \$ 57.84        | \$ 57.87        | \$ 55.77        | \$ 58.96        | \$ 58.32        | \$ 56.21        | \$ 64.05        | \$ 56.82        | \$ 61.58        |
| MVP Health Plan, Inc.                   | \$ 83.73        | \$ 82.60        | \$ 76.44        | \$ 76.77        | \$ 82.69        | \$ 84.58        | \$ 93.52        | \$ 90.78        | \$ 83.29        | \$ 96.25        | \$ 84.10        | \$ 92.12        |
| Today's Options of NY                   | \$ 100.94       | \$ 90.35        | \$ 79.37        | \$ 80.94        | \$ 83.15        | \$ 76.90        | \$ 83.42        | \$ 79.94        | \$ 80.02        | \$ 91.43        | \$ 81.15        | \$ 88.62        |
| United Healthcare Plan of NY            | \$ 63.17        | \$ 60.88        | \$ 58.15        | \$ 58.12        | \$ 56.01        | \$ 51.57        | \$ 53.23        | \$ 52.50        | \$ 53.45        | \$ 60.46        | \$ 52.90        | \$ 57.02        |
| Univera Community Health                | \$ 76.44        | \$ 77.69        | \$ 72.95        | \$ 73.13        | \$ 77.11        | \$ 67.51        | \$ 78.28        | \$ 74.86        | \$ 74.35        | \$ 72.76        | \$ 64.91        | \$ 67.48        |
| WellCare of New York, Inc.              | \$ 51.16        | \$ 53.83        | \$ 47.72        | \$ 48.77        | \$ 49.37        | \$ 45.84        | \$ 48.56        | \$ 46.88        | \$ 44.50        | \$ 48.93        | \$ 42.25        | \$ 47.53        |
| <b>Total - All Plans</b>                | <b>\$ 71.63</b> | <b>\$ 72.06</b> | <b>\$ 66.34</b> | <b>\$ 66.55</b> | <b>\$ 67.34</b> | <b>\$ 62.68</b> | <b>\$ 66.82</b> | <b>\$ 66.76</b> | <b>\$ 63.54</b> | <b>\$ 71.56</b> | <b>\$ 63.63</b> | <b>\$ 67.54</b> |

| PMPM<br>Plan Name                       | FY13 - Monthly Change |             |              |             |             |              |             |              |              |              |               |             |
|---|-----------------------|-------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|---------------|-------------|
|   | 201204                | 201205      | 201206       | 201207      | 201208      | 201209       | 201210      | 201211       | 201212       | 201301       | 201302        | 201303      |
| Affinity Health Plan                    |                       | 0.0%        | -4.4%        | -0.4%       | 1.4%        | -6.9%        | 6.9%        | -0.1%        | -49.0%       | 111.5%       | -12.4%        | 3.4%        |
| Amerigroup                              |                       | 14.5%       | -8.6%        | -6.6%       | -2.4%       | -12.7%       | 4.2%        | 9.2%         | -4.2%        | 3.2%         | -10.7%        | 10.4%       |
| Capital District Physicians Health Plan |                       | -2.9%       | -10.3%       | 0.0%        | 4.5%        | -10.8%       | 11.1%       | -1.8%        | -2.5%        | 10.0%        | -11.7%        | 9.7%        |
| HIP                                     |                       | 0.0%        | -7.0%        | 0.2%        | 2.0%        | -4.3%        | 6.1%        | 0.7%         | -3.3%        | 9.7%         | -9.1%         | 8.8%        |
| Excellus Health Plan                    |                       | 3.7%        | -7.8%        | 2.7%        | 4.5%        | -8.3%        | 4.8%        | -1.0%        | -2.6%        | -0.9%        | -11.2%        | 7.4%        |
| NYS Catholic Health Plan                |                       | -6.6%       | -11.4%       | -0.2%       | 2.2%        | -4.1%        | 6.9%        | -1.2%        | -1.2%        | 11.1%        | -13.0%        | 6.9%        |
| HealthFirst PHSP, Inc.                  |                       | 2.1%        | -5.6%        | 2.0%        | 2.0%        | -8.4%        | 6.6%        | 0.6%         | -0.3%        | 8.2%         | -8.9%         | 1.0%        |
| Healthnow                               |                       | 3.4%        | -6.2%        | 0.9%        | -1.1%       | -6.9%        | 4.0%        | -6.4%        | -1.2%        | 13.6%        | -9.8%         | 8.3%        |
| Hudson Health Plan                      |                       | 2.3%        | -15.7%       | 2.2%        | -2.1%       | -5.6%        | 8.6%        | 0.6%         | 0.2%         | 7.8%         | -11.9%        | 7.0%        |
| Independent Health Association, Inc.    |                       | 5.5%        | -5.6%        | 0.4%        | 5.5%        | -4.0%        | 21.7%       | -13.3%       | -6.3%        | 12.2%        | -14.3%        | 6.8%        |
| MetroPlus Health Plan                   |                       | 1.4%        | -8.5%        | 2.7%        | 0.1%        | -3.6%        | 5.7%        | -1.1%        | -3.6%        | 14.0%        | -11.3%        | 8.4%        |
| MVP Health Plan, Inc.                   |                       | -1.3%       | -7.5%        | 0.4%        | 7.7%        | 2.3%         | 10.6%       | -2.9%        | -8.2%        | 15.6%        | -12.6%        | 9.5%        |
| Today's Options of NY                   |                       | -10.5%      | -12.2%       | 2.0%        | 2.7%        | -7.5%        | 8.5%        | -4.2%        | 0.1%         | 14.3%        | -11.2%        | 9.2%        |
| United Healthcare Plan of NY            |                       | -3.6%       | -4.5%        | -0.1%       | -3.6%       | -7.9%        | 3.2%        | -1.4%        | 1.8%         | 13.1%        | -12.5%        | 7.8%        |
| Univera Community Health                |                       | 1.6%        | -6.1%        | 0.3%        | 5.4%        | -12.4%       | 15.9%       | -4.4%        | -0.7%        | -2.1%        | -10.8%        | 4.0%        |
| WellCare of New York, Inc.              |                       | 5.2%        | -11.4%       | 2.2%        | 1.2%        | -7.1%        | 5.9%        | -3.5%        | -5.1%        | 9.9%         | -13.6%        | 12.5%       |
| <b>Total - All Plans</b>                |                       | <b>0.6%</b> | <b>-7.9%</b> | <b>0.3%</b> | <b>1.2%</b> | <b>-6.9%</b> | <b>6.6%</b> | <b>-0.1%</b> | <b>-4.8%</b> | <b>12.6%</b> | <b>-11.1%</b> | <b>6.1%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| PMPM<br>Plan Name                       | NYC Metro       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | FY13 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|   | 201204          | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 70.72        | \$ 71.70        | \$ 68.68        | \$ 69.08        | \$ 69.56        | \$ 64.52        | \$ 69.57        | \$ 69.55        | \$ 35.11        | \$ 73.83        | \$ 65.16        | \$ 67.68        |
| Amerigroup                              | \$ 54.85        | \$ 62.49        | \$ 56.95        | \$ 53.38        | \$ 52.06        | \$ 45.56        | \$ 47.46        | \$ 51.58        | \$ 49.60        | \$ 50.81        | \$ 45.56        | \$ 50.34        |
| Capital District Physicians Health Plan | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| HIP                                     | \$ 79.96        | \$ 79.37        | \$ 74.11        | \$ 73.75        | \$ 75.43        | \$ 72.16        | \$ 76.15        | \$ 77.14        | \$ 76.37        | \$ 81.07        | \$ 73.83        | \$ 80.53        |
| Excellus Health Plan                    | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| NYS Catholic Health Plan                | \$ 80.31        | \$ 73.22        | \$ 64.02        | \$ 63.53        | \$ 63.74        | \$ 60.95        | \$ 65.05        | \$ 63.93        | \$ 63.54        | \$ 69.74        | \$ 60.30        | \$ 65.35        |
| HealthFirst PHSP, Inc.                  | \$ 80.33        | \$ 81.92        | \$ 77.28        | \$ 78.92        | \$ 80.28        | \$ 73.57        | \$ 78.71        | \$ 79.17        | \$ 78.53        | \$ 85.23        | \$ 77.42        | \$ 78.61        |
| Healthnow                               | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Hudson Health Plan                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Independent Health Association, Inc.    | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MetroPlus Health Plan                   | \$ 60.71        | \$ 61.54        | \$ 56.31        | \$ 57.84        | \$ 57.87        | \$ 55.77        | \$ 58.96        | \$ 58.32        | \$ 56.21        | \$ 64.05        | \$ 56.82        | \$ 61.58        |
| MVP Health Plan, Inc.                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Today's Options of NY                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| United Healthcare Plan of NY            | \$ 62.04        | \$ 59.64        | \$ 57.21        | \$ 57.46        | \$ 54.60        | \$ 50.42        | \$ 52.25        | \$ 51.65        | \$ 52.36        | \$ 59.09        | \$ 51.99        | \$ 56.21        |
| Univera Community Health                | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| WellCare of New York, Inc.              | \$ 48.67        | \$ 51.81        | \$ 46.19        | \$ 46.71        | \$ 47.43        | \$ 43.79        | \$ 46.07        | \$ 44.64        | \$ 42.61        | \$ 46.20        | \$ 40.05        | \$ 46.41        |
| <b>Total - All Plans</b>                | <b>\$ 69.59</b> | <b>\$ 70.42</b> | <b>\$ 65.18</b> | <b>\$ 65.27</b> | <b>\$ 65.39</b> | <b>\$ 60.67</b> | <b>\$ 64.33</b> | <b>\$ 65.00</b> | <b>\$ 61.69</b> | <b>\$ 69.65</b> | <b>\$ 62.21</b> | <b>\$ 65.99</b> |

| PMPM<br>Plan Name                       | FY13 - Monthly Change |             |              |             |             |              |             |             |              |              |               |             |
|---|-----------------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|--------------|---------------|-------------|
|   | 201204                | 201205      | 201206       | 201207      | 201208      | 201209       | 201210      | 201211      | 201212       | 201301       | 201302        | 201303      |
| Affinity Health Plan                    |                       | 1.4%        | -4.2%        | 0.6%        | 0.7%        | -7.2%        | 7.8%        | 0.0%        | -49.5%       | 110.3%       | -11.7%        | 3.9%        |
| Amerigroup                              |                       | 13.9%       | -8.9%        | -6.3%       | -2.5%       | -12.5%       | 4.2%        | 8.7%        | -3.8%        | 2.4%         | -10.3%        | 10.5%       |
| Capital District Physicians Health Plan |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| HIP                                     |                       | -0.7%       | -6.6%        | -0.5%       | 2.3%        | -4.3%        | 5.5%        | 1.3%        | -1.0%        | 6.2%         | -8.9%         | 9.1%        |
| Excellus Health Plan                    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| NYS Catholic Health Plan                |                       | -8.8%       | -12.6%       | -0.8%       | 0.3%        | -4.4%        | 6.7%        | -1.7%       | -0.6%        | 9.7%         | -13.5%        | 8.4%        |
| HealthFirst PHSP, Inc.                  |                       | 2.0%        | -5.7%        | 2.1%        | 1.7%        | -8.3%        | 7.0%        | 0.6%        | -0.8%        | 8.5%         | -9.2%         | 1.5%        |
| Healthnow                               |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| Hudson Health Plan                      |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| Independent Health Association, Inc.    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| MetroPlus Health Plan                   |                       | 1.4%        | -8.5%        | 2.7%        | 0.1%        | -3.6%        | 5.7%        | -1.1%       | -3.6%        | 14.0%        | -11.3%        | 8.4%        |
| MVP Health Plan, Inc.                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| Today's Options of NY                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| United Healthcare Plan of NY            |                       | -3.9%       | -4.1%        | 0.4%        | -5.0%       | -7.7%        | 3.6%        | -1.1%       | 1.4%         | 12.9%        | -12.0%        | 8.1%        |
| Univera Community Health                |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| WellCare of New York, Inc.              |                       | 6.4%        | -10.8%       | 1.1%        | 1.5%        | -7.7%        | 5.2%        | -3.1%       | -4.5%        | 8.4%         | -13.3%        | 15.9%       |
| <b>Total - All Plans</b>                |                       | <b>1.2%</b> | <b>-7.4%</b> | <b>0.1%</b> | <b>0.2%</b> | <b>-7.2%</b> | <b>6.0%</b> | <b>1.0%</b> | <b>-5.1%</b> | <b>12.9%</b> | <b>-10.7%</b> | <b>6.1%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| PMPM<br>Plan Name                       | Rest of State   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | FY13 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|   | 201204          | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 65.21        | \$ 63.09        | \$ 60.12        | \$ 58.38        | \$ 60.24        | \$ 56.65        | \$ 59.24        | \$ 59.08        | \$ 30.96        | \$ 66.30        | \$ 57.01        | \$ 58.39        |
| Amerigroup                              | \$ 52.85        | \$ 73.12        | \$ 72.73        | \$ 61.16        | \$ 60.24        | \$ 48.51        | \$ 50.31        | \$ 63.00        | \$ 52.85        | \$ 67.62        | \$ 53.57        | \$ 57.46        |
| Capital District Physicians Health Plan | \$ 104.64       | \$ 101.62       | \$ 91.20        | \$ 91.18        | \$ 95.28        | \$ 84.97        | \$ 94.39        | \$ 92.65        | \$ 90.33        | \$ 99.34        | \$ 87.69        | \$ 96.24        |
| HIP                                     | \$ 85.89        | \$ 88.35        | \$ 80.78        | \$ 82.68        | \$ 83.62        | \$ 80.27        | \$ 86.62        | \$ 85.48        | \$ 76.18        | \$ 93.46        | \$ 84.26        | \$ 90.70        |
| Excellus Health Plan                    | \$ 79.61        | \$ 82.55        | \$ 76.12        | \$ 78.20        | \$ 81.71        | \$ 74.95        | \$ 78.56        | \$ 77.74        | \$ 75.72        | \$ 75.02        | \$ 66.59        | \$ 71.52        |
| NYS Catholic Health Plan                | \$ 63.24        | \$ 60.48        | \$ 54.33        | \$ 54.51        | \$ 56.63        | \$ 54.49        | \$ 58.30        | \$ 57.82        | \$ 56.81        | \$ 63.77        | \$ 55.75        | \$ 58.96        |
| HealthFirst PHSP, Inc.                  | \$ 58.42        | \$ 60.45        | \$ 58.05        | \$ 58.46        | \$ 61.54        | \$ 55.72        | \$ 56.57        | \$ 56.80        | \$ 60.48        | \$ 62.80        | \$ 59.72        | \$ 56.40        |
| Healthnow                               | \$ 104.74       | \$ 108.28       | \$ 101.62       | \$ 102.50       | \$ 101.40       | \$ 94.40        | \$ 98.13        | \$ 91.86        | \$ 90.74        | \$ 103.05       | \$ 92.96        | \$ 100.64       |
| Hudson Health Plan                      | \$ 86.67        | \$ 88.68        | \$ 74.77        | \$ 76.40        | \$ 74.80        | \$ 70.60        | \$ 76.64        | \$ 77.13        | \$ 77.28        | \$ 83.30        | \$ 73.42        | \$ 78.54        |
| Independent Health Association, Inc.    | \$ 99.07        | \$ 104.54       | \$ 98.64        | \$ 99.02        | \$ 104.47       | \$ 100.29       | \$ 122.01       | \$ 105.73       | \$ 99.03        | \$ 111.08       | \$ 95.16        | \$ 101.60       |
| MetroPlus Health Plan                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MVP Health Plan, Inc.                   | \$ 83.73        | \$ 82.60        | \$ 76.44        | \$ 76.77        | \$ 82.69        | \$ 84.58        | \$ 93.52        | \$ 90.78        | \$ 83.29        | \$ 96.25        | \$ 84.10        | \$ 92.12        |
| Today's Options of NY                   | \$ 100.94       | \$ 90.35        | \$ 79.37        | \$ 80.94        | \$ 83.15        | \$ 76.90        | \$ 83.42        | \$ 79.94        | \$ 80.02        | \$ 91.43        | \$ 81.15        | \$ 88.62        |
| United Healthcare Plan of NY            | \$ 66.36        | \$ 64.32        | \$ 60.72        | \$ 59.92        | \$ 59.79        | \$ 54.63        | \$ 55.84        | \$ 54.75        | \$ 56.34        | \$ 64.11        | \$ 55.26        | \$ 59.06        |
| Univera Community Health                | \$ 76.44        | \$ 77.69        | \$ 72.95        | \$ 73.13        | \$ 77.11        | \$ 67.51        | \$ 78.28        | \$ 74.86        | \$ 74.35        | \$ 72.76        | \$ 64.91        | \$ 67.48        |
| WellCare of New York, Inc.              | \$ 62.37        | \$ 63.12        | \$ 54.77        | \$ 58.41        | \$ 58.60        | \$ 55.70        | \$ 60.58        | \$ 57.91        | \$ 53.93        | \$ 62.89        | \$ 53.46        | \$ 53.02        |
| <b>Total - All Plans</b>                | <b>\$ 75.69</b> | <b>\$ 75.27</b> | <b>\$ 68.61</b> | <b>\$ 69.03</b> | <b>\$ 71.10</b> | <b>\$ 66.53</b> | <b>\$ 71.59</b> | <b>\$ 70.09</b> | <b>\$ 67.02</b> | <b>\$ 75.20</b> | <b>\$ 66.26</b> | <b>\$ 70.34</b> |

| PMPM<br>Plan Name                       | FY13 - Monthly Change |              |              |             |             |              |             |              |              |              |               |             |
|---|-----------------------|--------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|---------------|-------------|
|   | 201204                | 201205       | 201206       | 201207      | 201208      | 201209       | 201210      | 201211       | 201212       | 201301       | 201302        | 201303      |
| Affinity Health Plan                    |                       | -3.3%        | -4.7%        | -2.9%       | 3.2%        | -6.0%        | 4.6%        | -0.3%        | -47.6%       | 114.2%       | -14.0%        | 2.4%        |
| Amerigroup                              |                       | 38.4%        | -0.5%        | -15.9%      | -1.5%       | -19.5%       | 3.7%        | 25.2%        | -16.1%       | 28.0%        | -20.8%        | 7.3%        |
| Capital District Physicians Health Plan |                       | -2.9%        | -10.3%       | 0.0%        | 4.5%        | -10.8%       | 11.1%       | -1.8%        | -2.5%        | 10.0%        | -11.7%        | 9.7%        |
| HIP                                     |                       | 2.9%         | -8.6%        | 2.4%        | 1.1%        | -4.0%        | 7.9%        | -1.3%        | -10.9%       | 22.7%        | -9.8%         | 7.6%        |
| Excellus Health Plan                    |                       | 3.7%         | -7.8%        | 2.7%        | 4.5%        | -8.3%        | 4.8%        | -1.0%        | -2.6%        | -0.9%        | -11.2%        | 7.4%        |
| NYS Catholic Health Plan                |                       | -4.4%        | -10.2%       | 0.3%        | 3.9%        | -3.8%        | 7.0%        | -0.8%        | -1.7%        | 12.2%        | -12.6%        | 5.8%        |
| HealthFirst PHSP, Inc.                  |                       | 3.5%         | -4.0%        | 0.7%        | 5.3%        | -9.5%        | 1.5%        | 0.4%         | 6.5%         | 3.8%         | -4.9%         | -5.6%       |
| Healthnow                               |                       | 3.4%         | -6.2%        | 0.9%        | -1.1%       | -6.9%        | 4.0%        | -6.4%        | -1.2%        | 13.6%        | -9.8%         | 8.3%        |
| Hudson Health Plan                      |                       | 2.3%         | -15.7%       | 2.2%        | -2.1%       | -5.6%        | 8.6%        | 0.6%         | 0.2%         | 7.8%         | -11.9%        | 7.0%        |
| Independent Health Association, Inc.    |                       | 5.5%         | -5.6%        | 0.4%        | 5.5%        | -4.0%        | 21.7%       | -13.3%       | -6.3%        | 12.2%        | -14.3%        | 6.8%        |
| MetroPlus Health Plan                   |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         | 0.0%          | 0.0%        |
| MVP Health Plan, Inc.                   |                       | -1.3%        | -7.5%        | 0.4%        | 7.7%        | 2.3%         | 10.6%       | -2.9%        | -8.2%        | 15.6%        | -12.6%        | 9.5%        |
| Today's Options of NY                   |                       | -10.5%       | -12.2%       | 2.0%        | 2.7%        | -7.5%        | 8.5%        | -4.2%        | 0.1%         | 14.3%        | -11.2%        | 9.2%        |
| United Healthcare Plan of NY            |                       | -3.1%        | -5.6%        | -1.3%       | -0.2%       | -8.6%        | 2.2%        | -1.9%        | 2.9%         | 13.8%        | -13.8%        | 6.9%        |
| Univera Community Health                |                       | 1.6%         | -6.1%        | 0.3%        | 5.4%        | -12.4%       | 15.9%       | -4.4%        | -0.7%        | -2.1%        | -10.8%        | 4.0%        |
| WellCare of New York, Inc.              |                       | 1.2%         | -13.2%       | 6.6%        | 0.3%        | -4.9%        | 8.8%        | -4.4%        | -6.9%        | 16.6%        | -15.0%        | -0.8%       |
| <b>Total - All Plans</b>                |                       | <b>-0.6%</b> | <b>-8.9%</b> | <b>0.6%</b> | <b>3.0%</b> | <b>-6.4%</b> | <b>7.6%</b> | <b>-2.1%</b> | <b>-4.4%</b> | <b>12.2%</b> | <b>-11.9%</b> | <b>6.2%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Unit Cost<br>Plan Name                  | Statewide<br>FY13 MMC/FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 201204                    | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 59.25                  | \$ 58.71        | \$ 58.79        | \$ 58.08        | \$ 58.63        | \$ 57.25        | \$ 56.61        | \$ 58.47        | \$ 31.51        | \$ 56.90        | \$ 57.64        | \$ 55.06        |
| Amerigroup                              | \$ 49.85                  | \$ 55.99        | \$ 54.25        | \$ 52.23        | \$ 51.13        | \$ 45.69        | \$ 44.78        | \$ 47.47        | \$ 44.69        | \$ 44.83        | \$ 46.92        | \$ 46.75        |
| Capital District Physicians Health Plan | \$ 74.29                  | \$ 70.04        | \$ 66.51        | \$ 66.45        | \$ 66.73        | \$ 63.54        | \$ 63.19        | \$ 65.58        | \$ 64.66        | \$ 65.57        | \$ 65.37        | \$ 66.95        |
| HIP                                     | \$ 60.24                  | \$ 59.68        | \$ 56.89        | \$ 59.02        | \$ 58.40        | \$ 57.36        | \$ 58.14        | \$ 58.68        | \$ 57.10        | \$ 57.84        | \$ 60.26        | \$ 60.10        |
| Excellus Health Plan                    | \$ 62.54                  | \$ 62.64        | \$ 61.36        | \$ 62.29        | \$ 62.08        | \$ 60.48        | \$ 57.27        | \$ 59.75        | \$ 59.11        | \$ 54.31        | \$ 55.04        | \$ 54.47        |
| NYS Catholic Health Plan                | \$ 57.81                  | \$ 53.58        | \$ 50.44        | \$ 50.21        | \$ 50.00        | \$ 49.04        | \$ 48.62        | \$ 50.09        | \$ 48.87        | \$ 50.38        | \$ 50.57        | \$ 49.90        |
| HealthFirst PHSP, Inc.                  | \$ 56.44                  | \$ 56.27        | \$ 55.78        | \$ 57.27        | \$ 57.02        | \$ 54.61        | \$ 54.99        | \$ 55.95        | \$ 54.87        | \$ 55.80        | \$ 58.40        | \$ 54.76        |
| Healthnow                               | \$ 78.43                  | \$ 77.19        | \$ 75.21        | \$ 75.74        | \$ 79.03        | \$ 75.08        | \$ 71.61        | \$ 71.94        | \$ 72.58        | \$ 72.53        | \$ 75.49        | \$ 75.83        |
| Hudson Health Plan                      | \$ 76.02                  | \$ 73.54        | \$ 69.15        | \$ 70.71        | \$ 67.91        | \$ 67.10        | \$ 68.30        | \$ 68.78        | \$ 67.98        | \$ 67.74        | \$ 69.48        | \$ 69.98        |
| Independent Health Association, Inc.    | \$ 73.75                  | \$ 73.80        | \$ 72.80        | \$ 72.61        | \$ 73.31        | \$ 73.25        | \$ 74.93        | \$ 75.39        | \$ 71.95        | \$ 73.23        | \$ 72.57        | \$ 73.09        |
| MetroPlus Health Plan                   | \$ 46.44                  | \$ 46.26        | \$ 44.59        | \$ 46.25        | \$ 45.91        | \$ 44.77        | \$ 44.79        | \$ 46.86        | \$ 43.09        | \$ 44.33        | \$ 44.96        | \$ 44.51        |
| MVP Health Plan, Inc.                   | \$ 65.16                  | \$ 61.09        | \$ 59.14        | \$ 58.98        | \$ 61.54        | \$ 67.51        | \$ 66.76        | \$ 71.64        | \$ 68.12        | \$ 67.99        | \$ 68.04        | \$ 68.57        |
| Today's Options of NY                   | \$ 77.30                  | \$ 67.95        | \$ 64.14        | \$ 64.93        | \$ 64.71        | \$ 62.53        | \$ 63.67        | \$ 64.15        | \$ 64.81        | \$ 67.82        | \$ 68.61        | \$ 69.84        |
| United Healthcare Plan of NY            | \$ 55.41                  | \$ 53.26        | \$ 53.23        | \$ 53.96        | \$ 51.77        | \$ 49.89        | \$ 49.50        | \$ 50.05        | \$ 48.74        | \$ 52.32        | \$ 53.15        | \$ 52.59        |
| Univera Community Health                | \$ 64.65                  | \$ 61.52        | \$ 60.12        | \$ 60.55        | \$ 61.20        | \$ 57.36        | \$ 59.31        | \$ 60.69        | \$ 61.35        | \$ 54.52        | \$ 55.50        | \$ 54.04        |
| WellCare of New York, Inc.              | \$ 39.79                  | \$ 41.06        | \$ 38.52        | \$ 39.27        | \$ 39.10        | \$ 37.44        | \$ 38.39        | \$ 37.41        | \$ 35.60        | \$ 36.62        | \$ 36.62        | \$ 37.05        |
| <b>Total - All Plans</b>                | <b>\$ 56.96</b>           | <b>\$ 56.22</b> | <b>\$ 54.55</b> | <b>\$ 55.11</b> | <b>\$ 54.75</b> | <b>\$ 52.76</b> | <b>\$ 52.63</b> | <b>\$ 54.04</b> | <b>\$ 50.87</b> | <b>\$ 53.07</b> | <b>\$ 54.37</b> | <b>\$ 53.17</b> |

| Unit Cost<br>Plan Name                  | FY13 - Monthly Change |              |              |             |              |              |              |             |              |             |             |              |
|---|-----------------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|
|   | 201204                | 201205       | 201206       | 201207      | 201208       | 201209       | 201210       | 201211      | 201212       | 201301      | 201302      | 201303       |
| Affinity Health Plan                    |                       | -0.9%        | 0.1%         | -1.2%       | 0.9%         | -2.4%        | -1.1%        | 3.3%        | -46.1%       | 80.6%       | 1.3%        | -4.5%        |
| Amerigroup                              |                       | 12.3%        | -3.1%        | -3.7%       | -2.1%        | -10.7%       | -2.0%        | 6.0%        | -5.9%        | 0.3%        | 4.7%        | -0.4%        |
| Capital District Physicians Health Plan |                       | -5.7%        | -5.0%        | -0.1%       | 0.4%         | -4.8%        | -0.5%        | 3.8%        | -1.4%        | 1.4%        | -0.3%       | 2.4%         |
| HIP                                     |                       | -0.9%        | -4.7%        | 3.7%        | -1.1%        | -1.8%        | 1.4%         | 0.9%        | -2.7%        | 1.3%        | 4.2%        | -0.3%        |
| Excellus Health Plan                    |                       | 0.2%         | -2.0%        | 1.5%        | -0.3%        | -2.6%        | -5.3%        | 4.3%        | -1.1%        | -8.1%       | 1.3%        | -1.0%        |
| NYS Catholic Health Plan                |                       | -7.3%        | -5.9%        | -0.5%       | -0.4%        | -1.9%        | -0.9%        | 3.0%        | -2.4%        | 3.1%        | 0.4%        | -1.3%        |
| HealthFirst PHSP, Inc.                  |                       | -0.3%        | -0.9%        | 2.7%        | -0.4%        | -4.2%        | 0.7%         | 1.7%        | -1.9%        | 1.7%        | 4.7%        | -6.2%        |
| Healthnow                               |                       | -1.6%        | -2.6%        | 0.7%        | 4.3%         | -5.0%        | -4.6%        | 0.5%        | 0.9%         | -0.1%       | 4.1%        | 0.5%         |
| Hudson Health Plan                      |                       | -3.3%        | -6.0%        | 2.2%        | -4.0%        | -1.2%        | 1.8%         | 0.7%        | -1.2%        | -0.3%       | 2.6%        | 0.7%         |
| Independent Health Association, Inc.    |                       | 0.1%         | -1.3%        | -0.3%       | 1.0%         | -0.1%        | 2.3%         | 0.6%        | -4.6%        | 1.8%        | -0.9%       | 0.7%         |
| MetroPlus Health Plan                   |                       | -0.4%        | -3.6%        | 3.7%        | -0.7%        | -2.5%        | 0.1%         | 4.6%        | -8.0%        | 2.9%        | 1.4%        | -1.0%        |
| MVP Health Plan, Inc.                   |                       | -6.3%        | -3.2%        | -0.3%       | 4.3%         | 9.7%         | -1.1%        | 7.3%        | -4.9%        | -0.2%       | 0.1%        | 0.8%         |
| Today's Options of NY                   |                       | -12.1%       | -5.6%        | 1.2%        | -0.3%        | -3.4%        | 1.8%         | 0.8%        | 1.0%         | 4.6%        | 1.2%        | 1.8%         |
| United Healthcare Plan of NY            |                       | -3.9%        | -0.1%        | 1.4%        | -4.1%        | -3.6%        | -0.8%        | 1.1%        | -2.6%        | 7.3%        | 1.6%        | -1.1%        |
| Univera Community Health                |                       | -4.8%        | -2.3%        | 0.7%        | 1.1%         | -6.3%        | 3.4%         | 2.3%        | 1.1%         | -11.1%      | 1.8%        | -2.6%        |
| WellCare of New York, Inc.              |                       | 3.2%         | -6.2%        | 1.9%        | -0.4%        | -4.3%        | 2.5%         | -2.5%       | -4.8%        | 2.8%        | 0.0%        | 1.2%         |
| <b>Total - All Plans</b>                |                       | <b>-1.3%</b> | <b>-3.0%</b> | <b>1.0%</b> | <b>-0.7%</b> | <b>-3.6%</b> | <b>-0.2%</b> | <b>2.7%</b> | <b>-5.9%</b> | <b>4.3%</b> | <b>2.4%</b> | <b>-2.2%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.



| Unit Cost<br>Plan Name                  | NYC Metro<br>FY13 MMC/FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 201204                    | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 57.16                  | \$ 57.21        | \$ 57.26        | \$ 57.17        | \$ 57.42        | \$ 55.99        | \$ 55.64        | \$ 57.31        | \$ 30.88        | \$ 55.49        | \$ 56.44        | \$ 53.90        |
| Amerigroup                              | \$ 49.78                  | \$ 55.65        | \$ 53.78        | \$ 51.96        | \$ 50.85        | \$ 45.49        | \$ 44.55        | \$ 46.97        | \$ 44.43        | \$ 44.22        | \$ 46.50        | \$ 46.34        |
| Capital District Physicians Health Plan | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| HIP                                     | \$ 58.84                  | \$ 58.26        | \$ 55.69        | \$ 57.56        | \$ 57.14        | \$ 56.05        | \$ 56.40        | \$ 57.34        | \$ 55.69        | \$ 56.04        | \$ 58.54        | \$ 58.33        |
| Excellus Health Plan                    | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| NYS Catholic Health Plan                | \$ 55.38                  | \$ 51.10        | \$ 47.34        | \$ 47.20        | \$ 46.33        | \$ 45.31        | \$ 45.60        | \$ 46.10        | \$ 44.54        | \$ 45.76        | \$ 45.86        | \$ 45.13        |
| HealthFirst PHSP, Inc.                  | \$ 56.30                  | \$ 56.03        | \$ 55.45        | \$ 57.04        | \$ 56.67        | \$ 54.37        | \$ 54.81        | \$ 55.70        | \$ 54.57        | \$ 55.55        | \$ 57.98        | \$ 54.56        |
| Healthnow                               | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Hudson Health Plan                      | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Independent Health Association, Inc.    | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MetroPlus Health Plan                   | \$ 46.44                  | \$ 46.26        | \$ 44.59        | \$ 46.25        | \$ 45.91        | \$ 44.77        | \$ 44.79        | \$ 46.86        | \$ 43.09        | \$ 44.33        | \$ 44.96        | \$ 44.51        |
| MVP Health Plan, Inc.                   | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Today's Options of NY                   | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| United Healthcare Plan of NY            | \$ 54.30                  | \$ 52.30        | \$ 52.18        | \$ 53.57        | \$ 50.96        | \$ 49.34        | \$ 49.23        | \$ 49.34        | \$ 47.62        | \$ 51.10        | \$ 52.48        | \$ 51.95        |
| Univera Community Health                | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| WellCare of New York, Inc.              | \$ 36.42                  | \$ 38.25        | \$ 35.86        | \$ 36.45        | \$ 36.38        | \$ 34.57        | \$ 35.32        | \$ 34.49        | \$ 32.92        | \$ 33.48        | \$ 33.45        | \$ 34.61        |
| <b>Total - All Plans</b>                | <b>\$ 53.17</b>           | <b>\$ 53.12</b> | <b>\$ 51.61</b> | <b>\$ 52.36</b> | <b>\$ 51.73</b> | <b>\$ 49.56</b> | <b>\$ 49.63</b> | <b>\$ 50.87</b> | <b>\$ 47.35</b> | <b>\$ 49.83</b> | <b>\$ 51.37</b> | <b>\$ 49.88</b> |

| Unit Cost<br>Plan Name                  | FY13 - Monthly Change |              |              |             |              |              |             |             |              |             |             |              |
|---|-----------------------|--------------|--------------|-------------|--------------|--------------|-------------|-------------|--------------|-------------|-------------|--------------|
|   | 201204                | 201205       | 201206       | 201207      | 201208       | 201209       | 201210      | 201211      | 201212       | 201301      | 201302      | 201303       |
| Affinity Health Plan                    |                       | 0.1%         | 0.1%         | -0.2%       | 0.4%         | -2.5%        | -0.6%       | 3.0%        | -46.1%       | 79.7%       | 1.7%        | -4.5%        |
| Amerigroup                              |                       | 11.8%        | -3.4%        | -3.4%       | -2.1%        | -10.5%       | -2.1%       | 5.4%        | -5.4%        | -0.5%       | 5.1%        | -0.3%        |
| Capital District Physicians Health Plan |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| HIP                                     |                       | -1.0%        | -4.4%        | 3.4%        | -0.7%        | -1.9%        | 0.6%        | 1.7%        | -2.9%        | 0.6%        | 4.5%        | -0.3%        |
| Excellus Health Plan                    |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| NYS Catholic Health Plan                |                       | -7.7%        | -7.4%        | -0.3%       | -1.8%        | -2.2%        | 0.6%        | 1.1%        | -3.4%        | 2.7%        | 0.2%        | -1.6%        |
| HealthFirst PHSP, Inc.                  |                       | -0.5%        | -1.0%        | 2.9%        | -0.6%        | -4.1%        | 0.8%        | 1.6%        | -2.0%        | 1.8%        | 4.4%        | -5.9%        |
| Healthnow                               |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| Hudson Health Plan                      |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| Independent Health Association, Inc.    |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| MetroPlus Health Plan                   |                       | -0.4%        | -3.6%        | 3.7%        | -0.7%        | -2.5%        | 0.1%        | 4.6%        | -8.0%        | 2.9%        | 1.4%        | -1.0%        |
| MVP Health Plan, Inc.                   |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| Today's Options of NY                   |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| United Healthcare Plan of NY            |                       | -3.7%        | -0.2%        | 2.7%        | -4.9%        | -3.2%        | -0.2%       | 0.2%        | -3.5%        | 7.3%        | 2.7%        | -1.0%        |
| Univera Community Health                |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| WellCare of New York, Inc.              |                       | 5.0%         | -6.2%        | 1.6%        | -0.2%        | -5.0%        | 2.1%        | -2.3%       | -4.5%        | 1.7%        | -0.1%       | 3.5%         |
| <b>Total - All Plans</b>                |                       | <b>-0.1%</b> | <b>-2.8%</b> | <b>1.4%</b> | <b>-1.2%</b> | <b>-4.2%</b> | <b>0.2%</b> | <b>2.5%</b> | <b>-6.9%</b> | <b>5.2%</b> | <b>3.1%</b> | <b>-2.9%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.

| Unit Cost<br>Plan Name                  | Rest of State<br>FY13 MMC/FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 201204                        | 201205          | 201206          | 201207          | 201208          | 201209          | 201210          | 201211          | 201212          | 201301          | 201302          | 201303          |
| Affinity Health Plan                    | \$ 65.34                      | \$ 62.98        | \$ 63.15        | \$ 60.67        | \$ 62.02        | \$ 60.75        | \$ 59.35        | \$ 61.76        | \$ 33.24        | \$ 60.84        | \$ 61.02        | \$ 58.25        |
| Amerigroup                              | \$ 53.04                      | \$ 71.25        | \$ 74.31        | \$ 63.70        | \$ 62.62        | \$ 53.73        | \$ 54.73        | \$ 68.00        | \$ 55.21        | \$ 69.85        | \$ 63.31        | \$ 62.62        |
| Capital District Physicians Health Plan | \$ 74.29                      | \$ 70.04        | \$ 66.51        | \$ 66.45        | \$ 66.73        | \$ 63.54        | \$ 63.19        | \$ 65.58        | \$ 64.66        | \$ 65.57        | \$ 65.37        | \$ 66.95        |
| HIP                                     | \$ 66.06                      | \$ 65.29        | \$ 61.50        | \$ 64.54        | \$ 63.10        | \$ 62.21        | \$ 64.64        | \$ 63.59        | \$ 62.94        | \$ 64.46        | \$ 66.46        | \$ 66.42        |
| Excellus Health Plan                    | \$ 62.54                      | \$ 62.64        | \$ 61.36        | \$ 62.29        | \$ 62.08        | \$ 60.48        | \$ 57.27        | \$ 59.75        | \$ 59.11        | \$ 54.31        | \$ 55.04        | \$ 54.47        |
| NYS Catholic Health Plan                | \$ 60.44                      | \$ 56.13        | \$ 53.62        | \$ 53.26        | \$ 53.67        | \$ 52.72        | \$ 51.52        | \$ 54.02        | \$ 53.31        | \$ 55.11        | \$ 55.29        | \$ 54.73        |
| HealthFirst PHSP, Inc.                  | \$ 58.46                      | \$ 59.77        | \$ 60.51        | \$ 60.57        | \$ 62.00        | \$ 58.05        | \$ 57.60        | \$ 59.68        | \$ 59.17        | \$ 59.45        | \$ 64.55        | \$ 57.74        |
| Healthnow                               | \$ 78.43                      | \$ 77.19        | \$ 75.21        | \$ 75.74        | \$ 79.03        | \$ 75.08        | \$ 71.61        | \$ 71.94        | \$ 72.58        | \$ 72.53        | \$ 75.49        | \$ 75.83        |
| Hudson Health Plan                      | \$ 76.02                      | \$ 73.54        | \$ 69.15        | \$ 70.71        | \$ 67.91        | \$ 67.10        | \$ 68.30        | \$ 68.78        | \$ 67.98        | \$ 67.74        | \$ 69.48        | \$ 69.98        |
| Independent Health Association, Inc.    | \$ 73.75                      | \$ 73.80        | \$ 72.80        | \$ 72.61        | \$ 73.31        | \$ 73.25        | \$ 74.93        | \$ 75.39        | \$ 71.95        | \$ 73.23        | \$ 72.57        | \$ 73.09        |
| MetroPlus Health Plan                   | \$ -                          | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MVP Health Plan, Inc.                   | \$ 65.16                      | \$ 61.09        | \$ 59.14        | \$ 58.98        | \$ 61.54        | \$ 67.51        | \$ 66.76        | \$ 71.64        | \$ 68.12        | \$ 67.99        | \$ 68.04        | \$ 68.57        |
| Today's Options of NY                   | \$ 77.30                      | \$ 67.95        | \$ 64.14        | \$ 64.93        | \$ 64.71        | \$ 62.53        | \$ 63.67        | \$ 64.15        | \$ 64.81        | \$ 67.82        | \$ 68.61        | \$ 69.84        |
| United Healthcare Plan of NY            | \$ 58.57                      | \$ 55.89        | \$ 56.14        | \$ 55.02        | \$ 53.91        | \$ 51.30        | \$ 50.20        | \$ 51.92        | \$ 51.71        | \$ 55.55        | \$ 54.88        | \$ 54.19        |
| Univera Community Health                | \$ 64.65                      | \$ 61.52        | \$ 60.12        | \$ 60.55        | \$ 61.20        | \$ 57.36        | \$ 59.31        | \$ 60.69        | \$ 61.35        | \$ 54.52        | \$ 55.50        | \$ 54.04        |
| WellCare of New York, Inc.              | \$ 59.03                      | \$ 56.81        | \$ 54.17        | \$ 55.30        | \$ 54.94        | \$ 54.45        | \$ 56.33        | \$ 55.07        | \$ 52.30        | \$ 56.50        | \$ 57.21        | \$ 53.15        |
| <b>Total - All Plans</b>                | <b>\$ 65.43</b>               | <b>\$ 62.96</b> | <b>\$ 60.94</b> | <b>\$ 60.98</b> | <b>\$ 61.09</b> | <b>\$ 59.49</b> | <b>\$ 58.73</b> | <b>\$ 60.61</b> | <b>\$ 58.39</b> | <b>\$ 59.92</b> | <b>\$ 60.56</b> | <b>\$ 59.93</b> |

| Unit Cost<br>Plan Name                  | FY13 - Monthly Change |              |              |             |             |              |              |             |              |             |             |              |
|---|-----------------------|--------------|--------------|-------------|-------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|
|   | 201204                | 201205       | 201206       | 201207      | 201208      | 201209       | 201210       | 201211      | 201212       | 201301      | 201302      | 201303       |
| Affinity Health Plan                    |                       | -3.6%        | 0.3%         | -3.9%       | 2.2%        | -2.0%        | -2.3%        | 4.1%        | -46.2%       | 83.0%       | 0.3%        | -4.5%        |
| Amerigroup                              |                       | 34.3%        | 4.3%         | -14.3%      | -1.7%       | -14.2%       | 1.9%         | 24.2%       | -18.8%       | 26.5%       | -9.4%       | -1.1%        |
| Capital District Physicians Health Plan |                       | -5.7%        | -5.0%        | -0.1%       | 0.4%        | -4.8%        | -0.5%        | 3.8%        | -1.4%        | 1.4%        | -0.3%       | 2.4%         |
| HIP                                     |                       | -1.2%        | -5.8%        | 4.9%        | -2.2%       | -1.4%        | 3.9%         | -1.6%       | -1.0%        | 2.4%        | 3.1%        | -0.1%        |
| Excellus Health Plan                    |                       | 0.2%         | -2.0%        | 1.5%        | -0.3%       | -2.6%        | -5.3%        | 4.3%        | -1.1%        | -8.1%       | 1.3%        | -1.0%        |
| NYS Catholic Health Plan                |                       | -7.1%        | -4.5%        | -0.7%       | 0.8%        | -1.8%        | -2.3%        | 4.9%        | -1.3%        | 3.4%        | 0.3%        | -1.0%        |
| HealthFirst PHSP, Inc.                  |                       | 2.2%         | 1.2%         | 0.1%        | 2.4%        | -6.4%        | -0.8%        | 3.6%        | -0.9%        | 0.5%        | 8.6%        | -10.6%       |
| Healthnow                               |                       | -1.6%        | -2.6%        | 0.7%        | 4.3%        | -5.0%        | -4.6%        | 0.5%        | 0.9%         | -0.1%       | 4.1%        | 0.5%         |
| Hudson Health Plan                      |                       | -3.3%        | -6.0%        | 2.2%        | -4.0%       | -1.2%        | 1.8%         | 0.7%        | -1.2%        | -0.3%       | 2.6%        | 0.7%         |
| Independent Health Association, Inc.    |                       | 0.1%         | -1.3%        | -0.3%       | 1.0%        | -0.1%        | 2.3%         | 0.6%        | -4.6%        | 1.8%        | -0.9%       | 0.7%         |
| MetroPlus Health Plan                   |                       | 0.0%         | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         |
| MVP Health Plan, Inc.                   |                       | -6.3%        | -3.2%        | -0.3%       | 4.3%        | 9.7%         | -1.1%        | 7.3%        | -4.9%        | -0.2%       | 0.1%        | 0.8%         |
| Today's Options of NY                   |                       | -12.1%       | -5.6%        | 1.2%        | -0.3%       | -3.4%        | 1.8%         | 0.8%        | 1.0%         | 4.6%        | 1.2%        | 1.8%         |
| United Healthcare Plan of NY            |                       | -4.6%        | 0.4%         | -2.0%       | -2.0%       | -4.8%        | -2.1%        | 3.4%        | -0.4%        | 7.4%        | -1.2%       | -1.3%        |
| Univera Community Health                |                       | -4.8%        | -2.3%        | 0.7%        | 1.1%        | -6.3%        | 3.4%         | 2.3%        | 1.1%         | -11.1%      | 1.8%        | -2.6%        |
| WellCare of New York, Inc.              |                       | -3.8%        | -4.6%        | 2.1%        | -0.6%       | -0.9%        | 3.5%         | -2.2%       | -5.0%        | 8.0%        | 1.3%        | -7.1%        |
| <b>Total - All Plans</b>                |                       | <b>-3.8%</b> | <b>-3.2%</b> | <b>0.1%</b> | <b>0.2%</b> | <b>-2.6%</b> | <b>-1.3%</b> | <b>3.2%</b> | <b>-3.7%</b> | <b>2.6%</b> | <b>1.1%</b> | <b>-1.0%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.

|   | Statewide    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Monthly Utilization/1000                | FY13 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Affinity Health Plan                    | 1,166        | 1,176        | 1,124        | 1,133        | 1,138        | 1,085        | 1,173        | 1,134        | 1,074        | 1,257        | 1,087        | 1,177        |
| Amerigroup                              | 1,099        | 1,121        | 1,057        | 1,026        | 1,022        | 999          | 1,062        | 1,093        | 1,112        | 1,144        | 976          | 1,081        |
| Capital District Physicians Health Plan | 1,409        | 1,451        | 1,371        | 1,372        | 1,428        | 1,337        | 1,494        | 1,413        | 1,397        | 1,515        | 1,341        | 1,438        |
| HIP                                     | 1,347        | 1,360        | 1,327        | 1,281        | 1,321        | 1,288        | 1,348        | 1,345        | 1,337        | 1,447        | 1,263        | 1,377        |
| Excellus Health Plan                    | 1,273        | 1,318        | 1,241        | 1,255        | 1,316        | 1,239        | 1,372        | 1,301        | 1,281        | 1,381        | 1,210        | 1,313        |
| NYS Catholic Health Plan                | 1,224        | 1,233        | 1,161        | 1,164        | 1,194        | 1,168        | 1,259        | 1,207        | 1,222        | 1,318        | 1,142        | 1,236        |
| HealthFirst PHSP, Inc.                  | 1,389        | 1,421        | 1,354        | 1,346        | 1,378        | 1,317        | 1,395        | 1,378        | 1,401        | 1,491        | 1,298        | 1,398        |
| Healthnow                               | 1,335        | 1,403        | 1,351        | 1,353        | 1,283        | 1,257        | 1,370        | 1,277        | 1,250        | 1,421        | 1,231        | 1,327        |
| Hudson Health Plan                      | 1,140        | 1,206        | 1,081        | 1,080        | 1,101        | 1,052        | 1,122        | 1,121        | 1,137        | 1,230        | 1,057        | 1,122        |
| Independent Health Association, Inc.    | 1,343        | 1,417        | 1,355        | 1,364        | 1,425        | 1,369        | 1,628        | 1,402        | 1,376        | 1,517        | 1,311        | 1,390        |
| MetroPlus Health Plan                   | 1,307        | 1,330        | 1,263        | 1,251        | 1,261        | 1,246        | 1,316        | 1,245        | 1,305        | 1,445        | 1,264        | 1,383        |
| MVP Health Plan, Inc.                   | 1,285        | 1,352        | 1,293        | 1,302        | 1,344        | 1,253        | 1,401        | 1,267        | 1,223        | 1,416        | 1,236        | 1,343        |
| Today's Options of NY                   | 1,306        | 1,330        | 1,238        | 1,246        | 1,285        | 1,230        | 1,310        | 1,246        | 1,235        | 1,348        | 1,183        | 1,269        |
| United Healthcare Plan of NY            | 1,140        | 1,143        | 1,092        | 1,077        | 1,082        | 1,034        | 1,075        | 1,049        | 1,097        | 1,156        | 995          | 1,084        |
| Univera Community Health                | 1,182        | 1,263        | 1,213        | 1,208        | 1,260        | 1,177        | 1,320        | 1,234        | 1,212        | 1,335        | 1,169        | 1,249        |
| WellCare of New York, Inc.              | 1,286        | 1,311        | 1,239        | 1,242        | 1,262        | 1,224        | 1,265        | 1,253        | 1,250        | 1,336        | 1,154        | 1,283        |
| <b>Total - All Plans</b>                | <b>1,258</b> | <b>1,282</b> | <b>1,216</b> | <b>1,207</b> | <b>1,230</b> | <b>1,188</b> | <b>1,270</b> | <b>1,236</b> | <b>1,249</b> | <b>1,348</b> | <b>1,170</b> | <b>1,270</b> |

| Monthly Utilization/1000                | FY13 - Monthly Change |             |              |              |             |              |             |              |             |             |               |             |
|---|-----------------------|-------------|--------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|---------------|-------------|
| Plan Name                               | 201204                | 201205      | 201206       | 201207       | 201208      | 201209       | 201210      | 201211       | 201212      | 201301      | 201302        | 201303      |
| Affinity Health Plan                    |                       | 0.9%        | -4.5%        | 0.8%         | 0.4%        | -4.6%        | 8.1%        | -3.3%        | -5.4%       | 17.1%       | -13.5%        | 8.2%        |
| Amerigroup                              |                       | 1.9%        | -5.7%        | -3.0%        | -0.3%       | -2.3%        | 6.3%        | 3.0%         | 1.7%        | 2.9%        | -14.7%        | 10.8%       |
| Capital District Physicians Health Plan |                       | 3.0%        | -5.5%        | 0.1%         | 4.0%        | -6.3%        | 11.7%       | -5.4%        | -1.1%       | 8.5%        | -11.5%        | 7.2%        |
| HIP                                     |                       | 1.0%        | -2.5%        | -3.5%        | 3.1%        | -2.5%        | 4.7%        | -0.2%        | -0.6%       | 8.3%        | -12.8%        | 9.1%        |
| Excellus Health Plan                    |                       | 3.5%        | -5.9%        | 1.2%         | 4.8%        | -5.8%        | 10.7%       | -5.2%        | -1.5%       | 7.8%        | -12.4%        | 8.5%        |
| NYS Catholic Health Plan                |                       | 0.7%        | -5.8%        | 0.3%         | 2.6%        | -2.2%        | 7.8%        | -4.2%        | 1.3%        | 7.8%        | -13.4%        | 8.3%        |
| HealthFirst PHSP, Inc.                  |                       | 2.4%        | -4.7%        | -0.6%        | 2.4%        | -4.4%        | 5.9%        | -1.2%        | 1.6%        | 6.4%        | -13.0%        | 7.7%        |
| Healthnow                               |                       | 5.0%        | -3.7%        | 0.2%         | -5.2%       | -2.0%        | 9.0%        | -6.8%        | -2.1%       | 13.7%       | -13.3%        | 7.8%        |
| Hudson Health Plan                      |                       | 5.8%        | -10.3%       | -0.1%        | 1.9%        | -4.5%        | 6.6%        | -0.1%        | 1.4%        | 8.2%        | -14.1%        | 6.2%        |
| Independent Health Association, Inc.    |                       | 5.5%        | -4.4%        | 0.7%         | 4.5%        | -3.9%        | 18.9%       | -13.9%       | -1.9%       | 10.2%       | -13.6%        | 6.0%        |
| MetroPlus Health Plan                   |                       | 1.8%        | -5.1%        | -1.0%        | 0.8%        | -1.2%        | 5.7%        | -5.4%        | 4.8%        | 10.8%       | -12.5%        | 9.5%        |
| MVP Health Plan, Inc.                   |                       | 5.2%        | -4.4%        | 0.7%         | 3.2%        | -6.8%        | 11.8%       | -9.6%        | -3.5%       | 15.8%       | -12.7%        | 8.7%        |
| Today's Options of NY                   |                       | 1.8%        | -6.9%        | 0.7%         | 3.1%        | -4.3%        | 6.5%        | -4.9%        | -0.9%       | 9.2%        | -12.3%        | 7.3%        |
| United Healthcare Plan of NY            |                       | 0.3%        | -4.4%        | -1.4%        | 0.4%        | -4.4%        | 4.0%        | -2.4%        | 4.5%        | 5.4%        | -13.9%        | 8.9%        |
| Univera Community Health                |                       | 6.8%        | -3.9%        | -0.5%        | 4.3%        | -6.6%        | 12.1%       | -6.5%        | -1.8%       | 10.1%       | -12.4%        | 6.8%        |
| WellCare of New York, Inc.              |                       | 2.0%        | -5.5%        | 0.3%         | 1.7%        | -3.0%        | 3.3%        | -0.9%        | -0.2%       | 6.9%        | -13.6%        | 11.2%       |
| <b>Total - All Plans</b>                |                       | <b>1.9%</b> | <b>-5.1%</b> | <b>-0.7%</b> | <b>1.9%</b> | <b>-3.4%</b> | <b>6.9%</b> | <b>-2.7%</b> | <b>1.1%</b> | <b>8.0%</b> | <b>-13.2%</b> | <b>8.5%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Monthly Utilization/1000                | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY13 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Affinity Health Plan                    | 1,237        | 1,253        | 1,199        | 1,208        | 1,211        | 1,152        | 1,250        | 1,214        | 1,137        | 1,330        | 1,155        | 1,255        |
| Amerigroup                              | 1,102        | 1,123        | 1,059        | 1,027        | 1,024        | 1,002        | 1,065        | 1,098        | 1,116        | 1,149        | 980          | 1,086        |
| Capital District Physicians Health Plan | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| HIP                                     | 1,359        | 1,362        | 1,331        | 1,281        | 1,320        | 1,287        | 1,350        | 1,345        | 1,371        | 1,447        | 1,261        | 1,381        |
| Excellus Health Plan                    | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| NYS Catholic Health Plan                | 1,450        | 1,433        | 1,352        | 1,346        | 1,376        | 1,345        | 1,427        | 1,387        | 1,427        | 1,524        | 1,315        | 1,448        |
| HealthFirst PHSP, Inc.                  | 1,427        | 1,462        | 1,394        | 1,384        | 1,417        | 1,353        | 1,436        | 1,421        | 1,439        | 1,534        | 1,335        | 1,441        |
| Healthnow                               | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Hudson Health Plan                      | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Independent Health Association, Inc.    | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| MetroPlus Health Plan                   | 1,307        | 1,330        | 1,263        | 1,251        | 1,261        | 1,246        | 1,316        | 1,245        | 1,305        | 1,445        | 1,264        | 1,383        |
| MVP Health Plan, Inc.                   | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Today's Options of NY                   | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| United Healthcare Plan of NY            | 1,142        | 1,141        | 1,096        | 1,073        | 1,072        | 1,022        | 1,061        | 1,047        | 1,099        | 1,156        | 991          | 1,082        |
| Univera Community Health                | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| WellCare of New York, Inc.              | 1,336        | 1,355        | 1,288        | 1,281        | 1,304        | 1,266        | 1,304        | 1,294        | 1,294        | 1,380        | 1,197        | 1,341        |
| <b>Total - All Plans</b>                | <b>1,309</b> | <b>1,326</b> | <b>1,263</b> | <b>1,246</b> | <b>1,264</b> | <b>1,224</b> | <b>1,296</b> | <b>1,278</b> | <b>1,303</b> | <b>1,398</b> | <b>1,211</b> | <b>1,323</b> |

| Monthly Utilization/1000                | FY13 - Monthly Change |             |              |              |             |              |             |              |             |             |               |             |
|---|-----------------------|-------------|--------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|---------------|-------------|
|   | 201204                | 201205      | 201206       | 201207       | 201208      | 201209       | 201210      | 201211       | 201212      | 201301      | 201302        | 201303      |
| Affinity Health Plan                    |                       | 1.3%        | -4.3%        | 0.7%         | 0.2%        | -4.9%        | 8.5%        | -2.9%        | -6.3%       | 17.0%       | -13.2%        | 8.7%        |
| Amerigroup                              |                       | 1.9%        | -5.7%        | -3.0%        | -0.3%       | -2.2%        | 6.4%        | 3.1%         | 1.7%        | 2.9%        | -14.7%        | 10.9%       |
| Capital District Physicians Health Plan |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| HIP                                     |                       | 0.2%        | -2.3%        | -3.7%        | 3.0%        | -2.5%        | 4.9%        | -0.4%        | 1.9%        | 5.5%        | -12.8%        | 9.5%        |
| Excellus Health Plan                    |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| NYS Catholic Health Plan                |                       | -1.2%       | -5.6%        | -0.5%        | 2.2%        | -2.2%        | 6.1%        | -2.8%        | 2.9%        | 6.8%        | -13.7%        | 10.1%       |
| HealthFirst PHSP, Inc.                  |                       | 2.5%        | -4.7%        | -0.7%        | 2.4%        | -4.5%        | 6.1%        | -1.0%        | 1.3%        | 6.6%        | -13.0%        | 7.9%        |
| Healthnow                               |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| Hudson Health Plan                      |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| Independent Health Association, Inc.    |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| MetroPlus Health Plan                   |                       | 1.8%        | -5.1%        | -1.0%        | 0.8%        | -1.2%        | 5.7%        | -5.4%        | 4.8%        | 10.8%       | -12.5%        | 9.5%        |
| MVP Health Plan, Inc.                   |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| Today's Options of NY                   |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| United Healthcare Plan of NY            |                       | -0.2%       | -3.9%        | -2.2%        | -0.1%       | -4.6%        | 3.9%        | -1.4%        | 5.0%        | 5.2%        | -14.3%        | 9.2%        |
| Univera Community Health                |                       | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%        |
| WellCare of New York, Inc.              |                       | 1.4%        | -4.9%        | -0.5%        | 1.7%        | -2.8%        | 3.0%        | -0.8%        | 0.0%        | 6.6%        | -13.2%        | 12.0%       |
| <b>Total - All Plans</b>                |                       | <b>1.3%</b> | <b>-4.7%</b> | <b>-1.3%</b> | <b>1.4%</b> | <b>-3.2%</b> | <b>5.9%</b> | <b>-1.4%</b> | <b>2.0%</b> | <b>7.3%</b> | <b>-13.3%</b> | <b>9.2%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

|   | Rest of State |              |              |              |              |              |              |              |              |              |              |              |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Monthly Utilization/1000                | FY13 MMC/FHP  |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201204        | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Affinity Health Plan                    | 998           | 1,002        | 952          | 962          | 971          | 932          | 998          | 957          | 931          | 1,090        | 934          | 1,003        |
| Amerigroup                              | 996           | 1,026        | 979          | 960          | 962          | 903          | 919          | 926          | 957          | 968          | 846          | 918          |
| Capital District Physicians Health Plan | 1,409         | 1,451        | 1,371        | 1,372        | 1,428        | 1,337        | 1,494        | 1,413        | 1,397        | 1,515        | 1,341        | 1,438        |
| HIP                                     | 1,300         | 1,353        | 1,314        | 1,281        | 1,325        | 1,290        | 1,340        | 1,344        | 1,210        | 1,450        | 1,268        | 1,366        |
| Excellus Health Plan                    | 1,273         | 1,318        | 1,241        | 1,255        | 1,316        | 1,239        | 1,372        | 1,301        | 1,281        | 1,381        | 1,210        | 1,313        |
| NYS Catholic Health Plan                | 1,046         | 1,077        | 1,013        | 1,023        | 1,055        | 1,034        | 1,132        | 1,070        | 1,066        | 1,157        | 1,008        | 1,077        |
| HealthFirst PHSP, Inc.                  | 999           | 1,011        | 959          | 965          | 993          | 960          | 982          | 952          | 1,022        | 1,056        | 925          | 977          |
| Healthnow                               | 1,335         | 1,403        | 1,351        | 1,353        | 1,283        | 1,257        | 1,370        | 1,277        | 1,250        | 1,421        | 1,231        | 1,327        |
| Hudson Health Plan                      | 1,140         | 1,206        | 1,081        | 1,080        | 1,101        | 1,052        | 1,122        | 1,121        | 1,137        | 1,230        | 1,057        | 1,122        |
| Independent Health Association, Inc.    | 1,343         | 1,417        | 1,355        | 1,364        | 1,425        | 1,369        | 1,628        | 1,402        | 1,376        | 1,517        | 1,311        | 1,390        |
| MetroPlus Health Plan                   | -             | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| MVP Health Plan, Inc.                   | 1,285         | 1,352        | 1,293        | 1,302        | 1,344        | 1,253        | 1,401        | 1,267        | 1,223        | 1,416        | 1,236        | 1,343        |
| Today's Options of NY                   | 1,306         | 1,330        | 1,238        | 1,246        | 1,285        | 1,230        | 1,310        | 1,246        | 1,235        | 1,348        | 1,183        | 1,269        |
| United Healthcare Plan of NY            | 1,133         | 1,151        | 1,082        | 1,089        | 1,109        | 1,065        | 1,112        | 1,055        | 1,090        | 1,154        | 1,007        | 1,090        |
| Univera Community Health                | 1,182         | 1,263        | 1,213        | 1,208        | 1,260        | 1,177        | 1,320        | 1,234        | 1,212        | 1,335        | 1,169        | 1,249        |
| WellCare of New York, Inc.              | 1,057         | 1,111        | 1,011        | 1,056        | 1,066        | 1,023        | 1,075        | 1,052        | 1,031        | 1,113        | 934          | 998          |
| <b>Total - All Plans</b>                | <b>1,157</b>  | <b>1,196</b> | <b>1,126</b> | <b>1,132</b> | <b>1,164</b> | <b>1,118</b> | <b>1,219</b> | <b>1,156</b> | <b>1,148</b> | <b>1,255</b> | <b>1,094</b> | <b>1,174</b> |

| Monthly Utilization/1000                | FY13 - Monthly Change |             |              |             |             |              |             |              |              |             |               |             |
|---|-----------------------|-------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|-------------|---------------|-------------|
| Plan Name                               | 201204                | 201205      | 201206       | 201207      | 201208      | 201209       | 201210      | 201211       | 201212       | 201301      | 201302        | 201303      |
| Affinity Health Plan                    |                       | 0.4%        | -5.0%        | 1.1%        | 0.9%        | -4.0%        | 7.0%        | -4.2%        | -2.6%        | 17.0%       | -14.3%        | 7.3%        |
| Amerigroup                              |                       | 3.0%        | -4.6%        | -1.9%       | 0.2%        | -6.2%        | 1.8%        | 0.8%         | 3.3%         | 1.1%        | -12.6%        | 8.4%        |
| Capital District Physicians Health Plan |                       | 3.0%        | -5.5%        | 0.1%        | 4.0%        | -6.3%        | 11.7%       | -5.4%        | -1.1%        | 8.5%        | -11.5%        | 7.2%        |
| HIP                                     |                       | 4.1%        | -2.9%        | -2.5%       | 3.4%        | -2.6%        | 3.9%        | 0.3%         | -10.0%       | 19.8%       | -12.5%        | 7.7%        |
| Excellus Health Plan                    |                       | 3.5%        | -5.9%        | 1.2%        | 4.8%        | -5.8%        | 10.7%       | -5.2%        | -1.5%        | 7.8%        | -12.4%        | 8.5%        |
| NYS Catholic Health Plan                |                       | 3.0%        | -6.0%        | 1.0%        | 3.1%        | -2.0%        | 9.5%        | -5.4%        | -0.4%        | 8.6%        | -12.8%        | 6.8%        |
| HealthFirst PHSP, Inc.                  |                       | 1.2%        | -5.2%        | 0.6%        | 2.8%        | -3.3%        | 2.3%        | -3.1%        | 7.4%         | 3.3%        | -12.4%        | 5.6%        |
| Healthnow                               |                       | 5.0%        | -3.7%        | 0.2%        | -5.2%       | -2.0%        | 9.0%        | -6.8%        | -2.1%        | 13.7%       | -13.3%        | 7.8%        |
| Hudson Health Plan                      |                       | 5.8%        | -10.3%       | -0.1%       | 1.9%        | -4.5%        | 6.6%        | -0.1%        | 1.4%         | 8.2%        | -14.1%        | 6.2%        |
| Independent Health Association, Inc.    |                       | 5.5%        | -4.4%        | 0.7%        | 4.5%        | -3.9%        | 18.9%       | -13.9%       | -1.9%        | 10.2%       | -13.6%        | 6.0%        |
| MetroPlus Health Plan                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%          | 0.0%        |
| MVP Health Plan, Inc.                   |                       | 5.2%        | -4.4%        | 0.7%        | 3.2%        | -6.8%        | 11.8%       | -9.6%        | -3.5%        | 15.8%       | -12.7%        | 8.7%        |
| Today's Options of NY                   |                       | 1.8%        | -6.9%        | 0.7%        | 3.1%        | -4.3%        | 6.5%        | -4.9%        | -0.9%        | 9.2%        | -12.3%        | 7.3%        |
| United Healthcare Plan of NY            |                       | 1.6%        | -6.0%        | 0.7%        | 1.8%        | -4.0%        | 4.5%        | -5.2%        | 3.3%         | 5.9%        | -12.7%        | 8.2%        |
| Univera Community Health                |                       | 6.8%        | -3.9%        | -0.5%       | 4.3%        | -6.6%        | 12.1%       | -6.5%        | -1.8%        | 10.1%       | -12.4%        | 6.8%        |
| WellCare of New York, Inc.              |                       | 5.2%        | -9.0%        | 4.5%        | 1.0%        | -4.1%        | 5.1%        | -2.2%        | -1.9%        | 8.0%        | -16.0%        | 6.8%        |
| <b>Total - All Plans</b>                |                       | <b>3.3%</b> | <b>-5.8%</b> | <b>0.6%</b> | <b>2.8%</b> | <b>-3.9%</b> | <b>9.0%</b> | <b>-5.1%</b> | <b>-0.7%</b> | <b>9.4%</b> | <b>-12.8%</b> | <b>7.3%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Generic Dispensing Rate                 | Statewide    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY13 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
|   | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Plan Name                               |              |              |              |              |              |              |              |              |              |              |              |              |
| Affinity Health Plan                    | 78.6%        | 79.0%        | 79.3%        | 79.4%        | 80.3%        | 79.8%        | 79.9%        | 80.0%        | 81.3%        | 79.5%        | 80.4%        | 81.0%        |
| Amerigroup                              | 74.5%        | 73.3%        | 73.9%        | 74.4%        | 76.0%        | 76.9%        | 77.9%        | 78.4%        | 77.7%        | 77.3%        | 78.5%        | 79.2%        |
| Capital District Physicians Health Plan | 79.5%        | 79.7%        | 80.0%        | 80.1%        | 80.8%        | 80.5%        | 81.0%        | 81.2%        | 81.2%        | 81.4%        | 81.9%        | 82.0%        |
| HIP                                     | 78.0%        | 78.2%        | 78.8%        | 78.9%        | 79.7%        | 79.4%        | 79.6%        | 79.9%        | 79.5%        | 80.1%        | 80.8%        | 81.1%        |
| Excellus Health Plan                    | 79.0%        | 79.2%        | 79.8%        | 80.1%        | 81.0%        | 81.0%        | 81.6%        | 81.7%        | 81.3%        | 82.0%        | 82.5%        | 82.5%        |
| NYS Catholic Health Plan                | 78.3%        | 79.9%        | 80.5%        | 80.7%        | 81.8%        | 81.6%        | 81.8%        | 82.0%        | 81.2%        | 81.1%        | 81.8%        | 82.2%        |
| HealthFirst PHSP, Inc.                  | 75.3%        | 75.6%        | 76.1%        | 76.3%        | 77.0%        | 76.8%        | 76.7%        | 77.1%        | 76.6%        | 75.6%        | 76.2%        | 77.5%        |
| Healthnow                               | 80.0%        | 80.2%        | 80.8%        | 80.5%        | 81.3%        | 80.9%        | 81.4%        | 82.1%        | 82.0%        | 81.5%        | 82.5%        | 82.7%        |
| Hudson Health Plan                      | 75.2%        | 75.8%        | 76.5%        | 76.7%        | 77.4%        | 77.0%        | 77.4%        | 77.4%        | 77.4%        | 77.5%        | 78.3%        | 78.6%        |
| Independent Health Association, Inc.    | 77.1%        | 77.2%        | 77.6%        | 77.4%        | 77.8%        | 77.5%        | 77.0%        | 78.6%        | 78.9%        | 78.7%        | 79.2%        | 79.6%        |
| MetroPlus Health Plan                   | 76.6%        | 77.0%        | 77.4%        | 77.6%        | 78.2%        | 77.7%        | 77.5%        | 77.6%        | 78.1%        | 77.0%        | 77.9%        | 78.4%        |
| MVP Health Plan, Inc.                   | 81.6%        | 81.4%        | 82.3%        | 82.1%        | 82.7%        | 82.4%        | 82.9%        | 83.3%        | 83.2%        | 83.0%        | 83.7%        | 83.9%        |
| Today's Options of NY                   | 77.2%        | 78.3%        | 81.0%        | 80.7%        | 81.3%        | 81.3%        | 81.8%        | 81.7%        | 81.0%        | 81.6%        | 81.8%        | 81.5%        |
| United Healthcare Plan of NY            | 79.0%        | 79.4%        | 79.9%        | 80.5%        | 82.1%        | 82.0%        | 82.0%        | 82.1%        | 81.6%        | 81.3%        | 82.1%        | 82.7%        |
| Univera Community Health                | 78.6%        | 78.9%        | 79.6%        | 80.3%        | 80.8%        | 81.4%        | 81.4%        | 81.7%        | 81.5%        | 81.1%        | 81.7%        | 82.3%        |
| WellCare of New York, Inc.              | 83.3%        | 83.1%        | 83.1%        | 82.7%        | 83.4%        | 83.0%        | 82.8%        | 83.2%        | 82.3%        | 81.6%        | 82.6%        | 83.0%        |
| <b>Total - All Plans</b>                | <b>77.2%</b> | <b>77.7%</b> | <b>78.2%</b> | <b>78.4%</b> | <b>79.4%</b> | <b>79.2%</b> | <b>79.4%</b> | <b>79.7%</b> | <b>79.4%</b> | <b>78.9%</b> | <b>79.7%</b> | <b>80.3%</b> |

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|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.

| Generic Dispensing Rate                 | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY13 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
|   | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Plan Name                               |              |              |              |              |              |              |              |              |              |              |              |              |
| Affinity Health Plan                    | 78.0%        | 78.2%        | 78.6%        | 78.6%        | 79.6%        | 79.0%        | 78.9%        | 79.1%        | 80.5%        | 78.5%        | 79.4%        | 80.0%        |
| Amerigroup                              | 74.4%        | 73.1%        | 73.7%        | 74.3%        | 75.9%        | 76.8%        | 77.8%        | 78.3%        | 77.6%        | 77.2%        | 78.4%        | 79.1%        |
| Capital District Physicians Health Plan | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| HIP                                     | 77.2%        | 77.4%        | 77.9%        | 78.1%        | 78.8%        | 78.4%        | 78.7%        | 79.0%        | 78.5%        | 79.1%        | 79.8%        | 80.2%        |
| Excellus Health Plan                    | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| NYS Catholic Health Plan                | 76.0%        | 77.7%        | 78.6%        | 78.9%        | 80.2%        | 79.9%        | 79.8%        | 80.2%        | 79.3%        | 78.9%        | 79.7%        | 80.2%        |
| HealthFirst PHSP, Inc.                  | 74.9%        | 75.2%        | 75.7%        | 75.8%        | 76.6%        | 76.3%        | 76.3%        | 76.7%        | 76.2%        | 75.2%        | 75.7%        | 77.1%        |
| Healthnow                               | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Hudson Health Plan                      | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Independent Health Association, Inc.    | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| MetroPlus Health Plan                   | 76.6%        | 77.0%        | 77.4%        | 77.6%        | 78.2%        | 77.7%        | 77.5%        | 77.6%        | 78.1%        | 77.0%        | 77.9%        | 78.4%        |
| MVP Health Plan, Inc.                   | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Today's Options of NY                   | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| United Healthcare Plan of NY            | 77.9%        | 78.3%        | 78.9%        | 79.4%        | 81.2%        | 81.0%        | 81.0%        | 81.1%        | 80.6%        | 80.0%        | 81.0%        | 81.7%        |
| Univera Community Health                | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| WellCare of New York, Inc.              | 83.3%        | 83.0%        | 83.0%        | 82.5%        | 83.3%        | 82.9%        | 82.6%        | 83.0%        | 82.0%        | 81.2%        | 82.3%        | 82.6%        |
| <b>Total - All Plans</b>                | <b>76.1%</b> | <b>76.4%</b> | <b>76.9%</b> | <b>77.2%</b> | <b>78.2%</b> | <b>78.0%</b> | <b>78.1%</b> | <b>78.4%</b> | <b>78.1%</b> | <b>77.3%</b> | <b>78.2%</b> | <b>78.9%</b> |

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|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.

| Generic Dispensing Rate                 | Rest of State |              |              |              |              |              |              |              |              |              |              |              |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY13 MMC/FHP  |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201204        | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Affinity Health Plan                    | 80.6%         | 81.3%        | 81.4%        | 81.7%        | 82.3%        | 82.0%        | 82.4%        | 82.4%        | 83.4%        | 82.4%        | 83.2%        | 83.8%        |
| Amerigroup                              | 80.1%         | 78.8%        | 78.7%        | 79.1%        | 81.5%        | 82.1%        | 82.8%        | 83.4%        | 82.4%        | 81.8%        | 83.9%        | 84.2%        |
| Capital District Physicians Health Plan | 79.5%         | 79.7%        | 80.0%        | 80.1%        | 80.8%        | 80.5%        | 81.0%        | 81.2%        | 81.2%        | 81.4%        | 81.9%        | 82.0%        |
| HIP                                     | 81.0%         | 81.5%        | 82.0%        | 82.2%        | 82.9%        | 82.7%        | 82.9%        | 83.2%        | 83.4%        | 83.8%        | 84.2%        | 84.5%        |
| Excellus Health Plan                    | 79.0%         | 79.2%        | 79.8%        | 80.1%        | 81.0%        | 81.0%        | 81.6%        | 81.7%        | 81.3%        | 82.0%        | 82.5%        | 82.5%        |
| NYS Catholic Health Plan                | 80.7%         | 82.1%        | 82.4%        | 82.6%        | 83.5%        | 83.4%        | 83.7%        | 83.8%        | 83.2%        | 83.4%        | 83.9%        | 84.2%        |
| HealthFirst PHSP, Inc.                  | 81.3%         | 81.5%        | 82.1%        | 82.2%        | 82.9%        | 82.6%        | 82.9%        | 83.2%        | 82.7%        | 82.0%        | 82.8%        | 84.3%        |
| Healthnow                               | 80.0%         | 80.2%        | 80.8%        | 80.5%        | 81.3%        | 80.9%        | 81.4%        | 82.1%        | 82.0%        | 81.5%        | 82.5%        | 82.7%        |
| Hudson Health Plan                      | 75.2%         | 75.8%        | 76.5%        | 76.7%        | 77.4%        | 77.0%        | 77.4%        | 77.4%        | 77.4%        | 77.5%        | 78.3%        | 78.6%        |
| Independent Health Association, Inc.    | 77.1%         | 77.2%        | 77.6%        | 77.4%        | 77.8%        | 77.5%        | 77.0%        | 78.6%        | 78.9%        | 78.7%        | 79.2%        | 79.6%        |
| MetroPlus Health Plan                   | 0.0%          | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| MVP Health Plan, Inc.                   | 81.6%         | 81.4%        | 82.3%        | 82.1%        | 82.7%        | 82.4%        | 82.9%        | 83.3%        | 83.2%        | 83.0%        | 83.7%        | 83.9%        |
| Today's Options of NY                   | 77.2%         | 78.3%        | 81.0%        | 80.7%        | 81.3%        | 81.3%        | 81.8%        | 81.7%        | 81.0%        | 81.6%        | 81.8%        | 81.5%        |
| United Healthcare Plan of NY            | 82.0%         | 82.2%        | 82.9%        | 83.6%        | 84.5%        | 84.4%        | 84.6%        | 84.7%        | 84.2%        | 84.7%        | 85.0%        | 85.4%        |
| Univera Community Health                | 78.6%         | 78.9%        | 79.6%        | 80.3%        | 80.8%        | 81.4%        | 81.4%        | 81.7%        | 81.5%        | 81.1%        | 81.7%        | 82.3%        |
| WellCare of New York, Inc.              | 83.2%         | 83.7%        | 83.6%        | 83.5%        | 84.3%        | 83.8%        | 83.7%        | 84.3%        | 84.0%        | 83.8%        | 84.3%        | 85.2%        |
| <b>Total - All Plans</b>                | <b>79.7%</b>  | <b>80.3%</b> | <b>80.9%</b> | <b>81.1%</b> | <b>81.9%</b> | <b>81.7%</b> | <b>82.0%</b> | <b>82.3%</b> | <b>82.0%</b> | <b>82.2%</b> | <b>82.7%</b> | <b>83.0%</b> |

| Legend                        |
|-------------------------------|
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.



|   | Statewide       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| PMPM                                    | FY14 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Plan Name                               | 201304          | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 67.48        | \$ 68.18        | \$ 61.24        | \$ 67.17        | \$ 65.18        | \$ 64.39        | \$ 71.93        | \$ 65.85        | \$ 65.58        | \$ 69.98        | \$ 67.92        | \$ 78.37        |
| Amerigroup                              | \$ 51.94        | \$ 52.52        | \$ 49.10        | \$ 52.79        | \$ 52.08        | \$ 51.84        | \$ 54.85        | \$ 53.13        | \$ 56.63        | \$ 60.17        | \$ 58.42        | \$ 67.76        |
| Capital District Physicians Health Plan | \$ 96.91        | \$ 100.16       | \$ 91.33        | \$ 98.03        | \$ 96.42        | \$ 96.18        | \$ 100.76       | \$ 91.82        | \$ 92.73        | \$ 102.81       | \$ 92.79        | \$ 107.70       |
| HIP                                     | \$ 62.47        | \$ 84.19        | \$ 75.56        | \$ 83.69        | \$ 82.30        | \$ 81.48        | \$ 88.90        | \$ 79.84        | \$ 87.37        | \$ 86.96        | \$ 67.81        | \$ 49.60        |
| Excellus Health Plan                    | \$ 72.00        | \$ 73.48        | \$ 68.62        | \$ 73.69        | \$ 72.05        | \$ 71.66        | \$ 76.29        | \$ 71.50        | \$ 74.81        | \$ 81.48        | \$ 73.64        | \$ 83.85        |
| NYS Catholic Health Plan                | \$ 61.86        | \$ 63.04        | \$ 58.48        | \$ 62.93        | \$ 61.91        | \$ 59.99        | \$ 65.44        | \$ 62.37        | \$ 65.54        | \$ 66.29        | \$ 62.90        | \$ 74.63        |
| HealthFirst PHSP, Inc.                  | \$ 77.09        | \$ 79.76        | \$ 72.32        | \$ 77.84        | \$ 75.33        | \$ 72.50        | \$ 79.49        | \$ 74.02        | \$ 78.93        | \$ 81.04        | \$ 78.62        | \$ 92.38        |
| Healthnow                               | \$ 102.30       | \$ 101.59       | \$ 91.91        | \$ 101.85       | \$ 104.05       | \$ 102.33       | \$ 111.95       | \$ 99.45        | \$ 108.10       | \$ 111.94       | \$ 104.57       | \$ 108.41       |
| Hudson Health Plan                      | \$ 80.89        | \$ 78.77        | \$ 71.82        | \$ 75.84        | \$ 75.21        | \$ 74.85        | \$ 82.20        | \$ 74.30        | \$ 76.87        | \$ 84.98        | \$ 78.19        | \$ 92.06        |
| Independent Health Association, Inc.    | \$ 101.85       | \$ 101.80       | \$ 93.78        | \$ 101.04       | \$ 100.83       | \$ 95.41        | \$ 108.41       | \$ 97.31        | \$ 102.43       | \$ 107.07       | \$ 100.85       | \$ 109.91       |
| MetroPlus Health Plan                   | \$ 62.13        | \$ 64.39        | \$ 60.08        | \$ 64.15        | \$ 63.95        | \$ 62.66        | \$ 66.15        | \$ 62.47        | \$ 67.90        | \$ 71.73        | \$ 71.26        | \$ 82.28        |
| MVP Health Plan, Inc.                   | \$ 93.32        | \$ 94.80        | \$ 91.46        | \$ 90.27        | \$ 92.57        | \$ 88.00        | \$ 94.39        | \$ 81.93        | \$ 86.02        | \$ 84.78        | \$ 76.53        | \$ 83.37        |
| Today's Options of NY                   | \$ 77.49        | \$ 81.76        | \$ 73.30        | \$ 81.10        | \$ 80.73        | \$ 75.89        | \$ 81.78        | \$ 77.01        | \$ 78.59        | \$ 69.12        | \$ 85.92        | \$ 94.23        |
| United Healthcare Plan of NY            | \$ 56.35        | \$ 58.15        | \$ 54.66        | \$ 56.92        | \$ 55.57        | \$ 53.12        | \$ 59.61        | \$ 55.08        | \$ 61.43        | \$ 64.71        | \$ 60.60        | \$ 73.25        |
| Univera Community Health                | \$ 69.51        | \$ 71.51        | \$ 66.94        | \$ 72.46        | \$ 69.93        | \$ 70.63        | \$ 76.06        | \$ 69.74        | \$ 71.79        | \$ 77.87        | \$ 74.91        | \$ 87.05        |
| WellCare of New York, Inc.              | \$ 49.25        | \$ 50.50        | \$ 47.31        | \$ 49.20        | \$ 49.31        | \$ 48.20        | \$ 52.56        | \$ 48.28        | \$ 47.67        | \$ 52.46        | \$ 52.40        | \$ 59.33        |
| <b>Total - All Plans</b>                | <b>\$ 66.90</b> | <b>\$ 69.60</b> | <b>\$ 64.01</b> | <b>\$ 68.73</b> | <b>\$ 67.47</b> | <b>\$ 65.81</b> | <b>\$ 71.59</b> | <b>\$ 66.74</b> | <b>\$ 70.70</b> | <b>\$ 73.55</b> | <b>\$ 69.45</b> | <b>\$ 79.37</b> |

| PMPM                                    | FY14 - Monthly Change |             |              |             |              |              |             |              |             |             |              |              |
|---|-----------------------|-------------|--------------|-------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Plan Name                               | 201304                | 201305      | 201306       | 201307      | 201308       | 201309       | 201310      | 201311       | 201312      | 201401      | 201402       | 201403       |
| Affinity Health Plan                    |                       | 1.0%        | -10.2%       | 9.7%        | -3.0%        | -1.2%        | 11.7%       | -8.5%        | -0.4%       | 6.7%        | -2.9%        | 15.4%        |
| Amerigroup                              |                       | 1.1%        | -6.5%        | 7.5%        | -1.3%        | -0.5%        | 5.8%        | -3.1%        | 6.6%        | 6.2%        | -2.9%        | 16.0%        |
| Capital District Physicians Health Plan |                       | 3.4%        | -8.8%        | 7.3%        | -1.6%        | -0.3%        | 4.8%        | -8.9%        | 1.0%        | 10.9%       | -9.8%        | 16.1%        |
| HIP                                     |                       | 34.8%       | -10.3%       | 10.8%       | -1.7%        | -1.0%        | 9.1%        | -10.2%       | 9.4%        | -0.5%       | -22.0%       | -26.9%       |
| Excellus Health Plan                    |                       | 2.1%        | -6.6%        | 7.4%        | -2.2%        | -0.5%        | 6.5%        | -6.3%        | 4.6%        | 8.9%        | -9.6%        | 13.9%        |
| NYS Catholic Health Plan                |                       | 1.9%        | -7.2%        | 7.6%        | -1.6%        | -3.1%        | 9.1%        | -4.7%        | 5.1%        | 1.2%        | -5.1%        | 18.6%        |
| HealthFirst PHSP, Inc.                  |                       | 3.5%        | -9.3%        | 7.6%        | -3.2%        | -3.8%        | 9.6%        | -6.9%        | 6.6%        | 2.7%        | -3.0%        | 17.5%        |
| Healthnow                               |                       | -0.7%       | -9.5%        | 10.8%       | 2.2%         | -1.7%        | 9.4%        | -11.2%       | 8.7%        | 3.6%        | -6.6%        | 3.7%         |
| Hudson Health Plan                      |                       | -2.6%       | -8.8%        | 5.6%        | -0.8%        | -0.5%        | 9.8%        | -9.6%        | 3.5%        | 10.6%       | -8.0%        | 17.7%        |
| Independent Health Association, Inc.    |                       | -0.1%       | -7.9%        | 7.7%        | -0.2%        | -5.4%        | 13.6%       | -10.2%       | 5.3%        | 4.5%        | -5.8%        | 9.0%         |
| MetroPlus Health Plan                   |                       | 3.6%        | -6.7%        | 6.8%        | -0.3%        | -2.0%        | 5.6%        | -5.6%        | 8.7%        | 5.6%        | -0.7%        | 15.5%        |
| MVP Health Plan, Inc.                   |                       | 1.6%        | -3.5%        | -1.3%       | 2.5%         | -4.9%        | 7.3%        | -13.2%       | 5.0%        | -1.4%       | -9.7%        | 8.9%         |
| Today's Options of NY                   |                       | 5.5%        | -10.3%       | 10.6%       | -0.5%        | -6.0%        | 7.8%        | -5.8%        | 2.1%        | -12.1%      | 24.3%        | 9.7%         |
| United Healthcare Plan of NY            |                       | 3.2%        | -6.0%        | 4.1%        | -2.4%        | -4.4%        | 12.2%       | -7.6%        | 11.5%       | 5.3%        | -6.3%        | 20.9%        |
| Univera Community Health                |                       | 2.9%        | -6.4%        | 8.2%        | -3.5%        | 1.0%         | 7.7%        | -8.3%        | 2.9%        | 8.5%        | -3.8%        | 16.2%        |
| WellCare of New York, Inc.              |                       | 2.5%        | -6.3%        | 4.0%        | 0.2%         | -2.2%        | 9.0%        | -8.1%        | -1.3%       | 10.0%       | -0.1%        | 13.2%        |
| <b>Total - All Plans</b>                |                       | <b>4.0%</b> | <b>-8.0%</b> | <b>7.4%</b> | <b>-1.8%</b> | <b>-2.5%</b> | <b>8.8%</b> | <b>-6.8%</b> | <b>5.9%</b> | <b>4.0%</b> | <b>-5.6%</b> | <b>14.3%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

|   | NYC Metro       |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| PMPM                                    | FY14 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Plan Name                               | 201304          | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 71.46        | \$ 71.88        | \$ 65.37        | \$ 71.93        | \$ 68.70        | \$ 68.51        | \$ 76.32        | \$ 70.51        | \$ 70.72        | \$ 75.60        | \$ 73.98        | \$ 85.83        |
| Amerigroup                              | \$ 51.75        | \$ 52.31        | \$ 49.00        | \$ 52.67        | \$ 52.04        | \$ 51.83        | \$ 54.97        | \$ 53.05        | \$ 56.59        | \$ 60.25        | \$ 58.39        | \$ 68.02        |
| Capital District Physicians Health Plan | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| HIP                                     | \$ 61.24        | \$ 84.07        | \$ 78.39        | \$ 81.73        | \$ 80.75        | \$ 80.15        | \$ 88.03        | \$ 79.12        | \$ 87.31        | \$ 86.18        | \$ 68.11        | \$ 47.51        |
| Excellus Health Plan                    | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| NYS Catholic Health Plan                | \$ 66.31        | \$ 68.08        | \$ 63.12        | \$ 67.14        | \$ 66.18        | \$ 64.11        | \$ 69.84        | \$ 66.40        | \$ 70.94        | \$ 72.39        | \$ 71.90        | \$ 84.66        |
| HealthFirst PHSP, Inc.                  | \$ 79.15        | \$ 81.95        | \$ 74.29        | \$ 80.02        | \$ 77.38        | \$ 74.40        | \$ 81.79        | \$ 76.08        | \$ 81.26        | \$ 83.57        | \$ 81.15        | \$ 95.12        |
| Healthnow                               | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Hudson Health Plan                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Independent Health Association, Inc.    | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MetroPlus Health Plan                   | \$ 62.13        | \$ 64.39        | \$ 60.08        | \$ 64.15        | \$ 63.95        | \$ 62.66        | \$ 66.15        | \$ 62.47        | \$ 67.90        | \$ 71.73        | \$ 71.26        | \$ 82.28        |
| MVP Health Plan, Inc.                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Today's Options of NY                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| United Healthcare Plan of NY            | \$ 55.75        | \$ 57.92        | \$ 54.34        | \$ 56.03        | \$ 54.71        | \$ 51.90        | \$ 58.32        | \$ 54.40        | \$ 60.92        | \$ 64.15        | \$ 60.86        | \$ 74.15        |
| Univera Community Health                | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| WellCare of New York, Inc.              | \$ 47.54        | \$ 49.10        | \$ 46.47        | \$ 48.05        | \$ 47.82        | \$ 46.66        | \$ 50.33        | \$ 46.17        | \$ 46.00        | \$ 50.02        | \$ 51.06        | \$ 57.99        |
| <b>Total - All Plans</b>                | <b>\$ 65.44</b> | <b>\$ 68.81</b> | <b>\$ 63.47</b> | <b>\$ 67.76</b> | <b>\$ 66.34</b> | <b>\$ 64.61</b> | <b>\$ 70.36</b> | <b>\$ 65.88</b> | <b>\$ 70.52</b> | <b>\$ 73.24</b> | <b>\$ 70.50</b> | <b>\$ 80.41</b> |

| PMPM                                    | FY14 - Monthly Change |             |              |             |              |              |             |              |             |             |              |              |
|---|-----------------------|-------------|--------------|-------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Plan Name                               | 201304                | 201305      | 201306       | 201307      | 201308       | 201309       | 201310      | 201311       | 201312      | 201401      | 201402       | 201403       |
| Affinity Health Plan                    |                       | 0.6%        | -9.1%        | 10.0%       | -4.5%        | -0.3%        | 11.4%       | -7.6%        | 0.3%        | 6.9%        | -2.1%        | 16.0%        |
| Amerigroup                              |                       | 1.1%        | -6.3%        | 7.5%        | -1.2%        | -0.4%        | 6.1%        | -3.5%        | 6.7%        | 6.5%        | -3.1%        | 16.5%        |
| Capital District Physicians Health Plan |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| HIP                                     |                       | 37.3%       | -6.8%        | 4.3%        | -1.2%        | -0.7%        | 9.8%        | -10.1%       | 10.4%       | -1.3%       | -21.0%       | -30.3%       |
| Excellus Health Plan                    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| NYS Catholic Health Plan                |                       | 2.7%        | -7.3%        | 6.4%        | -1.4%        | -3.1%        | 8.9%        | -4.9%        | 6.8%        | 2.0%        | -0.7%        | 17.7%        |
| HealthFirst PHSP, Inc.                  |                       | 3.5%        | -9.3%        | 7.7%        | -3.3%        | -3.9%        | 9.9%        | -7.0%        | 6.8%        | 2.8%        | -2.9%        | 17.2%        |
| Healthnow                               |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| Hudson Health Plan                      |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| Independent Health Association, Inc.    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| MetroPlus Health Plan                   |                       | 3.6%        | -6.7%        | 6.8%        | -0.3%        | -2.0%        | 5.6%        | -5.6%        | 8.7%        | 5.6%        | -0.7%        | 15.5%        |
| MVP Health Plan, Inc.                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| Today's Options of NY                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| United Healthcare Plan of NY            |                       | 3.9%        | -6.2%        | 3.1%        | -2.4%        | -5.1%        | 12.4%       | -6.7%        | 12.0%       | 5.3%        | -5.1%        | 21.8%        |
| Univera Community Health                |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| WellCare of New York, Inc.              |                       | 3.3%        | -5.4%        | 3.4%        | -0.5%        | -2.4%        | 7.9%        | -8.3%        | -0.4%       | 8.7%        | 2.1%         | 13.6%        |
| <b>Total - All Plans</b>                |                       | <b>5.1%</b> | <b>-7.8%</b> | <b>6.8%</b> | <b>-2.1%</b> | <b>-2.6%</b> | <b>8.9%</b> | <b>-6.4%</b> | <b>7.0%</b> | <b>3.8%</b> | <b>-3.7%</b> | <b>14.1%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

|   | Rest of State   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| PMPM                                    | FY14 MMC/FHP    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Plan Name                               | 201304          | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 58.83        | \$ 60.22        | \$ 52.50        | \$ 57.21        | \$ 57.88        | \$ 56.04        | \$ 63.10        | \$ 56.59        | \$ 55.42        | \$ 59.01        | \$ 56.28        | \$ 64.22        |
| Amerigroup                              | \$ 57.84        | \$ 58.94        | \$ 52.07        | \$ 56.49        | \$ 53.35        | \$ 52.29        | \$ 51.40        | \$ 55.15        | \$ 57.84        | \$ 57.89        | \$ 59.08        | \$ 61.34        |
| Capital District Physicians Health Plan | \$ 96.91        | \$ 100.16       | \$ 91.33        | \$ 98.03        | \$ 96.42        | \$ 96.18        | \$ 100.76       | \$ 91.82        | \$ 92.73        | \$ 102.81       | \$ 92.79        | \$ 107.70       |
| HIP                                     | \$ 66.76        | \$ 84.59        | \$ 65.97        | \$ 90.22        | \$ 87.43        | \$ 85.83        | \$ 91.74        | \$ 82.14        | \$ 87.55        | \$ 89.33        | \$ 66.91        | \$ 55.60        |
| Excellus Health Plan                    | \$ 72.00        | \$ 73.48        | \$ 68.62        | \$ 73.69        | \$ 72.05        | \$ 71.66        | \$ 76.29        | \$ 71.50        | \$ 74.81        | \$ 81.48        | \$ 73.64        | \$ 83.85        |
| NYS Catholic Health Plan                | \$ 58.52        | \$ 59.26        | \$ 55.02        | \$ 59.83        | \$ 58.76        | \$ 56.98        | \$ 62.22        | \$ 59.44        | \$ 61.65        | \$ 62.00        | \$ 56.94        | \$ 68.13        |
| HealthFirst PHSP, Inc.                  | \$ 56.84        | \$ 58.40        | \$ 53.06        | \$ 56.54        | \$ 55.47        | \$ 54.13        | \$ 57.28        | \$ 54.17        | \$ 56.78        | \$ 57.26        | \$ 55.25        | \$ 67.25        |
| Healthnow                               | \$ 102.30       | \$ 101.59       | \$ 91.91        | \$ 101.85       | \$ 104.05       | \$ 102.33       | \$ 111.95       | \$ 99.45        | \$ 108.10       | \$ 111.94       | \$ 104.57       | \$ 108.41       |
| Hudson Health Plan                      | \$ 80.89        | \$ 78.77        | \$ 71.82        | \$ 75.84        | \$ 75.21        | \$ 74.85        | \$ 82.20        | \$ 74.30        | \$ 76.87        | \$ 84.98        | \$ 78.19        | \$ 92.06        |
| Independent Health Association, Inc.    | \$ 101.85       | \$ 101.80       | \$ 93.78        | \$ 101.04       | \$ 100.83       | \$ 95.41        | \$ 108.41       | \$ 97.31        | \$ 102.43       | \$ 107.07       | \$ 100.85       | \$ 109.91       |
| MetroPlus Health Plan                   | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MVP Health Plan, Inc.                   | \$ 93.32        | \$ 94.80        | \$ 91.46        | \$ 90.27        | \$ 92.57        | \$ 88.00        | \$ 94.39        | \$ 81.93        | \$ 86.02        | \$ 84.78        | \$ 76.53        | \$ 83.37        |
| Today's Options of NY                   | \$ 77.49        | \$ 81.76        | \$ 73.30        | \$ 81.10        | \$ 80.73        | \$ 75.89        | \$ 81.78        | \$ 77.01        | \$ 78.59        | \$ 69.12        | \$ 85.92        | \$ 94.23        |
| United Healthcare Plan of NY            | \$ 57.86        | \$ 58.70        | \$ 55.44        | \$ 59.10        | \$ 57.67        | \$ 56.06        | \$ 62.70        | \$ 56.68        | \$ 62.60        | \$ 65.95        | \$ 60.13        | \$ 71.60        |
| Univera Community Health                | \$ 69.51        | \$ 71.51        | \$ 66.94        | \$ 72.46        | \$ 69.93        | \$ 70.63        | \$ 76.06        | \$ 69.74        | \$ 71.79        | \$ 77.87        | \$ 74.91        | \$ 87.05        |
| WellCare of New York, Inc.              | \$ 57.75        | \$ 57.50        | \$ 51.52        | \$ 55.20        | \$ 57.27        | \$ 56.57        | \$ 64.75        | \$ 59.90        | \$ 57.00        | \$ 65.85        | \$ 59.58        | \$ 66.39        |
| <b>Total - All Plans</b>                | <b>\$ 69.51</b> | <b>\$ 71.02</b> | <b>\$ 64.98</b> | <b>\$ 70.44</b> | <b>\$ 69.46</b> | <b>\$ 67.92</b> | <b>\$ 73.73</b> | <b>\$ 68.22</b> | <b>\$ 70.99</b> | <b>\$ 74.08</b> | <b>\$ 67.72</b> | <b>\$ 77.67</b> |

| PMPM                                    | FY14 - Monthly Change |             |              |             |              |              |             |              |             |             |              |              |
|---|-----------------------|-------------|--------------|-------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Plan Name                               | 201304                | 201305      | 201306       | 201307      | 201308       | 201309       | 201310      | 201311       | 201312      | 201401      | 201402       | 201403       |
| Affinity Health Plan                    |                       | 2.4%        | -12.8%       | 9.0%        | 1.2%         | -3.2%        | 12.6%       | -10.3%       | -2.1%       | 6.5%        | -4.6%        | 14.1%        |
| Amerigroup                              |                       | 1.9%        | -11.7%       | 8.5%        | -5.6%        | -2.0%        | -1.7%       | 7.3%         | 4.9%        | 0.1%        | 2.0%         | 3.8%         |
| Capital District Physicians Health Plan |                       | 3.4%        | -8.8%        | 7.3%        | -1.6%        | -0.3%        | 4.8%        | -8.9%        | 1.0%        | 10.9%       | -9.8%        | 16.1%        |
| HIP                                     |                       | 26.7%       | -22.0%       | 36.8%       | -3.1%        | -1.8%        | 6.9%        | -10.5%       | 6.6%        | 2.0%        | -25.1%       | -16.9%       |
| Excellus Health Plan                    |                       | 2.1%        | -6.6%        | 7.4%        | -2.2%        | -0.5%        | 6.5%        | -6.3%        | 4.6%        | 8.9%        | -9.6%        | 13.9%        |
| NYS Catholic Health Plan                |                       | 1.3%        | -7.2%        | 8.7%        | -1.8%        | -3.0%        | 9.2%        | -4.5%        | 3.7%        | 0.6%        | -8.2%        | 19.7%        |
| HealthFirst PHSP, Inc.                  |                       | 2.7%        | -9.1%        | 6.6%        | -1.9%        | -2.4%        | 5.8%        | -5.4%        | 4.8%        | 0.8%        | -3.5%        | 21.7%        |
| Healthnow                               |                       | -0.7%       | -9.5%        | 10.8%       | 2.2%         | -1.7%        | 9.4%        | -11.2%       | 8.7%        | 3.6%        | -6.6%        | 3.7%         |
| Hudson Health Plan                      |                       | -2.6%       | -8.8%        | 5.6%        | -0.8%        | -0.5%        | 9.8%        | -9.6%        | 3.5%        | 10.6%       | -8.0%        | 17.7%        |
| Independent Health Association, Inc.    |                       | -0.1%       | -7.9%        | 7.7%        | -0.2%        | -5.4%        | 13.6%       | -10.2%       | 5.3%        | 4.5%        | -5.8%        | 9.0%         |
| MetroPlus Health Plan                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%         |
| MVP Health Plan, Inc.                   |                       | 1.6%        | -3.5%        | -1.3%       | 2.5%         | -4.9%        | 7.3%        | -13.2%       | 5.0%        | -1.4%       | -9.7%        | 8.9%         |
| Today's Options of NY                   |                       | 5.5%        | -10.3%       | 10.6%       | -0.5%        | -6.0%        | 7.8%        | -5.8%        | 2.1%        | -12.1%      | 24.3%        | 9.7%         |
| United Healthcare Plan of NY            |                       | 1.5%        | -5.6%        | 6.6%        | -2.4%        | -2.8%        | 11.8%       | -9.6%        | 10.4%       | 5.3%        | -8.8%        | 19.1%        |
| Univera Community Health                |                       | 2.9%        | -6.4%        | 8.2%        | -3.5%        | 1.0%         | 7.7%        | -8.3%        | 2.9%        | 8.5%        | -3.8%        | 16.2%        |
| WellCare of New York, Inc.              |                       | -0.4%       | -10.4%       | 7.2%        | 3.8%         | -1.2%        | 14.5%       | -7.5%        | -4.8%       | 15.5%       | -9.5%        | 11.4%        |
| <b>Total - All Plans</b>                |                       | <b>2.2%</b> | <b>-8.5%</b> | <b>8.4%</b> | <b>-1.4%</b> | <b>-2.2%</b> | <b>8.6%</b> | <b>-7.5%</b> | <b>4.1%</b> | <b>4.3%</b> | <b>-8.6%</b> | <b>14.7%</b> |

**Legend**

Plan with highest monthly PMPM

Plan with lowest monthly PMPM

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Unit Cost<br>Plan Name                  | Statewide<br>FY14 MMC/FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 201304                    | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 55.58                  | \$ 54.79        | \$ 54.87        | \$ 57.37        | \$ 57.76        | \$ 56.55        | \$ 57.85        | \$ 58.41        | \$ 60.52        | \$ 63.70        | \$ 67.44        | \$ 63.73        |
| Amerigroup                              | \$ 45.40                  | \$ 44.34        | \$ 45.78        | \$ 47.47        | \$ 48.40        | \$ 46.85        | \$ 47.49        | \$ 47.93        | \$ 48.43        | \$ 51.97        | \$ 55.95        | \$ 55.43        |
| Capital District Physicians Health Plan | \$ 66.85                  | \$ 68.41        | \$ 67.89        | \$ 69.66        | \$ 69.30        | \$ 68.45        | \$ 67.65        | \$ 67.79        | \$ 68.32        | \$ 70.22        | \$ 72.33        | \$ 75.28        |
| HIP                                     | \$ 57.82                  | \$ 58.92        | \$ 60.70        | \$ 61.76        | \$ 62.30        | \$ 62.15        | \$ 62.64        | \$ 61.08        | \$ 62.56        | \$ 63.86        | \$ 65.99        | \$ 69.97        |
| Excellus Health Plan                    | \$ 54.59                  | \$ 55.18        | \$ 56.24        | \$ 56.91        | \$ 56.91        | \$ 56.12        | \$ 56.28        | \$ 57.95        | \$ 58.38        | \$ 61.09        | \$ 61.71        | \$ 64.49        |
| NYS Catholic Health Plan                | \$ 49.25                  | \$ 48.94        | \$ 49.89        | \$ 51.83        | \$ 52.15        | \$ 50.43        | \$ 50.54        | \$ 52.38        | \$ 52.85        | \$ 52.45        | \$ 54.86        | \$ 57.03        |
| HealthFirst PHSP, Inc.                  | \$ 53.40                  | \$ 53.35        | \$ 53.15        | \$ 54.92        | \$ 54.80        | \$ 52.51        | \$ 53.31        | \$ 53.81        | \$ 55.56        | \$ 57.57        | \$ 60.64        | \$ 60.65        |
| Healthnow                               | \$ 76.25                  | \$ 74.76        | \$ 74.40        | \$ 74.87        | \$ 77.66        | \$ 76.49        | \$ 77.59        | \$ 75.93        | \$ 79.31        | \$ 79.06        | \$ 81.44        | \$ 78.33        |
| Hudson Health Plan                      | \$ 68.59                  | \$ 66.94        | \$ 68.14        | \$ 69.56        | \$ 71.04        | \$ 70.13        | \$ 71.23        | \$ 69.54        | \$ 69.90        | \$ 74.41        | \$ 78.71        | \$ 79.33        |
| Independent Health Association, Inc.    | \$ 71.65                  | \$ 71.08        | \$ 69.43        | \$ 71.06        | \$ 71.96        | \$ 69.80        | \$ 72.90        | \$ 72.53        | \$ 74.25        | \$ 76.26        | \$ 80.84        | \$ 80.02        |
| MetroPlus Health Plan                   | \$ 44.07                  | \$ 44.10        | \$ 45.15        | \$ 46.32        | \$ 47.85        | \$ 46.27        | \$ 47.01        | \$ 47.03        | \$ 47.50        | \$ 50.57        | \$ 54.94        | \$ 55.01        |
| MVP Health Plan, Inc.                   | \$ 68.34                  | \$ 69.75        | \$ 71.90        | \$ 66.32        | \$ 69.83        | \$ 66.24        | \$ 66.35        | \$ 63.68        | \$ 65.16        | \$ 63.65        | \$ 64.10        | \$ 63.69        |
| Today's Options of NY                   | \$ 60.82                  | \$ 62.46        | \$ 62.38        | \$ 62.56        | \$ 64.46        | \$ 59.26        | \$ 60.18        | \$ 61.62        | \$ 61.79        | \$ 63.01        | \$ 69.62        | \$ 71.02        |
| United Healthcare Plan of NY            | \$ 52.69                  | \$ 52.01        | \$ 53.08        | \$ 54.57        | \$ 55.34        | \$ 53.59        | \$ 54.20        | \$ 54.33        | \$ 56.67        | \$ 61.29        | \$ 63.33        | \$ 64.84        |
| Univera Community Health                | \$ 54.60                  | \$ 55.52        | \$ 56.61        | \$ 57.13        | \$ 56.62        | \$ 57.10        | \$ 57.78        | \$ 59.03        | \$ 58.24        | \$ 60.43        | \$ 62.96        | \$ 65.52        |
| WellCare of New York, Inc.              | \$ 37.43                  | \$ 36.87        | \$ 37.95        | \$ 38.77        | \$ 39.48        | \$ 38.68        | \$ 39.80        | \$ 40.24        | \$ 40.81        | \$ 42.13        | \$ 46.82        | \$ 45.06        |
| <b>Total - All Plans</b>                | <b>\$ 52.27</b>           | <b>\$ 52.13</b> | <b>\$ 52.81</b> | <b>\$ 54.34</b> | <b>\$ 54.89</b> | <b>\$ 53.25</b> | <b>\$ 53.91</b> | <b>\$ 54.38</b> | <b>\$ 55.42</b> | <b>\$ 57.49</b> | <b>\$ 60.37</b> | <b>\$ 60.89</b> |

| Unit Cost<br>Plan Name                  | FY14 - Monthly Change |              |             |             |             |              |             |             |             |             |             |             |
|---|-----------------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | 201304                | 201305       | 201306      | 201307      | 201308      | 201309       | 201310      | 201311      | 201312      | 201401      | 201402      | 201403      |
| Affinity Health Plan                    |                       | -1.4%        | 0.1%        | 4.6%        | 0.7%        | -2.1%        | 2.3%        | 1.0%        | 3.6%        | 5.3%        | 5.9%        | -5.5%       |
| Amerigroup                              |                       | -2.3%        | 3.2%        | 3.7%        | 2.0%        | -3.2%        | 1.4%        | 0.9%        | 1.0%        | 7.3%        | 7.7%        | -0.9%       |
| Capital District Physicians Health Plan |                       | 2.3%         | -0.8%       | 2.6%        | -0.5%       | -1.2%        | -1.2%       | 0.2%        | 0.8%        | 2.8%        | 3.0%        | 4.1%        |
| HIP                                     |                       | 1.9%         | 3.0%        | 1.7%        | 0.9%        | -0.2%        | 0.8%        | -2.5%       | 2.4%        | 2.1%        | 3.3%        | 6.0%        |
| Excellus Health Plan                    |                       | 1.1%         | 1.9%        | 1.2%        | 0.0%        | -1.4%        | 0.3%        | 3.0%        | 0.7%        | 4.6%        | 1.0%        | 4.5%        |
| NYS Catholic Health Plan                |                       | -0.6%        | 1.9%        | 3.9%        | 0.6%        | -3.3%        | 0.2%        | 3.6%        | 0.9%        | -0.7%       | 4.6%        | 4.0%        |
| HealthFirst PHSP, Inc.                  |                       | -0.1%        | -0.4%       | 3.3%        | -0.2%       | -4.2%        | 1.5%        | 0.9%        | 3.2%        | 3.6%        | 5.3%        | 0.0%        |
| Healthnow                               |                       | -2.0%        | -0.5%       | 0.6%        | 3.7%        | -1.5%        | 1.4%        | -2.1%       | 4.5%        | -0.3%       | 3.0%        | -3.8%       |
| Hudson Health Plan                      |                       | -2.4%        | 1.8%        | 2.1%        | 2.1%        | -1.3%        | 1.6%        | -2.4%       | 0.5%        | 6.4%        | 5.8%        | 0.8%        |
| Independent Health Association, Inc.    |                       | -0.8%        | -2.3%       | 2.3%        | 1.3%        | -3.0%        | 4.4%        | -0.5%       | 2.4%        | 2.7%        | 6.0%        | -1.0%       |
| MetroPlus Health Plan                   |                       | 0.1%         | 2.4%        | 2.6%        | 3.3%        | -3.3%        | 1.6%        | 0.0%        | 1.0%        | 6.5%        | 8.6%        | 0.1%        |
| MVP Health Plan, Inc.                   |                       | 2.1%         | 3.1%        | -7.7%       | 5.3%        | -5.1%        | 0.2%        | -4.0%       | 2.3%        | -2.3%       | 0.7%        | -0.6%       |
| Today's Options of NY                   |                       | 2.7%         | -0.1%       | 0.3%        | 3.0%        | -8.1%        | 1.6%        | 2.4%        | 0.3%        | 2.0%        | 10.5%       | 2.0%        |
| United Healthcare Plan of NY            |                       | -1.3%        | 2.0%        | 2.8%        | 1.4%        | -3.2%        | 1.1%        | 0.2%        | 4.3%        | 8.1%        | 3.3%        | 2.4%        |
| Univera Community Health                |                       | 1.7%         | 2.0%        | 0.9%        | -0.9%       | 0.8%         | 1.2%        | 2.2%        | -1.3%       | 3.8%        | 4.2%        | 4.1%        |
| WellCare of New York, Inc.              |                       | -1.5%        | 2.9%        | 2.2%        | 1.8%        | -2.0%        | 2.9%        | 1.1%        | 1.4%        | 3.3%        | 11.1%       | -3.8%       |
| <b>Total - All Plans</b>                |                       | <b>-0.3%</b> | <b>1.3%</b> | <b>2.9%</b> | <b>1.0%</b> | <b>-3.0%</b> | <b>1.2%</b> | <b>0.9%</b> | <b>1.9%</b> | <b>3.7%</b> | <b>5.0%</b> | <b>0.9%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

| Unit Cost<br>Plan Name                  | NYC Metro<br>FY14 MMC/FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | 201304                    | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 54.78                  | \$ 53.39        | \$ 53.90        | \$ 56.53        | \$ 56.00        | \$ 55.36        | \$ 56.51        | \$ 57.21        | \$ 59.92        | \$ 63.61        | \$ 67.01        | \$ 63.73        |
| Amerigroup                              | \$ 45.03                  | \$ 43.92        | \$ 45.45        | \$ 47.12        | \$ 48.13        | \$ 46.60        | \$ 47.28        | \$ 47.61        | \$ 48.08        | \$ 51.65        | \$ 55.50        | \$ 55.15        |
| Capital District Physicians Health Plan | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| HIP                                     | \$ 56.35                  | \$ 57.37        | \$ 58.94        | \$ 59.97        | \$ 60.80        | \$ 60.63        | \$ 61.42        | \$ 59.95        | \$ 61.71        | \$ 62.69        | \$ 65.36        | \$ 70.56        |
| Excellus Health Plan                    | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| NYS Catholic Health Plan                | \$ 44.88                  | \$ 44.35        | \$ 45.40        | \$ 47.29        | \$ 47.45        | \$ 45.59        | \$ 45.77        | \$ 46.88        | \$ 47.66        | \$ 48.87        | \$ 52.97        | \$ 53.34        |
| HealthFirst PHSP, Inc.                  | \$ 53.19                  | \$ 53.06        | \$ 52.88        | \$ 54.67        | \$ 54.52        | \$ 52.23        | \$ 53.05        | \$ 53.57        | \$ 55.29        | \$ 57.42        | \$ 60.38        | \$ 60.26        |
| Healthnow                               | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Hudson Health Plan                      | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Independent Health Association, Inc.    | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MetroPlus Health Plan                   | \$ 44.07                  | \$ 44.10        | \$ 45.15        | \$ 46.32        | \$ 47.85        | \$ 46.27        | \$ 47.01        | \$ 47.03        | \$ 47.50        | \$ 50.57        | \$ 54.94        | \$ 55.01        |
| MVP Health Plan, Inc.                   | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| Today's Options of NY                   | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| United Healthcare Plan of NY            | \$ 52.11                  | \$ 51.19        | \$ 52.31        | \$ 53.95        | \$ 54.90        | \$ 52.79        | \$ 52.90        | \$ 53.44        | \$ 55.20        | \$ 60.35        | \$ 63.23        | \$ 64.90        |
| Univera Community Health                | \$ -                      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| WellCare of New York, Inc.              | \$ 34.66                  | \$ 34.29        | \$ 35.62        | \$ 36.49        | \$ 36.81        | \$ 36.06        | \$ 36.88        | \$ 37.15        | \$ 37.95        | \$ 38.98        | \$ 44.12        | \$ 42.42        |
| <b>Total - All Plans</b>                | <b>\$ 48.96</b>           | <b>\$ 48.72</b> | <b>\$ 49.46</b> | <b>\$ 51.11</b> | <b>\$ 51.57</b> | <b>\$ 49.85</b> | <b>\$ 50.56</b> | <b>\$ 50.90</b> | <b>\$ 52.08</b> | <b>\$ 54.60</b> | <b>\$ 58.09</b> | <b>\$ 57.96</b> |

| Unit Cost<br>Plan Name                  | FY14 - Monthly Change |              |             |             |             |              |             |             |             |             |             |              |
|---|-----------------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|
|   | 201304                | 201305       | 201306      | 201307      | 201308      | 201309       | 201310      | 201311      | 201312      | 201401      | 201402      | 201403       |
| Affinity Health Plan                    |                       | -2.5%        | 1.0%        | 4.9%        | -0.9%       | -1.2%        | 2.1%        | 1.3%        | 4.7%        | 6.1%        | 5.3%        | -4.9%        |
| Amerigroup                              |                       | -2.5%        | 3.5%        | 3.7%        | 2.1%        | -3.2%        | 1.5%        | 0.7%        | 1.0%        | 7.4%        | 7.4%        | -0.6%        |
| Capital District Physicians Health Plan |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| HIP                                     |                       | 1.8%         | 2.7%        | 1.7%        | 1.4%        | -0.3%        | 1.3%        | -2.4%       | 2.9%        | 1.6%        | 4.3%        | 8.0%         |
| Excellus Health Plan                    |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| NYS Catholic Health Plan                |                       | -1.2%        | 2.4%        | 4.2%        | 0.3%        | -3.9%        | 0.4%        | 2.4%        | 1.6%        | 2.5%        | 8.4%        | 0.7%         |
| HealthFirst PHSP, Inc.                  |                       | -0.3%        | -0.3%       | 3.4%        | -0.3%       | -4.2%        | 1.6%        | 1.0%        | 3.2%        | 3.8%        | 5.2%        | -0.2%        |
| Healthnow                               |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| Hudson Health Plan                      |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| Independent Health Association, Inc.    |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| MetroPlus Health Plan                   |                       | 0.1%         | 2.4%        | 2.6%        | 3.3%        | -3.3%        | 1.6%        | 0.0%        | 1.0%        | 6.5%        | 8.6%        | 0.1%         |
| MVP Health Plan, Inc.                   |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| Today's Options of NY                   |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| United Healthcare Plan of NY            |                       | -1.8%        | 2.2%        | 3.1%        | 1.8%        | -3.8%        | 0.2%        | 1.0%        | 3.3%        | 9.3%        | 4.8%        | 2.6%         |
| Univera Community Health                |                       | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         |
| WellCare of New York, Inc.              |                       | -1.1%        | 3.9%        | 2.4%        | 0.9%        | -2.1%        | 2.3%        | 0.7%        | 2.2%        | 2.7%        | 13.2%       | -3.9%        |
| <b>Total - All Plans</b>                |                       | <b>-0.5%</b> | <b>1.5%</b> | <b>3.4%</b> | <b>0.9%</b> | <b>-3.4%</b> | <b>1.4%</b> | <b>0.7%</b> | <b>2.3%</b> | <b>4.8%</b> | <b>6.4%</b> | <b>-0.2%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

| Unit Cost<br>Plan Name                  | Rest of State    |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|   | FY14 MMC and FHP |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|   | 201304           | 201305          | 201306          | 201307          | 201308          | 201309          | 201310          | 201311          | 201312          | 201401          | 201402          | 201403          |
| Affinity Health Plan                    | \$ 57.81         | \$ 58.76        | \$ 57.59        | \$ 59.70        | \$ 62.61        | \$ 59.73        | \$ 61.40        | \$ 61.60        | \$ 62.07        | \$ 63.93        | \$ 68.56        | \$ 63.72        |
| Amerigroup                              | \$ 59.32         | \$ 60.57        | \$ 57.62        | \$ 59.89        | \$ 57.89        | \$ 55.21        | \$ 54.70        | \$ 58.37        | \$ 60.24        | \$ 62.51        | \$ 70.20        | \$ 64.70        |
| Capital District Physicians Health Plan | \$ 66.85         | \$ 68.41        | \$ 67.89        | \$ 69.66        | \$ 69.30        | \$ 68.45        | \$ 67.65        | \$ 67.79        | \$ 68.32        | \$ 70.22        | \$ 72.33        | \$ 75.28        |
| HIP                                     | \$ 63.10         | \$ 64.90        | \$ 68.95        | \$ 67.89        | \$ 67.37        | \$ 67.30        | \$ 66.74        | \$ 64.87        | \$ 65.41        | \$ 67.55        | \$ 67.93        | \$ 68.56        |
| Excellus Health Plan                    | \$ 54.59         | \$ 55.18        | \$ 56.24        | \$ 56.91        | \$ 56.91        | \$ 56.12        | \$ 56.28        | \$ 57.95        | \$ 58.38        | \$ 61.09        | \$ 61.71        | \$ 64.49        |
| NYS Catholic Health Plan                | \$ 53.71         | \$ 53.72        | \$ 54.49        | \$ 56.30        | \$ 56.81        | \$ 55.26        | \$ 55.26        | \$ 57.86        | \$ 58.09        | \$ 55.82        | \$ 56.55        | \$ 60.39        |
| HealthFirst PHSP, Inc.                  | \$ 56.33         | \$ 57.75        | \$ 57.26        | \$ 58.63        | \$ 58.78        | \$ 56.59        | \$ 57.08        | \$ 57.24        | \$ 59.40        | \$ 59.67        | \$ 64.38        | \$ 66.19        |
| Healthnow                               | \$ 76.25         | \$ 74.76        | \$ 74.40        | \$ 74.87        | \$ 77.66        | \$ 76.49        | \$ 77.59        | \$ 75.93        | \$ 79.31        | \$ 79.06        | \$ 81.44        | \$ 78.33        |
| Hudson Health Plan                      | \$ 68.59         | \$ 66.94        | \$ 68.14        | \$ 69.56        | \$ 71.04        | \$ 70.13        | \$ 71.23        | \$ 69.54        | \$ 69.90        | \$ 74.41        | \$ 78.71        | \$ 79.33        |
| Independent Health Association, Inc.    | \$ 71.65         | \$ 71.08        | \$ 69.43        | \$ 71.06        | \$ 71.96        | \$ 69.80        | \$ 72.90        | \$ 72.53        | \$ 74.25        | \$ 76.26        | \$ 80.84        | \$ 80.02        |
| MetroPlus Health Plan                   | \$ -             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            |
| MVP Health Plan, Inc.                   | \$ 68.34         | \$ 69.75        | \$ 71.90        | \$ 66.32        | \$ 69.83        | \$ 66.24        | \$ 66.35        | \$ 63.68        | \$ 65.16        | \$ 63.65        | \$ 64.10        | \$ 63.69        |
| Today's Options of NY                   | \$ 60.82         | \$ 62.46        | \$ 62.38        | \$ 62.56        | \$ 64.46        | \$ 59.26        | \$ 60.18        | \$ 61.62        | \$ 61.79        | \$ 63.01        | \$ 69.62        | \$ 71.02        |
| United Healthcare Plan of NY            | \$ 54.14         | \$ 54.15        | \$ 55.02        | \$ 56.06        | \$ 56.37        | \$ 55.46        | \$ 57.34        | \$ 56.46        | \$ 60.28        | \$ 63.41        | \$ 63.52        | \$ 64.72        |
| Univera Community Health                | \$ 54.60         | \$ 55.52        | \$ 56.61        | \$ 57.13        | \$ 56.62        | \$ 57.10        | \$ 57.78        | \$ 59.03        | \$ 58.24        | \$ 60.43        | \$ 62.96        | \$ 65.52        |
| WellCare of New York, Inc.              | \$ 55.69         | \$ 54.27        | \$ 53.89        | \$ 54.18        | \$ 58.34        | \$ 57.35        | \$ 60.06        | \$ 62.08        | \$ 61.68        | \$ 63.61        | \$ 65.00        | \$ 63.10        |
| <b>Total - All Plans</b>                | <b>\$ 59.01</b>  | <b>\$ 59.29</b> | <b>\$ 59.78</b> | <b>\$ 60.82</b> | <b>\$ 61.50</b> | <b>\$ 60.07</b> | <b>\$ 60.56</b> | <b>\$ 61.38</b> | <b>\$ 62.19</b> | <b>\$ 63.03</b> | <b>\$ 64.73</b> | <b>\$ 66.53</b> |

| Unit Cost<br>Plan Name                  | FY14 - Monthly Δ |             |             |             |             |              |             |             |             |             |             |             |
|---|------------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | 201304           | 201305      | 201306      | 201307      | 201308      | 201309       | 201310      | 201311      | 201312      | 201401      | 201402      | 201403      |
| Affinity Health Plan                    |                  | 1.6%        | -2.0%       | 3.7%        | 4.9%        | -4.6%        | 2.8%        | 0.3%        | 0.8%        | 3.0%        | 7.2%        | -7.1%       |
| Amerigroup                              |                  | 2.1%        | -4.9%       | 3.9%        | -3.3%       | -4.6%        | -0.9%       | 6.7%        | 3.2%        | 3.8%        | 12.3%       | -7.8%       |
| Capital District Physicians Health Plan |                  | 2.3%        | -0.8%       | 2.6%        | -0.5%       | -1.2%        | -1.2%       | 0.2%        | 0.8%        | 2.8%        | 3.0%        | 4.1%        |
| HIP                                     |                  | 2.9%        | 6.2%        | -1.5%       | -0.8%       | -0.1%        | -0.8%       | -2.8%       | 0.8%        | 3.3%        | 0.6%        | 0.9%        |
| Excellus Health Plan                    |                  | 1.1%        | 1.9%        | 1.2%        | 0.0%        | -1.4%        | 0.3%        | 3.0%        | 0.7%        | 4.6%        | 1.0%        | 4.5%        |
| NYS Catholic Health Plan                |                  | 0.0%        | 1.4%        | 3.3%        | 0.9%        | -2.7%        | 0.0%        | 4.7%        | 0.4%        | -3.9%       | 1.3%        | 6.8%        |
| HealthFirst PHSP, Inc.                  |                  | 2.5%        | -0.8%       | 2.4%        | 0.3%        | -3.7%        | 0.9%        | 0.3%        | 3.8%        | 0.5%        | 7.9%        | 2.8%        |
| Healthnow                               |                  | -2.0%       | -0.5%       | 0.6%        | 3.7%        | -1.5%        | 1.4%        | -2.1%       | 4.5%        | -0.3%       | 3.0%        | -3.8%       |
| Hudson Health Plan                      |                  | -2.4%       | 1.8%        | 2.1%        | 2.1%        | -1.3%        | 1.6%        | -2.4%       | 0.5%        | 6.4%        | 5.8%        | 0.8%        |
| Independent Health Association, Inc.    |                  | -0.8%       | -2.3%       | 2.3%        | 1.3%        | -3.0%        | 4.4%        | -0.5%       | 2.4%        | 2.7%        | 6.0%        | -1.0%       |
| MetroPlus Health Plan                   |                  | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        | 0.0%        |
| MVP Health Plan, Inc.                   |                  | 2.1%        | 3.1%        | -7.7%       | 5.3%        | -5.1%        | 0.2%        | -4.0%       | 2.3%        | -2.3%       | 0.7%        | -0.6%       |
| Today's Options of NY                   |                  | 2.7%        | -0.1%       | 0.3%        | 3.0%        | -8.1%        | 1.6%        | 2.4%        | 0.3%        | 2.0%        | 10.5%       | 2.0%        |
| United Healthcare Plan of NY            |                  | 0.0%        | 1.6%        | 1.9%        | 0.5%        | -1.6%        | 3.4%        | -1.5%       | 6.8%        | 5.2%        | 0.2%        | 1.9%        |
| Univera Community Health                |                  | 1.7%        | 2.0%        | 0.9%        | -0.9%       | 0.8%         | 1.2%        | 2.2%        | -1.3%       | 3.8%        | 4.2%        | 4.1%        |
| WellCare of New York, Inc.              |                  | -2.6%       | -0.7%       | 0.5%        | 7.7%        | -1.7%        | 4.7%        | 3.4%        | -0.7%       | 3.1%        | 2.2%        | -2.9%       |
| <b>Total - All Plans</b>                |                  | <b>0.5%</b> | <b>0.8%</b> | <b>1.7%</b> | <b>1.1%</b> | <b>-2.3%</b> | <b>0.8%</b> | <b>1.4%</b> | <b>1.3%</b> | <b>1.3%</b> | <b>2.7%</b> | <b>2.8%</b> |

**Legend**

Plan with highest monthly unit cost

Plan with lowest monthly unit cost

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

|   | Statewide    |        |        |        |        |        |        |        |        |        |        |        |
|---|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Monthly Utilization/1000                | FY14 MMC/FHP |        |        |        |        |        |        |        |        |        |        |        |
| Plan Name                               | 201304       | 201305 | 201306 | 201307 | 201308 | 201309 | 201310 | 201311 | 201312 | 201401 | 201402 | 201403 |
| Affinity Health Plan                    | 1,214        | 1,244  | 1,116  | 1,171  | 1,128  | 1,139  | 1,243  | 1,127  | 1,084  | 1,099  | 1,007  | 1,230  |
| Amerigroup                              | 1,144        | 1,184  | 1,073  | 1,112  | 1,076  | 1,107  | 1,155  | 1,108  | 1,169  | 1,158  | 1,044  | 1,222  |
| Capital District Physicians Health Plan | 1,450        | 1,464  | 1,345  | 1,407  | 1,391  | 1,405  | 1,489  | 1,354  | 1,357  | 1,464  | 1,283  | 1,431  |
| HIP                                     | 1,080        | 1,429  | 1,245  | 1,355  | 1,321  | 1,311  | 1,419  | 1,307  | 1,397  | 1,362  | 1,028  | 709    |
| Excellus Health Plan                    | 1,319        | 1,332  | 1,220  | 1,295  | 1,266  | 1,277  | 1,355  | 1,234  | 1,281  | 1,334  | 1,193  | 1,300  |
| NYS Catholic Health Plan                | 1,256        | 1,288  | 1,172  | 1,214  | 1,187  | 1,190  | 1,295  | 1,191  | 1,240  | 1,264  | 1,146  | 1,308  |
| HealthFirst PHSP, Inc.                  | 1,444        | 1,495  | 1,361  | 1,417  | 1,375  | 1,381  | 1,491  | 1,375  | 1,421  | 1,408  | 1,297  | 1,523  |
| Healthnow                               | 1,342        | 1,359  | 1,235  | 1,360  | 1,340  | 1,338  | 1,443  | 1,310  | 1,363  | 1,416  | 1,284  | 1,384  |
| Hudson Health Plan                      | 1,179        | 1,177  | 1,054  | 1,090  | 1,059  | 1,067  | 1,154  | 1,069  | 1,100  | 1,142  | 993    | 1,160  |
| Independent Health Association, Inc.    | 1,421        | 1,432  | 1,351  | 1,422  | 1,401  | 1,367  | 1,487  | 1,342  | 1,380  | 1,404  | 1,247  | 1,374  |
| MetroPlus Health Plan                   | 1,410        | 1,460  | 1,331  | 1,385  | 1,337  | 1,354  | 1,407  | 1,328  | 1,430  | 1,418  | 1,297  | 1,496  |
| MVP Health Plan, Inc.                   | 1,366        | 1,359  | 1,272  | 1,361  | 1,326  | 1,329  | 1,423  | 1,287  | 1,320  | 1,332  | 1,194  | 1,309  |
| Today's Options of NY                   | 1,274        | 1,309  | 1,175  | 1,296  | 1,252  | 1,281  | 1,359  | 1,250  | 1,272  | 1,097  | 1,234  | 1,327  |
| United Healthcare Plan of NY            | 1,069        | 1,118  | 1,030  | 1,043  | 1,004  | 991    | 1,100  | 1,014  | 1,084  | 1,056  | 957    | 1,130  |
| Univera Community Health                | 1,273        | 1,288  | 1,183  | 1,268  | 1,235  | 1,237  | 1,316  | 1,181  | 1,233  | 1,289  | 1,190  | 1,329  |
| WellCare of New York, Inc.              | 1,316        | 1,370  | 1,247  | 1,269  | 1,249  | 1,246  | 1,321  | 1,200  | 1,168  | 1,245  | 1,119  | 1,317  |
| Total - All Plans                       | 1,280        | 1,335  | 1,212  | 1,265  | 1,229  | 1,236  | 1,328  | 1,227  | 1,276  | 1,279  | 1,150  | 1,303  |

| Monthly Utilization/1000                | FY14 - Monthly Change |             |              |             |              |             |             |              |             |             |               |              |
|---|-----------------------|-------------|--------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|---------------|--------------|
| Plan Name                               | 201304                | 201305      | 201306       | 201307      | 201308       | 201309      | 201310      | 201311       | 201312      | 201401      | 201402        | 201403       |
| Affinity Health Plan                    |                       | 2.5%        | -10.3%       | 4.9%        | -3.6%        | 0.9%        | 9.2%        | -9.3%        | -3.9%       | 1.4%        | -8.3%         | 22.1%        |
| Amerigroup                              |                       | 3.5%        | -9.4%        | 3.7%        | -3.2%        | 2.9%        | 4.4%        | -4.0%        | 5.5%        | -1.0%       | -9.8%         | 17.1%        |
| Capital District Physicians Health Plan |                       | 1.0%        | -8.1%        | 4.6%        | -1.1%        | 1.0%        | 6.0%        | -9.1%        | 0.2%        | 7.9%        | -12.4%        | 11.5%        |
| HIP                                     |                       | 32.2%       | -12.9%       | 8.9%        | -2.5%        | -0.8%       | 8.3%        | -7.9%        | 6.9%        | -2.5%       | -24.5%        | -31.0%       |
| Excellus Health Plan                    |                       | 1.0%        | -8.4%        | 6.1%        | -2.2%        | 0.9%        | 6.1%        | -9.0%        | 3.9%        | 4.1%        | -10.5%        | 9.0%         |
| NYS Catholic Health Plan                |                       | 2.5%        | -9.0%        | 3.6%        | -2.2%        | 0.2%        | 8.9%        | -8.0%        | 4.1%        | 1.9%        | -9.3%         | 14.1%        |
| HealthFirst PHSP, Inc.                  |                       | 3.6%        | -9.0%        | 4.2%        | -3.0%        | 0.4%        | 8.0%        | -7.8%        | 3.3%        | -0.9%       | -7.9%         | 17.5%        |
| Healthnow                               |                       | 1.3%        | -9.1%        | 10.1%       | -1.5%        | -0.1%       | 7.8%        | -9.2%        | 4.1%        | 3.9%        | -9.3%         | 7.8%         |
| Hudson Health Plan                      |                       | -0.2%       | -10.4%       | 3.4%        | -2.9%        | 0.8%        | 8.1%        | -7.4%        | 2.9%        | 3.9%        | -13.0%        | 16.8%        |
| Independent Health Association, Inc.    |                       | 0.8%        | -5.7%        | 5.3%        | -1.5%        | -2.4%       | 8.8%        | -9.8%        | 2.8%        | 1.8%        | -11.2%        | 10.1%        |
| MetroPlus Health Plan                   |                       | 3.6%        | -8.8%        | 4.1%        | -3.5%        | 1.3%        | 3.9%        | -5.6%        | 7.6%        | -0.8%       | -8.6%         | 15.3%        |
| MVP Health Plan, Inc.                   |                       | -0.5%       | -6.4%        | 7.0%        | -2.6%        | 0.2%        | 7.1%        | -9.5%        | 2.6%        | 0.9%        | -10.4%        | 9.6%         |
| Today's Options of NY                   |                       | 2.7%        | -10.2%       | 10.3%       | -3.4%        | 2.3%        | 6.1%        | -8.0%        | 1.8%        | -13.8%      | 12.5%         | 7.5%         |
| United Healthcare Plan of NY            |                       | 4.5%        | -7.9%        | 1.3%        | -3.7%        | -1.3%       | 11.0%       | -7.8%        | 6.9%        | -2.6%       | -9.4%         | 18.1%        |
| Univera Community Health                |                       | 1.2%        | -8.2%        | 7.3%        | -2.6%        | 0.2%        | 6.4%        | -10.2%       | 4.3%        | 4.5%        | -7.7%         | 11.7%        |
| WellCare of New York, Inc.              |                       | 4.1%        | -9.0%        | 1.8%        | -1.6%        | -0.2%       | 6.0%        | -9.1%        | -2.6%       | 6.6%        | -10.1%        | 17.6%        |
| <b>Total - All Plans</b>                |                       | <b>4.3%</b> | <b>-9.2%</b> | <b>4.3%</b> | <b>-2.8%</b> | <b>0.5%</b> | <b>7.5%</b> | <b>-7.6%</b> | <b>3.9%</b> | <b>0.3%</b> | <b>-10.1%</b> | <b>13.3%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Monthly Utilization/1000                | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY14 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201304       | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Affinity Health Plan                    | 1,304        | 1,346        | 1,213        | 1,272        | 1,227        | 1,238        | 1,351        | 1,232        | 1,180        | 1,189        | 1,104        | 1,347        |
| Amerigroup                              | 1,149        | 1,191        | 1,078        | 1,118        | 1,081        | 1,112        | 1,163        | 1,114        | 1,177        | 1,167        | 1,052        | 1,233        |
| Capital District Physicians Health Plan | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| HIP                                     | 1,087        | 1,465        | 1,330        | 1,363        | 1,328        | 1,322        | 1,433        | 1,320        | 1,415        | 1,375        | 1,042        | 673          |
| Excellus Health Plan                    | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| NYS Catholic Health Plan                | 1,478        | 1,535        | 1,390        | 1,420        | 1,395        | 1,406        | 1,526        | 1,416        | 1,488        | 1,481        | 1,357        | 1,587        |
| HealthFirst PHSP, Inc.                  | 1,488        | 1,545        | 1,405        | 1,464        | 1,419        | 1,424        | 1,542        | 1,420        | 1,470        | 1,455        | 1,344        | 1,578        |
| Healthnow                               | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Hudson Health Plan                      | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Independent Health Association, Inc.    | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| MetroPlus Health Plan                   | 1,410        | 1,460        | 1,331        | 1,385        | 1,337        | 1,354        | 1,407        | 1,328        | 1,430        | 1,418        | 1,297        | 1,496        |
| MVP Health Plan, Inc.                   | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Today's Options of NY                   | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| United Healthcare Plan of NY            | 1,070        | 1,132        | 1,039        | 1,039        | 996          | 983          | 1,102        | 1,018        | 1,104        | 1,063        | 962          | 1,143        |
| Univera Community Health                | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| WellCare of New York, Inc.              | 1,372        | 1,432        | 1,305        | 1,317        | 1,299        | 1,294        | 1,365        | 1,243        | 1,212        | 1,283        | 1,157        | 1,367        |
| <b>Total - All Plans</b>                | <b>1,337</b> | <b>1,412</b> | <b>1,283</b> | <b>1,326</b> | <b>1,286</b> | <b>1,296</b> | <b>1,392</b> | <b>1,294</b> | <b>1,354</b> | <b>1,341</b> | <b>1,214</b> | <b>1,387</b> |

| Monthly Utilization/1000                | FY14 - Monthly Change |             |              |             |              |             |             |              |             |              |              |              |
|---|-----------------------|-------------|--------------|-------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|
|   | 201304                | 201305      | 201306       | 201307      | 201308       | 201309      | 201310      | 201311       | 201312      | 201401       | 201402       | 201403       |
| Affinity Health Plan                    |                       | 3.2%        | -9.9%        | 4.9%        | -3.6%        | 0.9%        | 9.1%        | -8.8%        | -4.2%       | 0.7%         | -7.1%        | 22.0%        |
| Amerigroup                              |                       | 3.6%        | -9.5%        | 3.7%        | -3.3%        | 2.9%        | 4.5%        | -4.2%        | 5.6%        | -0.9%        | -9.8%        | 17.2%        |
| Capital District Physicians Health Plan |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| HIP                                     |                       | 34.8%       | -9.2%        | 2.5%        | -2.6%        | -0.5%       | 8.4%        | -7.9%        | 7.2%        | -2.8%        | -24.2%       | -35.4%       |
| Excellus Health Plan                    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| NYS Catholic Health Plan                |                       | 3.9%        | -9.4%        | 2.1%        | -1.8%        | 0.8%        | 8.5%        | -7.2%        | 5.1%        | -0.5%        | -8.4%        | 16.9%        |
| HealthFirst PHSP, Inc.                  |                       | 3.8%        | -9.0%        | 4.2%        | -3.0%        | 0.4%        | 8.2%        | -7.9%        | 3.5%        | -1.0%        | -7.7%        | 17.4%        |
| Healthnow                               |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| Hudson Health Plan                      |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| Independent Health Association, Inc.    |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| MetroPlus Health Plan                   |                       | 3.6%        | -8.8%        | 4.1%        | -3.5%        | 1.3%        | 3.9%        | -5.6%        | 7.6%        | -0.8%        | -8.6%        | 15.3%        |
| MVP Health Plan, Inc.                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| Today's Options of NY                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| United Healthcare Plan of NY            |                       | 5.8%        | -8.2%        | 0.0%        | -4.1%        | -1.3%       | 12.1%       | -7.7%        | 8.4%        | -3.7%        | -9.5%        | 18.7%        |
| Univera Community Health                |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%         | 0.0%         |
| WellCare of New York, Inc.              |                       | 4.4%        | -8.9%        | 1.0%        | -1.4%        | -0.4%       | 5.5%        | -8.9%        | -2.5%       | 5.9%         | -9.8%        | 18.1%        |
| <b>Total - All Plans</b>                |                       | <b>5.7%</b> | <b>-9.1%</b> | <b>3.3%</b> | <b>-3.0%</b> | <b>0.8%</b> | <b>7.4%</b> | <b>-7.0%</b> | <b>4.6%</b> | <b>-0.9%</b> | <b>-9.5%</b> | <b>14.3%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.



|   | Rest of State |              |              |              |              |              |              |              |              |              |              |              |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Monthly Utilization/1000                | FY14 MMC/FHP  |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                               | 201304        | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Affinity Health Plan                    | 1,018         | 1,025        | 912          | 958          | 924          | 938          | 1,028        | 919          | 893          | 923          | 821          | 1,008        |
| Amerigroup                              | 975           | 973          | 904          | 943          | 922          | 947          | 940          | 945          | 960          | 926          | 842          | 948          |
| Capital District Physicians Health Plan | 1,450         | 1,464        | 1,345        | 1,407        | 1,391        | 1,405        | 1,489        | 1,354        | 1,357        | 1,464        | 1,283        | 1,431        |
| HIP                                     | 1,058         | 1,303        | 957          | 1,329        | 1,298        | 1,275        | 1,375        | 1,266        | 1,338        | 1,322        | 985          | 811          |
| Excellus Health Plan                    | 1,319         | 1,332        | 1,220        | 1,295        | 1,266        | 1,277        | 1,355        | 1,234        | 1,281        | 1,334        | 1,193        | 1,300        |
| NYS Catholic Health Plan                | 1,090         | 1,103        | 1,010        | 1,063        | 1,034        | 1,031        | 1,126        | 1,027        | 1,061        | 1,111        | 1,007        | 1,128        |
| HealthFirst PHSP, Inc.                  | 1,009         | 1,011        | 927          | 964          | 944          | 957          | 1,003        | 946          | 956          | 960          | 858          | 1,016        |
| Healthnow                               | 1,342         | 1,359        | 1,235        | 1,360        | 1,340        | 1,338        | 1,443        | 1,310        | 1,363        | 1,416        | 1,284        | 1,384        |
| Hudson Health Plan                      | 1,179         | 1,177        | 1,054        | 1,090        | 1,059        | 1,067        | 1,154        | 1,069        | 1,100        | 1,142        | 993          | 1,160        |
| Independent Health Association, Inc.    | 1,421         | 1,432        | 1,351        | 1,422        | 1,401        | 1,367        | 1,487        | 1,342        | 1,380        | 1,404        | 1,247        | 1,374        |
| MetroPlus Health Plan                   | -             | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| MVP Health Plan, Inc.                   | 1,366         | 1,359        | 1,272        | 1,361        | 1,326        | 1,329        | 1,423        | 1,287        | 1,320        | 1,332        | 1,194        | 1,309        |
| Today's Options of NY                   | 1,274         | 1,309        | 1,175        | 1,296        | 1,252        | 1,281        | 1,359        | 1,250        | 1,272        | 1,097        | 1,234        | 1,327        |
| United Healthcare Plan of NY            | 1,069         | 1,084        | 1,008        | 1,054        | 1,023        | 1,011        | 1,094        | 1,004        | 1,039        | 1,040        | 947          | 1,106        |
| Univera Community Health                | 1,273         | 1,288        | 1,183        | 1,268        | 1,235        | 1,237        | 1,316        | 1,181        | 1,233        | 1,289        | 1,190        | 1,329        |
| WellCare of New York, Inc.              | 1,037         | 1,059        | 956          | 1,019        | 982          | 987          | 1,078        | 965          | 924          | 1,035        | 917          | 1,052        |
| <b>Total - All Plans</b>                | <b>1,178</b>  | <b>1,198</b> | <b>1,087</b> | <b>1,158</b> | <b>1,129</b> | <b>1,131</b> | <b>1,217</b> | <b>1,111</b> | <b>1,142</b> | <b>1,175</b> | <b>1,046</b> | <b>1,168</b> |

| Monthly Utilization/1000                | FY14 - Monthly Change |             |              |             |              |             |             |              |             |             |               |              |
|---|-----------------------|-------------|--------------|-------------|--------------|-------------|-------------|--------------|-------------|-------------|---------------|--------------|
| Plan Name                               | 201304                | 201305      | 201306       | 201307      | 201308       | 201309      | 201310      | 201311       | 201312      | 201401      | 201402        | 201403       |
| Affinity Health Plan                    |                       | 0.7%        | -11.0%       | 5.1%        | -3.5%        | 1.5%        | 9.5%        | -10.6%       | -2.8%       | 3.4%        | -11.1%        | 22.8%        |
| Amerigroup                              |                       | -0.2%       | -7.1%        | 4.4%        | -2.3%        | 2.8%        | -0.8%       | 0.5%         | 1.6%        | -3.6%       | -9.1%         | 12.6%        |
| Capital District Physicians Health Plan |                       | 1.0%        | -8.1%        | 4.6%        | -1.1%        | 1.0%        | 6.0%        | -9.1%        | 0.2%        | 7.9%        | -12.4%        | 11.5%        |
| HIP                                     |                       | 23.2%       | -26.6%       | 38.9%       | -2.3%        | -1.7%       | 7.8%        | -7.9%        | 5.7%        | -1.2%       | -25.5%        | -17.7%       |
| Excellus Health Plan                    |                       | 1.0%        | -8.4%        | 6.1%        | -2.2%        | 0.9%        | 6.1%        | -9.0%        | 3.9%        | 4.1%        | -10.5%        | 9.0%         |
| NYS Catholic Health Plan                |                       | 1.2%        | -8.5%        | 5.3%        | -2.7%        | -0.3%       | 9.2%        | -8.8%        | 3.3%        | 4.7%        | -9.4%         | 12.0%        |
| HealthFirst PHSP, Inc.                  |                       | 0.2%        | -8.4%        | 4.1%        | -2.1%        | 1.4%        | 4.9%        | -5.7%        | 1.0%        | 0.4%        | -10.6%        | 18.4%        |
| Healthnow                               |                       | 1.3%        | -9.1%        | 10.1%       | -1.5%        | -0.1%       | 7.8%        | -9.2%        | 4.1%        | 3.9%        | -9.3%         | 7.8%         |
| Hudson Health Plan                      |                       | -0.2%       | -10.4%       | 3.4%        | -2.9%        | 0.8%        | 8.1%        | -7.4%        | 2.9%        | 3.9%        | -13.0%        | 16.8%        |
| Independent Health Association, Inc.    |                       | 0.8%        | -5.7%        | 5.3%        | -1.5%        | -2.4%       | 8.8%        | -9.8%        | 2.8%        | 1.8%        | -11.2%        | 10.1%        |
| MetroPlus Health Plan                   |                       | 0.0%        | 0.0%         | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%         | 0.0%        | 0.0%        | 0.0%          | 0.0%         |
| MVP Health Plan, Inc.                   |                       | -0.5%       | -6.4%        | 7.0%        | -2.6%        | 0.2%        | 7.1%        | -9.5%        | 2.6%        | 0.9%        | -10.4%        | 9.6%         |
| Today's Options of NY                   |                       | 2.7%        | -10.2%       | 10.3%       | -3.4%        | 2.3%        | 6.1%        | -8.0%        | 1.8%        | -13.8%      | 12.5%         | 7.5%         |
| United Healthcare Plan of NY            |                       | 1.5%        | -7.1%        | 4.6%        | -2.9%        | -1.2%       | 8.2%        | -8.2%        | 3.4%        | 0.1%        | -9.0%         | 16.9%        |
| Univera Community Health                |                       | 1.2%        | -8.2%        | 7.3%        | -2.6%        | 0.2%        | 6.4%        | -10.2%       | 4.3%        | 4.5%        | -7.7%         | 11.7%        |
| WellCare of New York, Inc.              |                       | 2.2%        | -9.8%        | 6.6%        | -3.7%        | 0.5%        | 9.3%        | -10.5%       | -4.2%       | 12.0%       | -11.5%        | 14.8%        |
| <b>Total - All Plans</b>                |                       | <b>1.7%</b> | <b>-9.2%</b> | <b>6.5%</b> | <b>-2.5%</b> | <b>0.1%</b> | <b>7.7%</b> | <b>-8.7%</b> | <b>2.7%</b> | <b>3.0%</b> | <b>-11.0%</b> | <b>11.6%</b> |

**Legend**

Plan with highest monthly utilization

Plan with lowest monthly utilization

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| Generic Dispensing Rate                 | Statewide    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY14 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
|   | 201304       | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Plan Name                               |              |              |              |              |              |              |              |              |              |              |              |              |
| Affinity Health Plan                    | 81.4%        | 81.7%        | 82.1%        | 82.1%        | 82.0%        | 81.0%        | 80.9%        | 81.1%        | 81.0%        | 81.3%        | 81.5%        | 81.4%        |
| Amerigroup                              | 79.9%        | 80.5%        | 80.6%        | 80.7%        | 80.5%        | 79.3%        | 79.8%        | 80.0%        | 79.8%        | 79.9%        | 80.2%        | 79.9%        |
| Capital District Physicians Health Plan | 82.2%        | 82.1%        | 82.4%        | 82.3%        | 82.0%        | 81.1%        | 81.6%        | 82.1%        | 82.8%        | 83.1%        | 83.5%        | 83.6%        |
| HIP                                     | 81.7%        | 81.9%        | 81.6%        | 81.9%        | 81.6%        | 80.8%        | 81.2%        | 81.4%        | 81.4%        | 82.3%        | 82.3%        | 81.9%        |
| Excellus Health Plan                    | 82.8%        | 82.8%        | 82.9%        | 83.0%        | 82.6%        | 81.8%        | 82.1%        | 82.3%        | 83.0%        | 83.2%        | 83.2%        | 83.6%        |
| NYS Catholic Health Plan                | 82.6%        | 82.8%        | 82.9%        | 83.0%        | 82.9%        | 82.2%        | 82.0%        | 82.2%        | 82.3%        | 82.5%        | 82.9%        | 82.9%        |
| HealthFirst PHSP, Inc.                  | 78.3%        | 78.7%        | 78.6%        | 78.6%        | 78.5%        | 77.8%        | 77.9%        | 78.0%        | 78.0%        | 78.3%        | 78.4%        | 78.3%        |
| Healthnow                               | 82.6%        | 82.7%        | 82.7%        | 82.4%        | 82.0%        | 81.4%        | 81.8%        | 82.1%        | 82.8%        | 82.7%        | 83.3%        | 83.5%        |
| Hudson Health Plan                      | 78.8%        | 79.2%        | 79.4%        | 79.2%        | 79.3%        | 78.4%        | 78.6%        | 78.7%        | 79.1%        | 79.9%        | 80.5%        | 80.7%        |
| Independent Health Association, Inc.    | 79.8%        | 80.1%        | 80.8%        | 81.0%        | 80.4%        | 79.8%        | 80.3%        | 80.6%        | 81.5%        | 82.0%        | 82.2%        | 82.1%        |
| MetroPlus Health Plan                   | 78.8%        | 79.3%        | 79.3%        | 79.4%        | 79.3%        | 78.0%        | 78.0%        | 78.3%        | 78.3%        | 79.0%        | 79.2%        | 79.0%        |
| MVP Health Plan, Inc.                   | 83.8%        | 83.8%        | 84.1%        | 83.9%        | 83.5%        | 82.8%        | 83.0%        | 83.1%        | 84.1%        | 83.7%        | 83.6%        | 84.1%        |
| Today's Options of NY                   | 80.0%        | 80.4%        | 81.2%        | 81.4%        | 80.4%        | 79.7%        | 79.9%        | 80.0%        | 80.4%        | 80.6%        | 80.6%        | 81.0%        |
| United Healthcare Plan of NY            | 82.9%        | 83.2%        | 83.2%        | 83.3%        | 83.3%        | 82.6%        | 82.7%        | 82.9%        | 82.8%        | 83.0%        | 83.6%        | 83.4%        |
| Univera Community Health                | 82.4%        | 82.3%        | 82.5%        | 82.5%        | 82.2%        | 81.3%        | 82.1%        | 82.2%        | 82.9%        | 83.1%        | 83.5%        | 83.5%        |
| WellCare of New York, Inc.              | 83.4%        | 83.6%        | 83.7%        | 83.7%        | 83.6%        | 82.5%        | 82.4%        | 82.5%        | 82.4%        | 82.6%        | 82.8%        | 82.7%        |
| <b>Total - All Plans</b>                | <b>80.7%</b> | <b>81.1%</b> | <b>81.1%</b> | <b>81.2%</b> | <b>81.0%</b> | <b>80.2%</b> | <b>80.3%</b> | <b>80.5%</b> | <b>80.6%</b> | <b>80.9%</b> | <b>81.2%</b> | <b>81.1%</b> |

|                               |
|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

| Generic Dispensing Rate                 | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY14 MMC/FHP |              |              |              |              |              |              |              |              |              |              |              |
|   | 201304       | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Plan Name                               |              |              |              |              |              |              |              |              |              |              |              |              |
| Affinity Health Plan                    | 80.4%        | 80.8%        | 81.2%        | 81.2%        | 81.1%        | 80.0%        | 79.9%        | 80.1%        | 79.8%        | 80.2%        | 80.4%        | 80.3%        |
| Amerigroup                              | 79.8%        | 80.4%        | 80.5%        | 80.6%        | 80.4%        | 79.2%        | 79.7%        | 79.9%        | 79.7%        | 79.8%        | 80.0%        | 79.7%        |
| Capital District Physicians Health Plan | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| HIP                                     | 80.9%        | 81.2%        | 81.0%        | 81.0%        | 80.7%        | 79.9%        | 80.3%        | 80.5%        | 80.3%        | 81.1%        | 81.1%        | 80.5%        |
| Excellus Health Plan                    | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| NYS Catholic Health Plan                | 80.8%        | 81.3%        | 81.4%        | 81.5%        | 81.3%        | 80.5%        | 80.3%        | 80.4%        | 80.1%        | 80.2%        | 80.4%        | 80.1%        |
| HealthFirst PHSP, Inc.                  | 77.9%        | 78.3%        | 78.2%        | 78.2%        | 78.1%        | 77.4%        | 77.5%        | 77.6%        | 77.5%        | 77.8%        | 78.0%        | 77.9%        |
| Healthnow                               | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Hudson Health Plan                      | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Independent Health Association, Inc.    | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| MetroPlus Health Plan                   | 78.8%        | 79.3%        | 79.3%        | 79.4%        | 79.3%        | 78.0%        | 78.0%        | 78.3%        | 78.3%        | 79.0%        | 79.2%        | 79.0%        |
| MVP Health Plan, Inc.                   | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| Today's Options of NY                   | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| United Healthcare Plan of NY            | 81.8%        | 82.3%        | 82.3%        | 82.4%        | 82.4%        | 81.8%        | 81.9%        | 82.0%        | 81.8%        | 82.0%        | 82.4%        | 82.0%        |
| Univera Community Health                | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| WellCare of New York, Inc.              | 83.3%        | 83.4%        | 83.6%        | 83.6%        | 83.5%        | 82.4%        | 82.2%        | 82.4%        | 82.1%        | 82.3%        | 82.5%        | 82.3%        |
| <b>Total - All Plans</b>                | <b>79.5%</b> | <b>80.0%</b> | <b>80.0%</b> | <b>80.1%</b> | <b>80.0%</b> | <b>79.0%</b> | <b>79.1%</b> | <b>79.3%</b> | <b>79.1%</b> | <b>79.5%</b> | <b>79.7%</b> | <b>79.4%</b> |

|                               |
|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

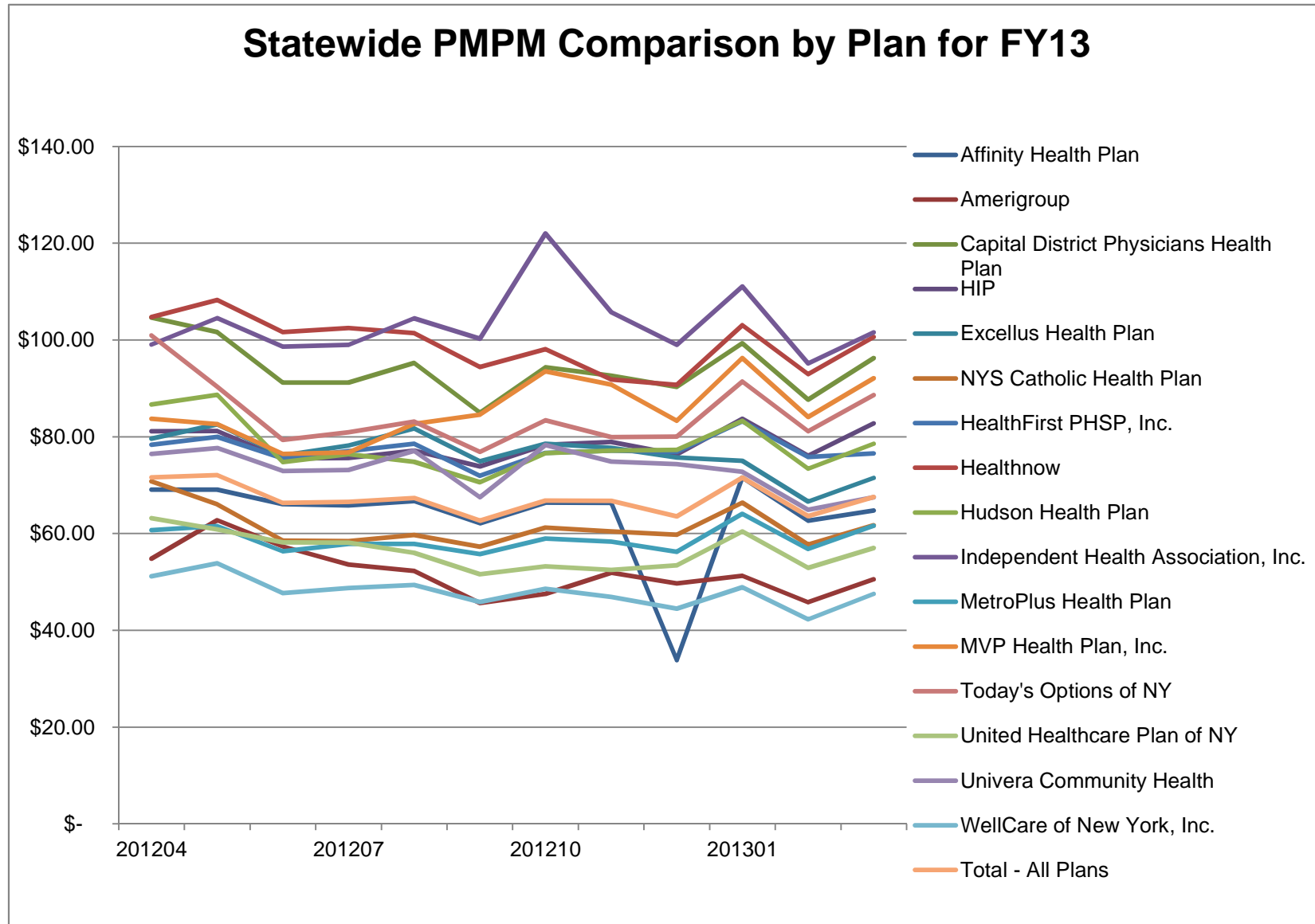
1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

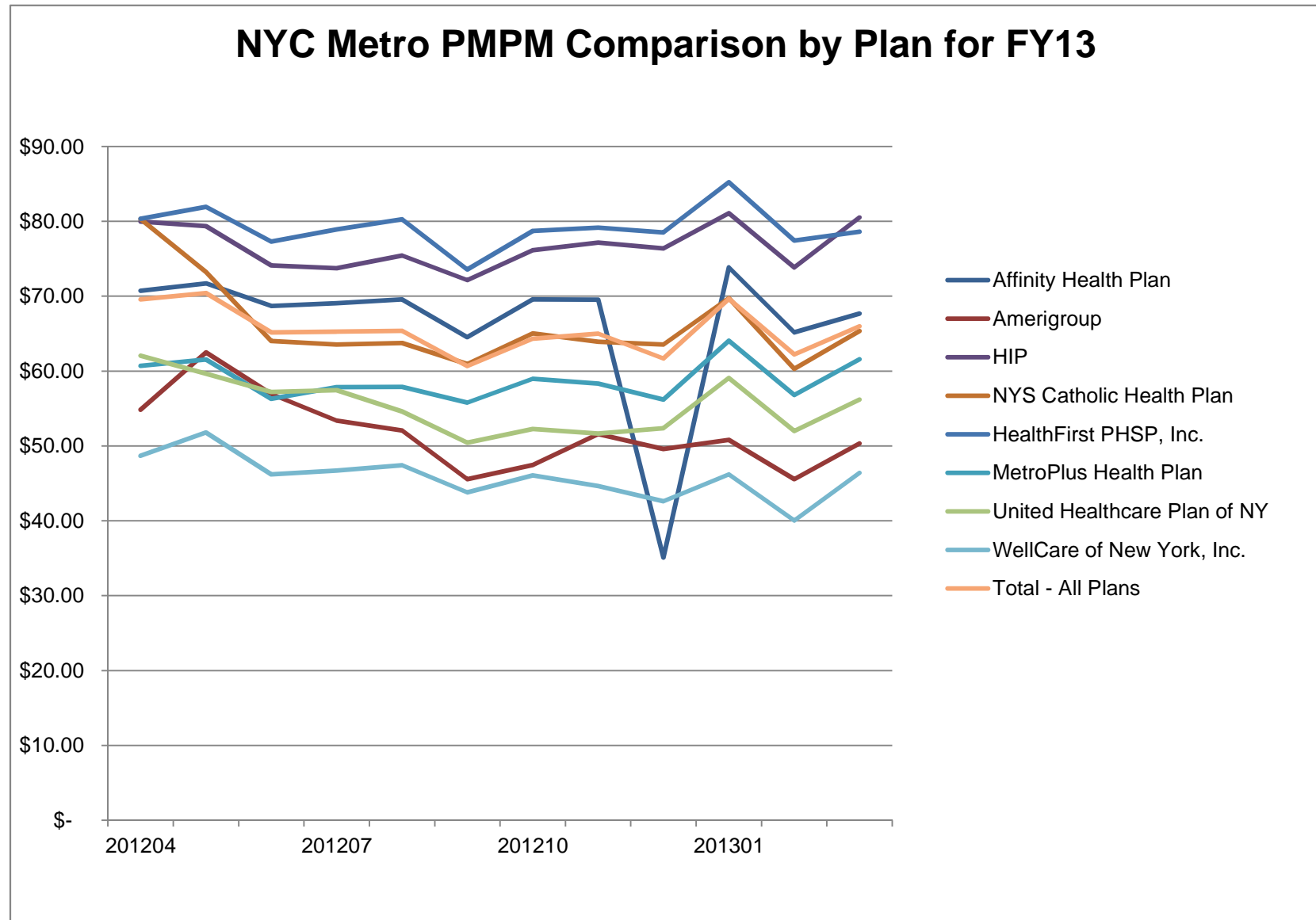
| Generic Dispensing Rate                 | Rest of State |              |              |              |              |              |              |              |              |              |              |              |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | FY14 MMC/FHP  |              |              |              |              |              |              |              |              |              |              |              |
|   | 201304        | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Affinity Health Plan                    | 84.3%         | 84.2%        | 84.6%        | 84.6%        | 84.6%        | 83.6%        | 83.5%        | 83.8%        | 83.9%        | 84.0%        | 84.3%        | 84.4%        |
| Amerigroup                              | 84.5%         | 85.0%        | 84.8%        | 84.9%        | 84.8%        | 83.4%        | 83.9%        | 84.5%        | 84.6%        | 84.6%        | 85.0%        | 85.1%        |
| Capital District Physicians Health Plan | 82.2%         | 82.1%        | 82.4%        | 82.3%        | 82.0%        | 81.1%        | 81.6%        | 82.1%        | 82.8%        | 83.1%        | 83.5%        | 83.6%        |
| HIP                                     | 84.7%         | 84.7%        | 84.6%        | 84.9%        | 84.6%        | 83.7%        | 84.2%        | 84.6%        | 84.9%        | 85.8%        | 85.8%        | 85.5%        |
| Excellus Health Plan                    | 82.8%         | 82.8%        | 82.9%        | 83.0%        | 82.6%        | 81.8%        | 82.1%        | 82.3%        | 83.0%        | 83.2%        | 83.2%        | 83.6%        |
| NYS Catholic Health Plan                | 84.3%         | 84.3%        | 84.5%        | 84.4%        | 84.4%        | 83.8%        | 83.7%        | 84.0%        | 84.4%        | 84.6%        | 85.0%        | 85.3%        |
| HealthFirst PHSP, Inc.                  | 84.6%         | 84.7%        | 84.7%        | 84.5%        | 84.3%        | 83.4%        | 84.0%        | 84.0%        | 84.4%        | 84.7%        | 84.9%        | 85.0%        |
| Healthnow                               | 82.6%         | 82.7%        | 82.7%        | 82.4%        | 82.0%        | 81.4%        | 81.8%        | 82.1%        | 82.8%        | 82.7%        | 83.3%        | 83.5%        |
| Hudson Health Plan                      | 78.8%         | 79.2%        | 79.4%        | 79.2%        | 79.3%        | 78.4%        | 78.6%        | 78.7%        | 79.1%        | 79.9%        | 80.5%        | 80.7%        |
| Independent Health Association, Inc.    | 79.8%         | 80.1%        | 80.8%        | 81.0%        | 80.4%        | 79.8%        | 80.3%        | 80.6%        | 81.5%        | 82.0%        | 82.2%        | 82.1%        |
| MetroPlus Health Plan                   | 0.0%          | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         | 0.0%         |
| MVP Health Plan, Inc.                   | 83.8%         | 83.8%        | 84.1%        | 83.9%        | 83.5%        | 82.8%        | 83.0%        | 83.1%        | 84.1%        | 83.7%        | 83.6%        | 84.1%        |
| Today's Options of NY                   | 80.0%         | 80.4%        | 81.2%        | 81.4%        | 80.4%        | 79.7%        | 79.9%        | 80.0%        | 80.4%        | 80.6%        | 80.6%        | 81.0%        |
| United Healthcare Plan of NY            | 85.6%         | 85.6%        | 85.6%        | 85.4%        | 85.3%        | 84.6%        | 84.6%        | 85.1%        | 85.3%        | 85.4%        | 86.0%        | 85.9%        |
| Univera Community Health                | 82.4%         | 82.3%        | 82.5%        | 82.5%        | 82.2%        | 81.3%        | 82.1%        | 82.2%        | 82.9%        | 83.1%        | 83.5%        | 83.5%        |
| WellCare of New York, Inc.              | 84.4%         | 84.5%        | 84.7%        | 84.3%        | 84.4%        | 83.4%        | 83.6%        | 83.6%        | 84.3%        | 84.3%        | 84.6%        | 85.2%        |
| <b>Total - All Plans</b>                | <b>83.1%</b>  | <b>83.2%</b> | <b>83.4%</b> | <b>83.4%</b> | <b>83.1%</b> | <b>82.4%</b> | <b>82.6%</b> | <b>82.9%</b> | <b>83.4%</b> | <b>83.6%</b> | <b>84.0%</b> | <b>84.2%</b> |

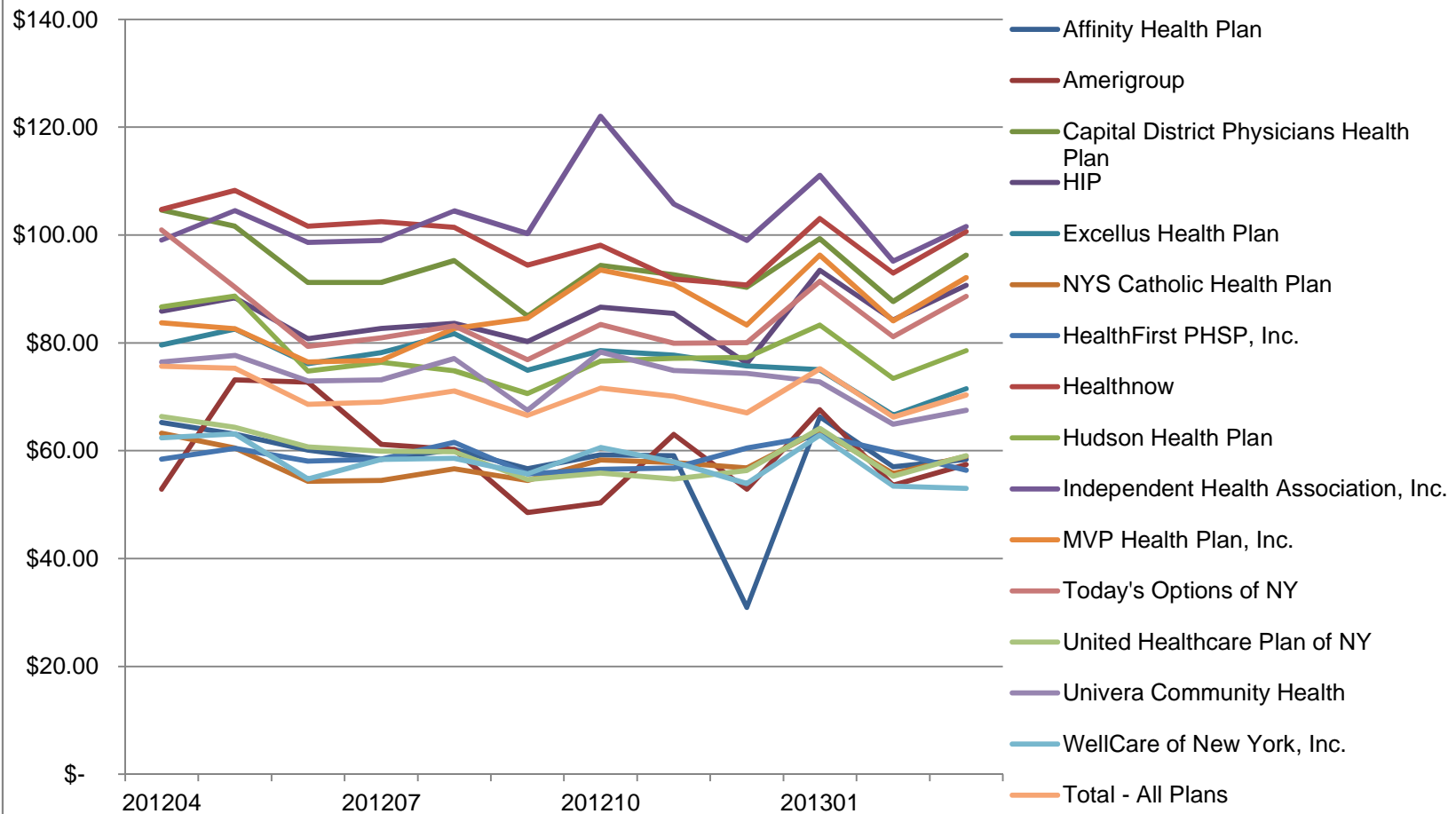
|                               |
|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

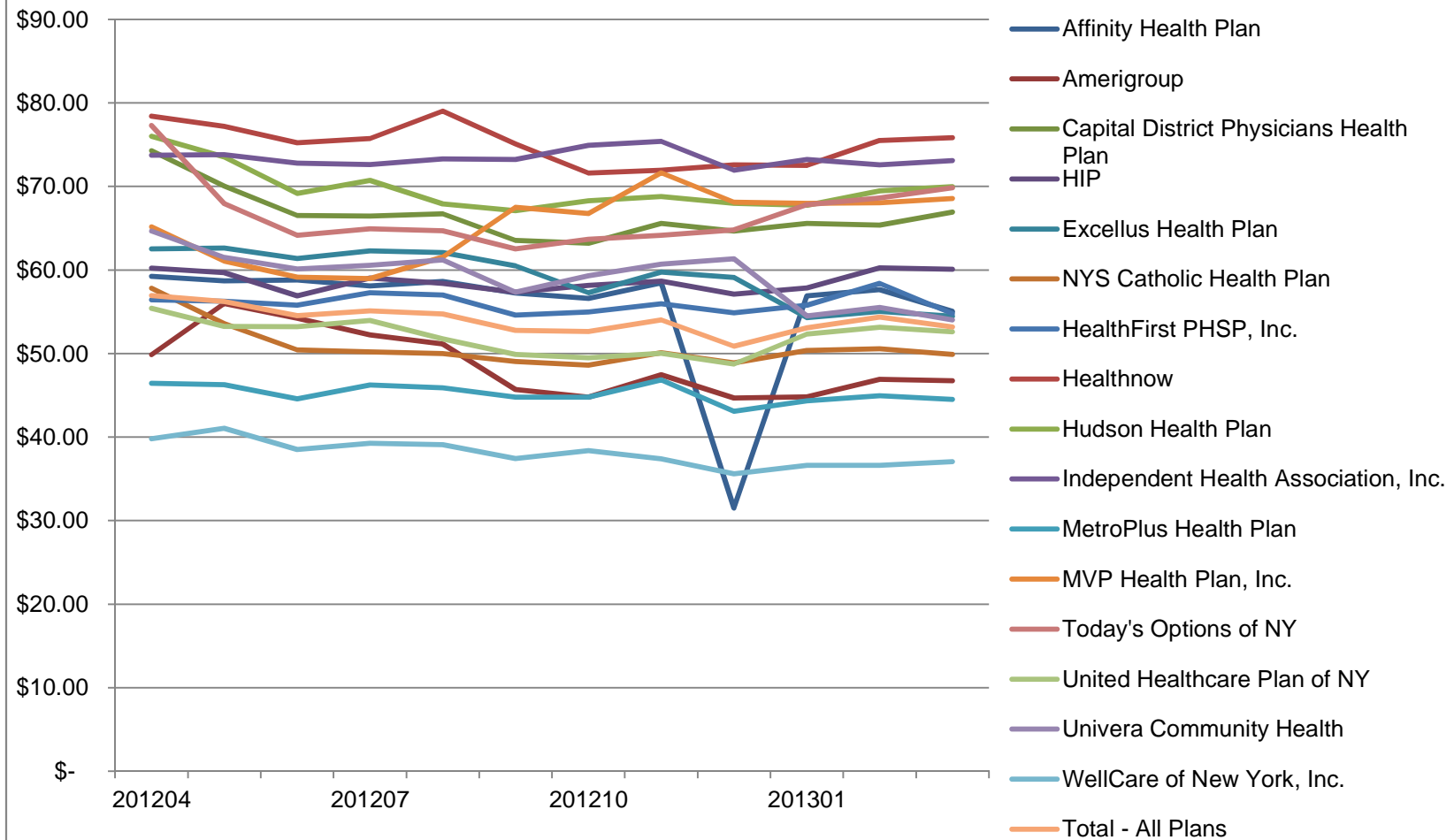
**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

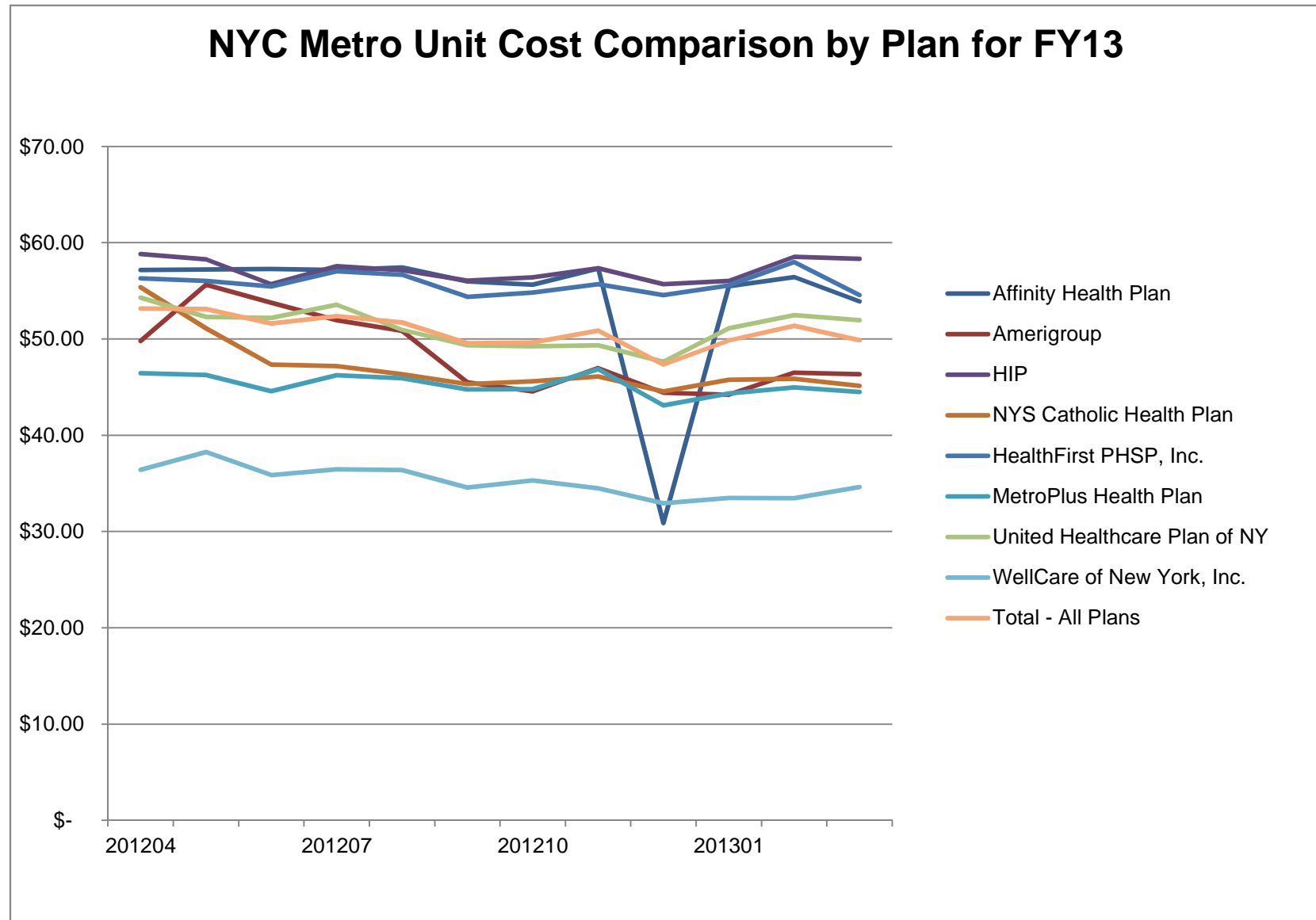


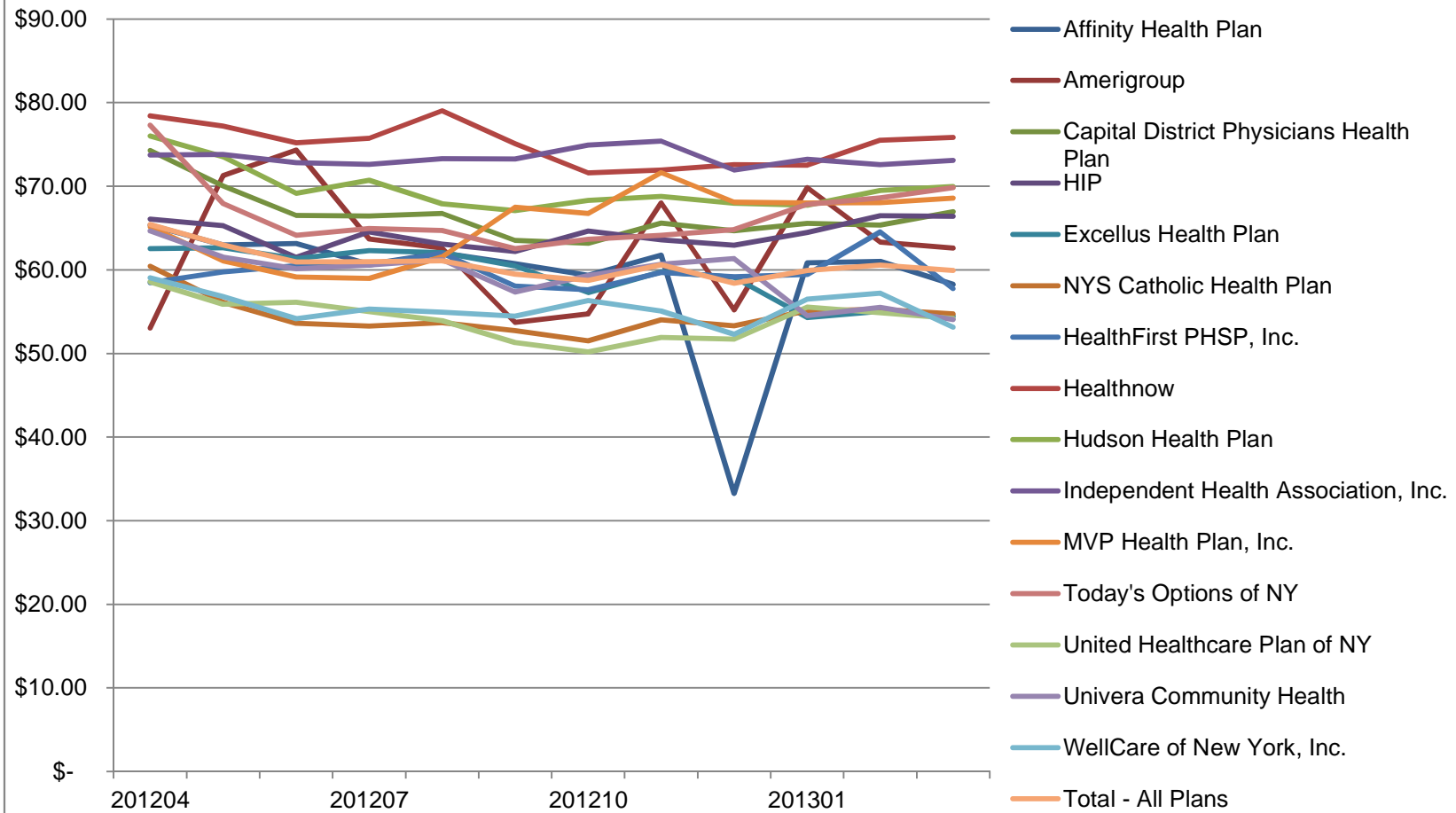


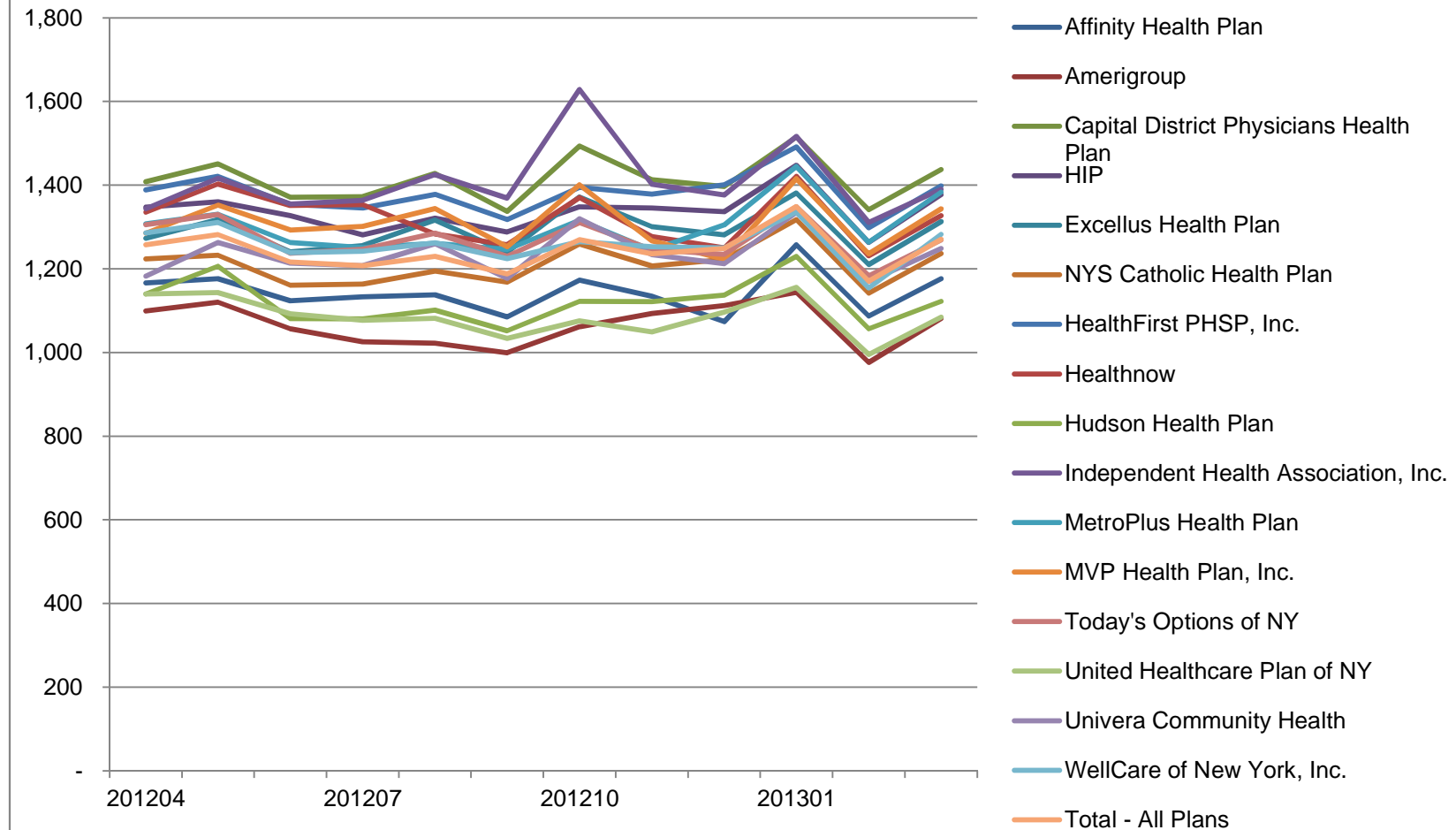
**Rest of State PMPM Comparison by Plan for FY13**

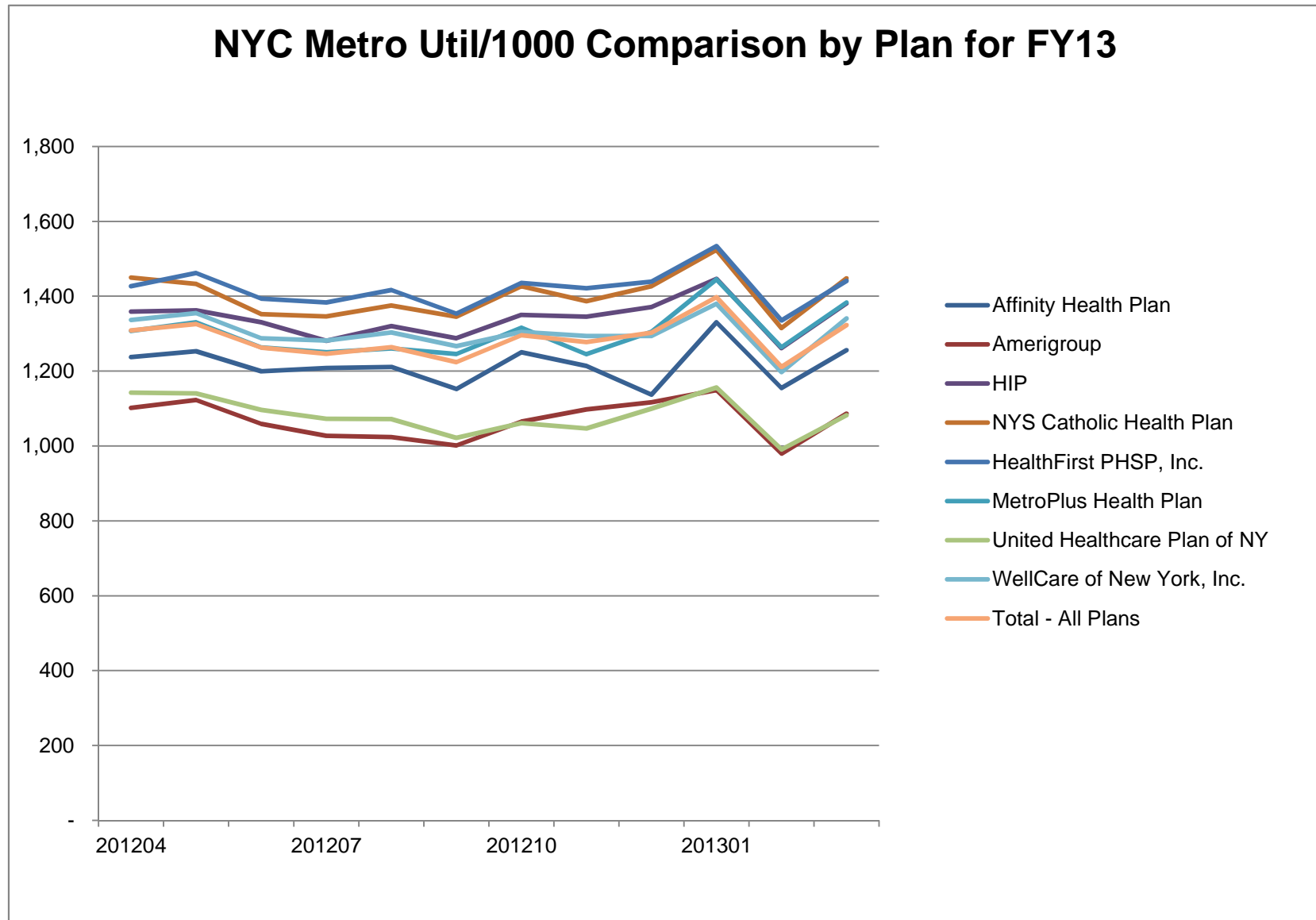
**Statewide Unit Cost Comparison by Plan for FY13**

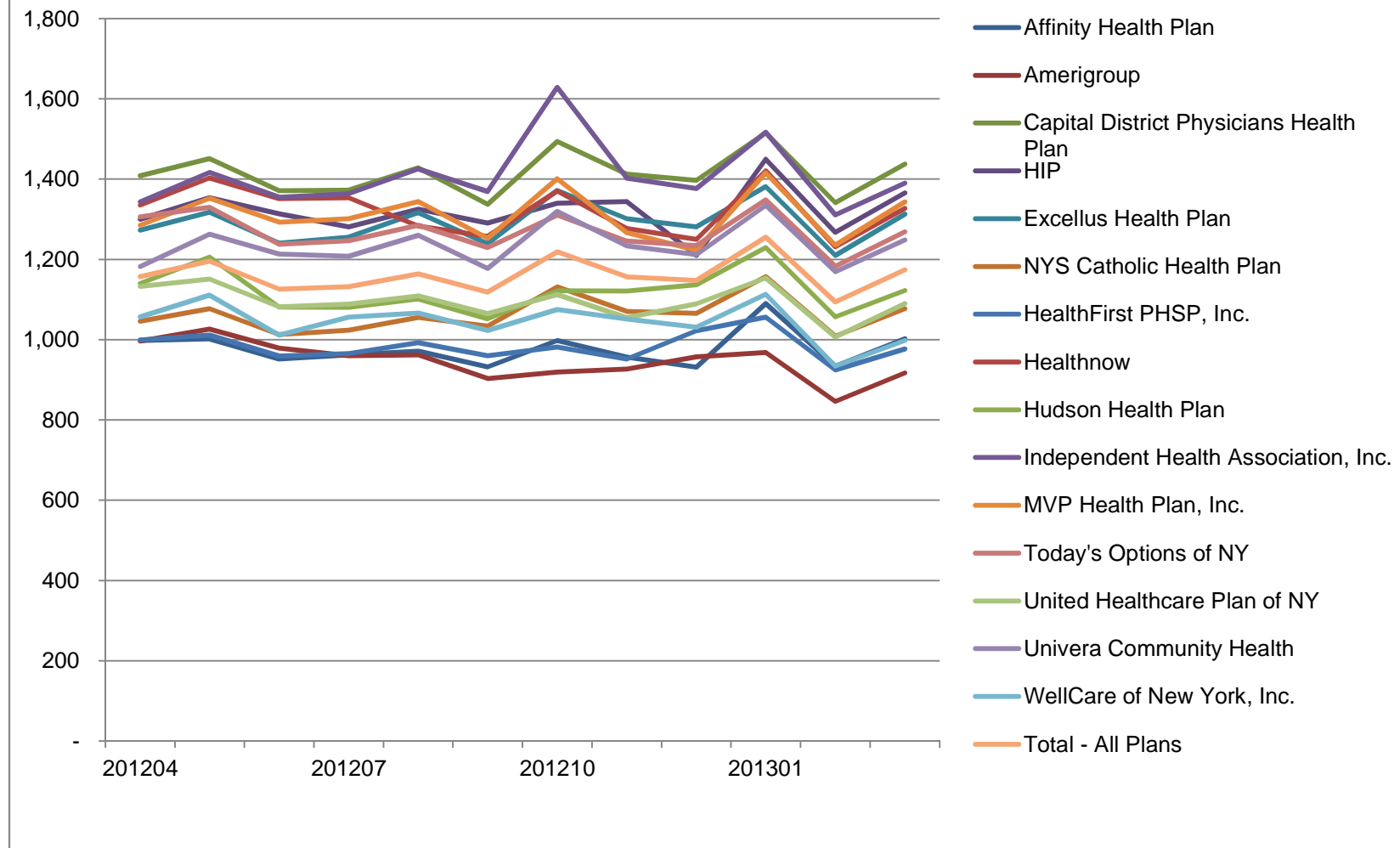


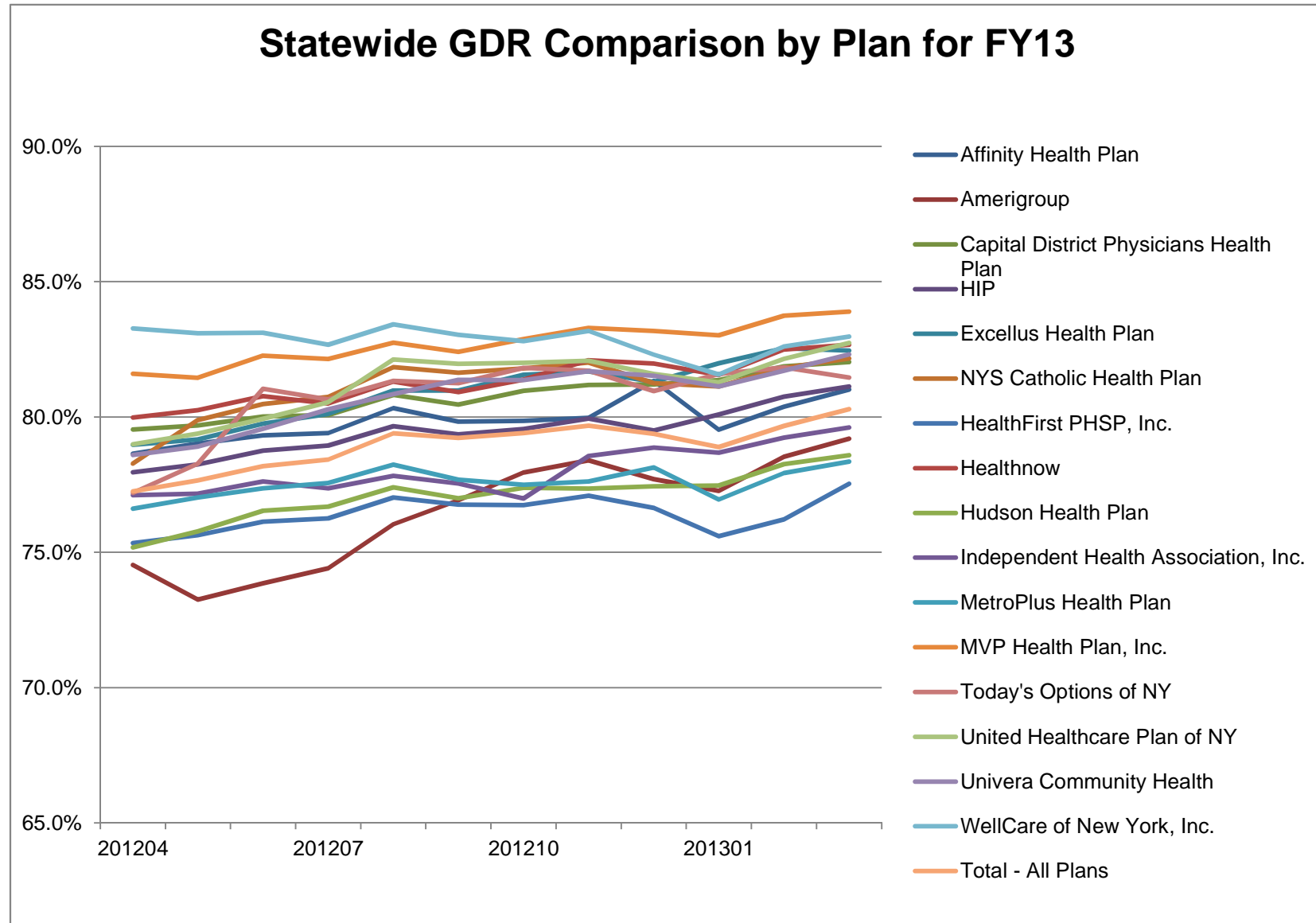


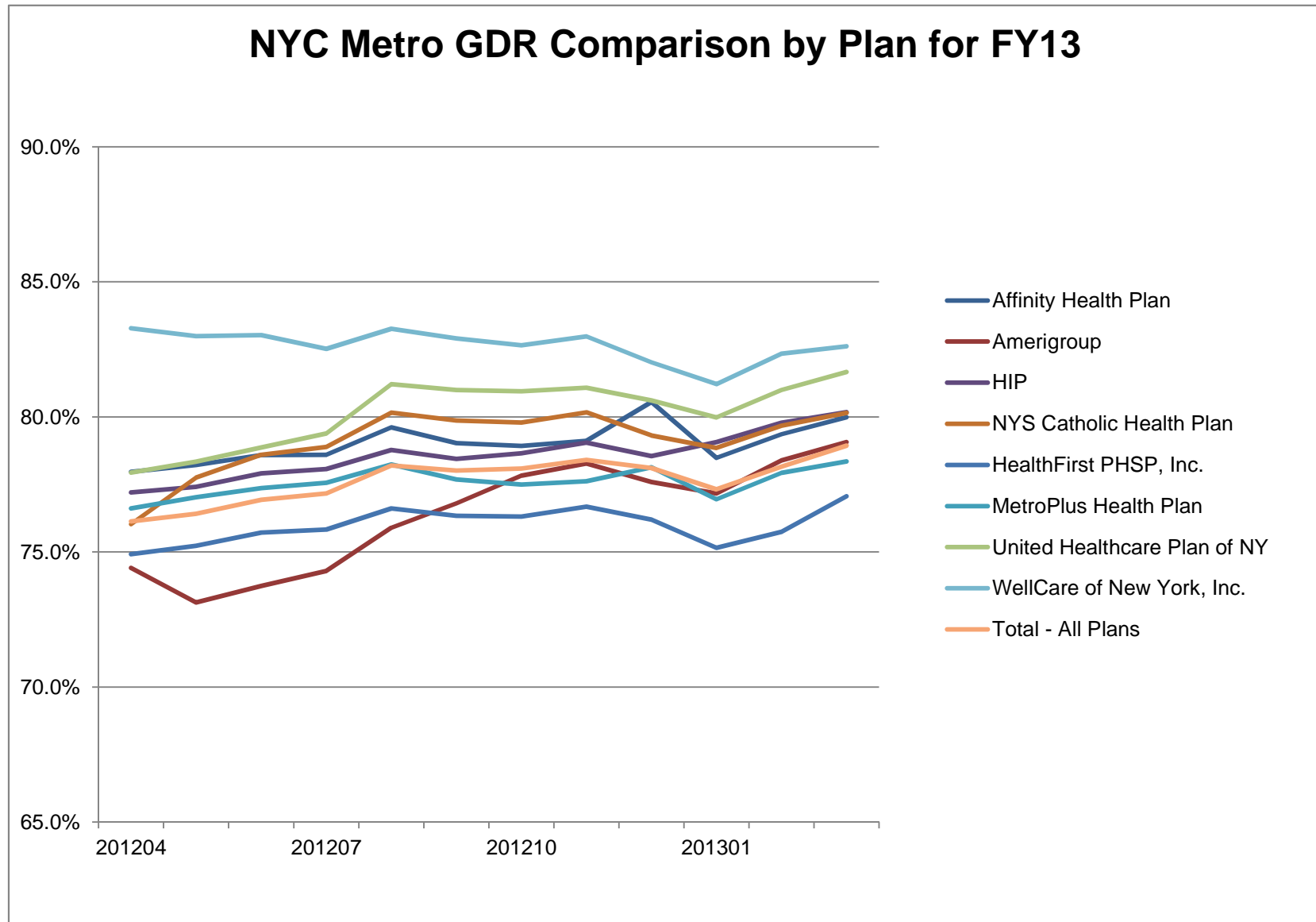
**Rest of State Unit Cost Comparison by Plan for FY13**

**Statewide Util/1000 Comparison by Plan for FY13**

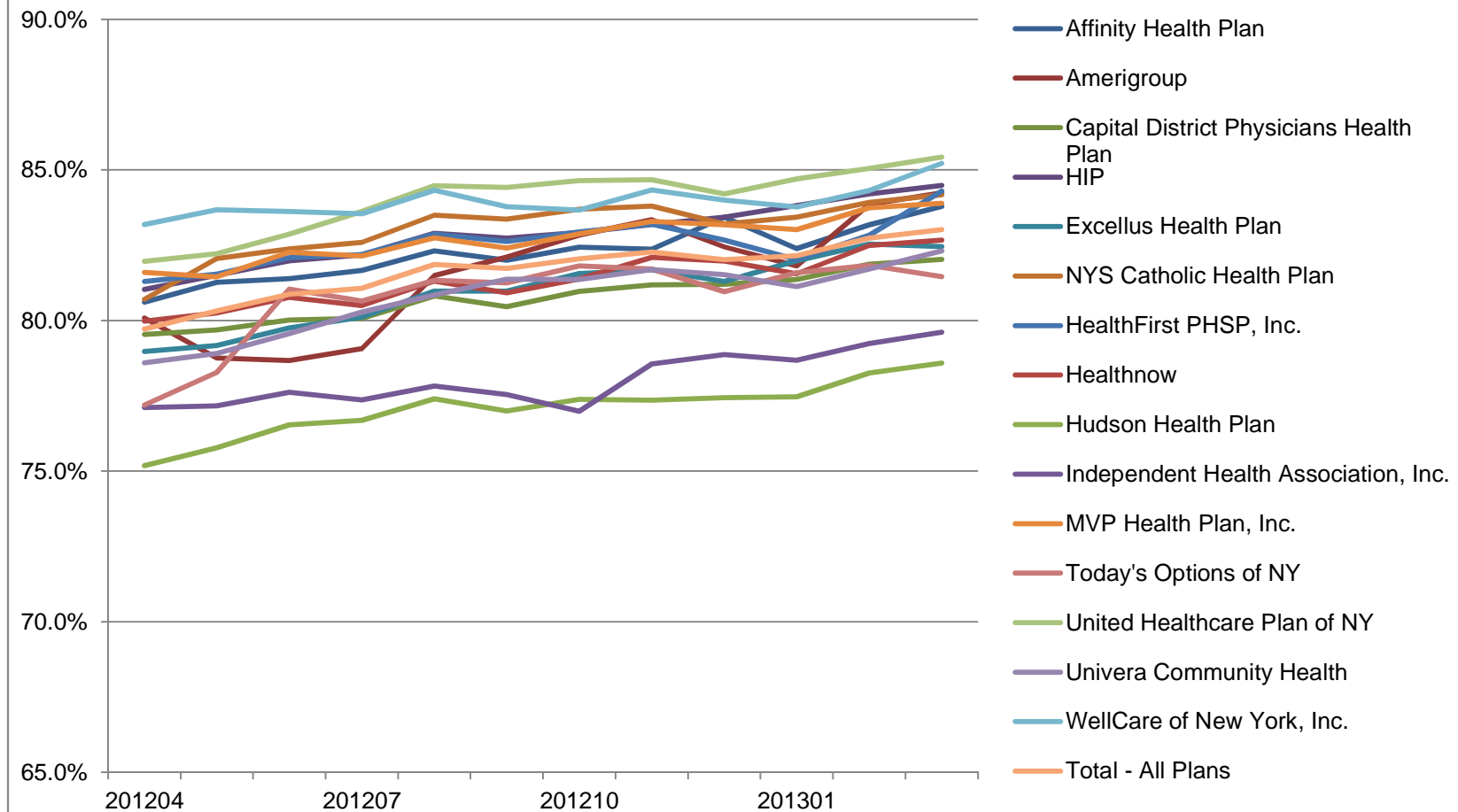


**Rest of State Util/1000 Comparison by Plan for FY13**

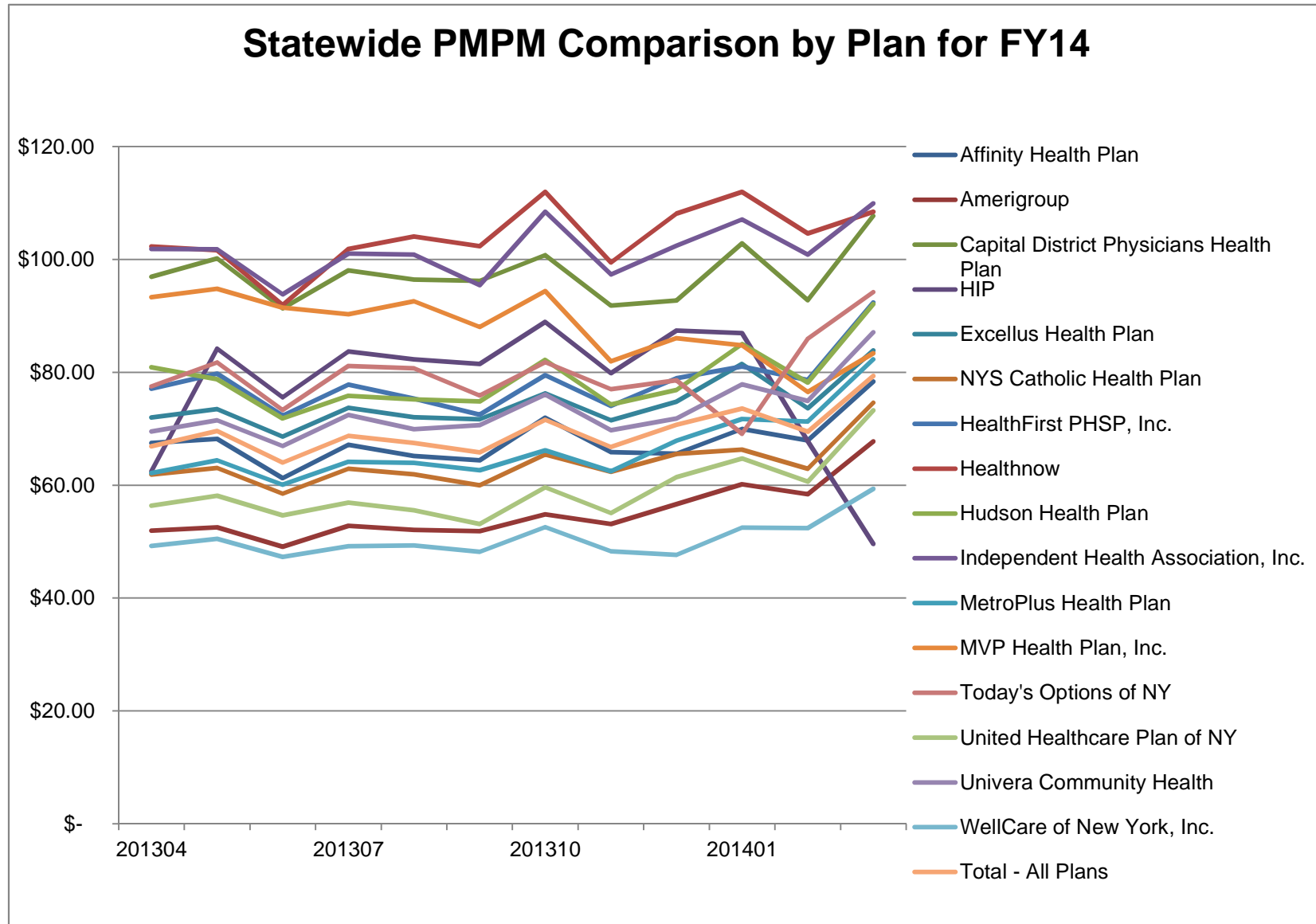


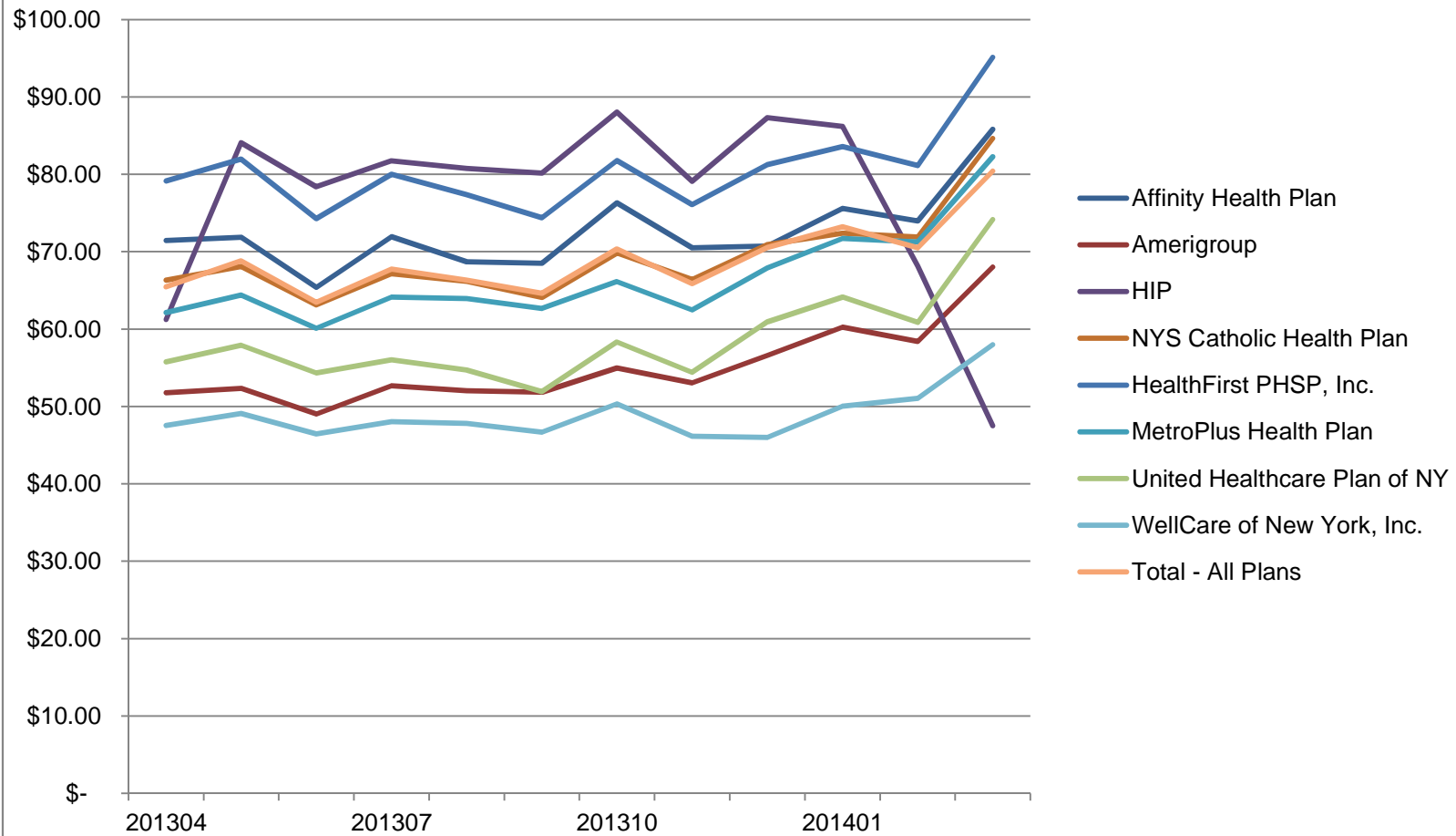


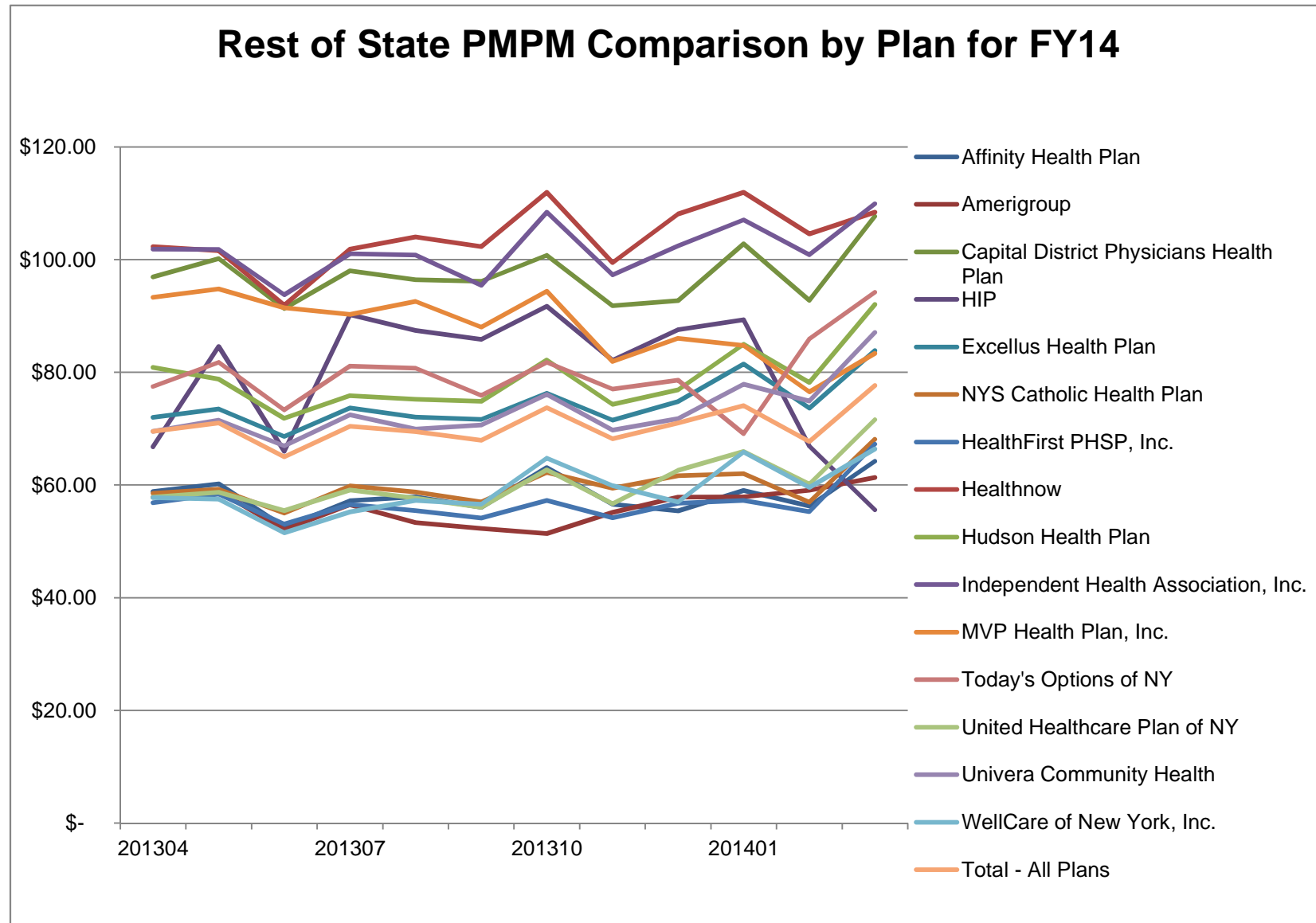
## Rest of State GDR Comparison by Plan for FY13

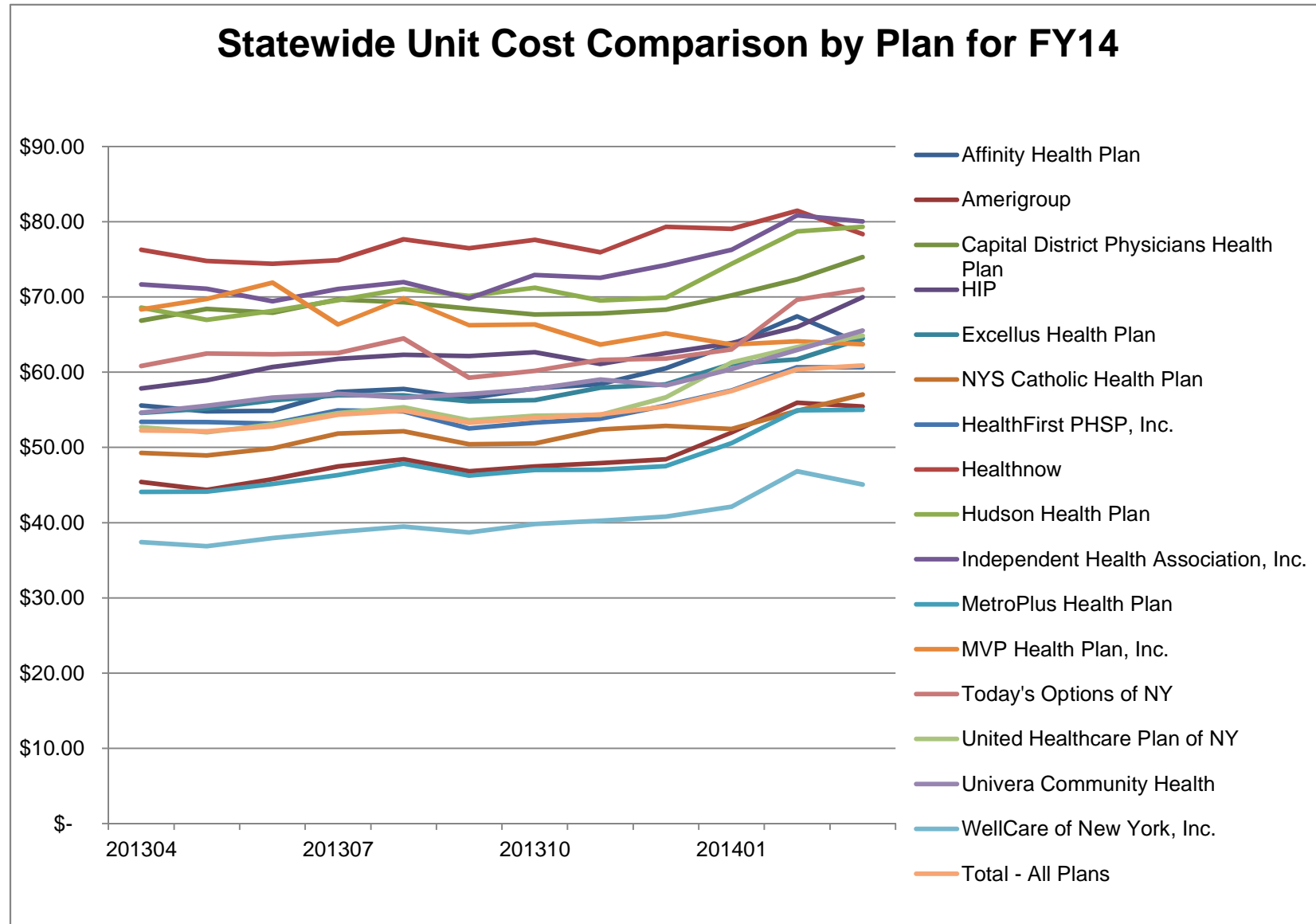


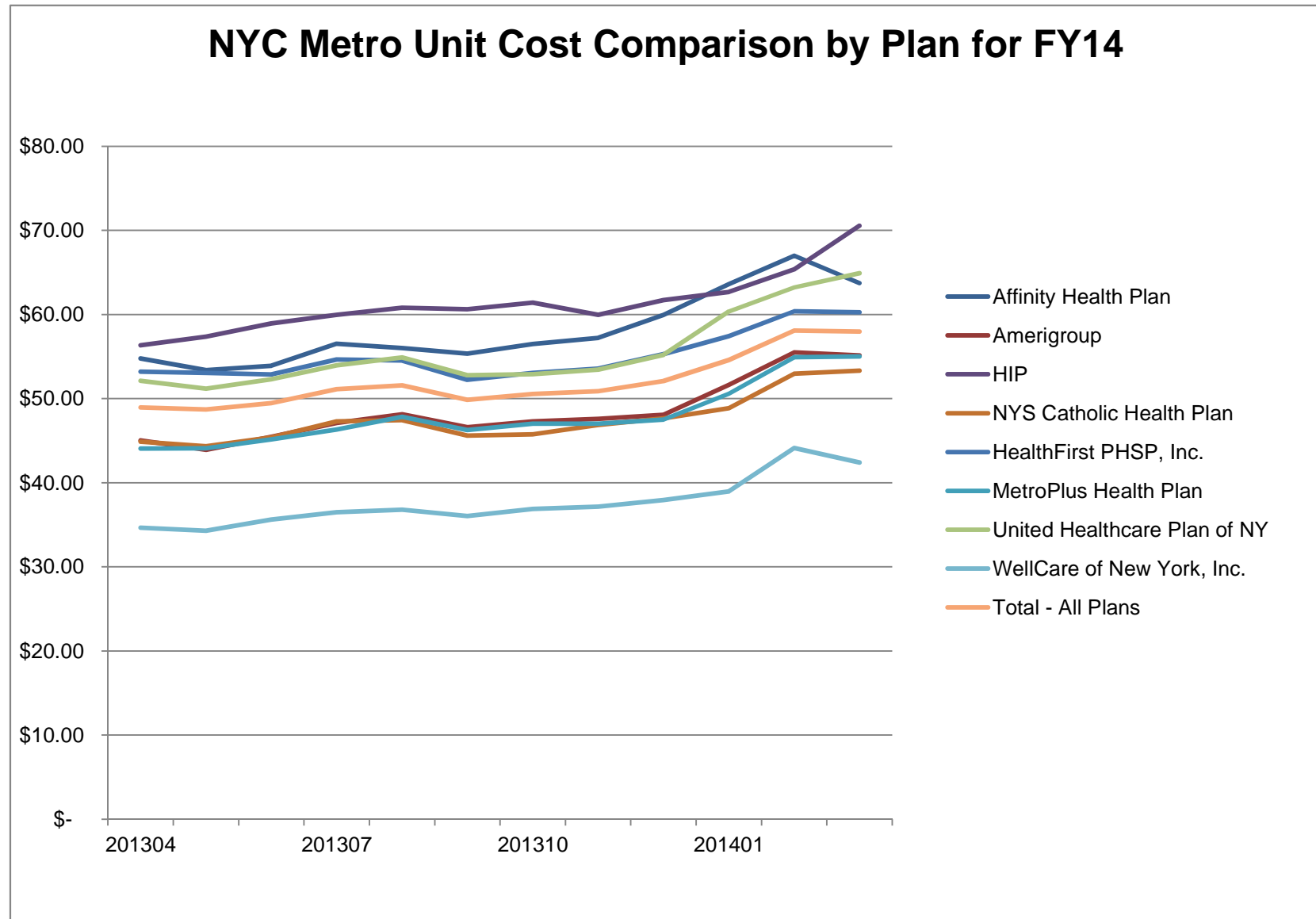


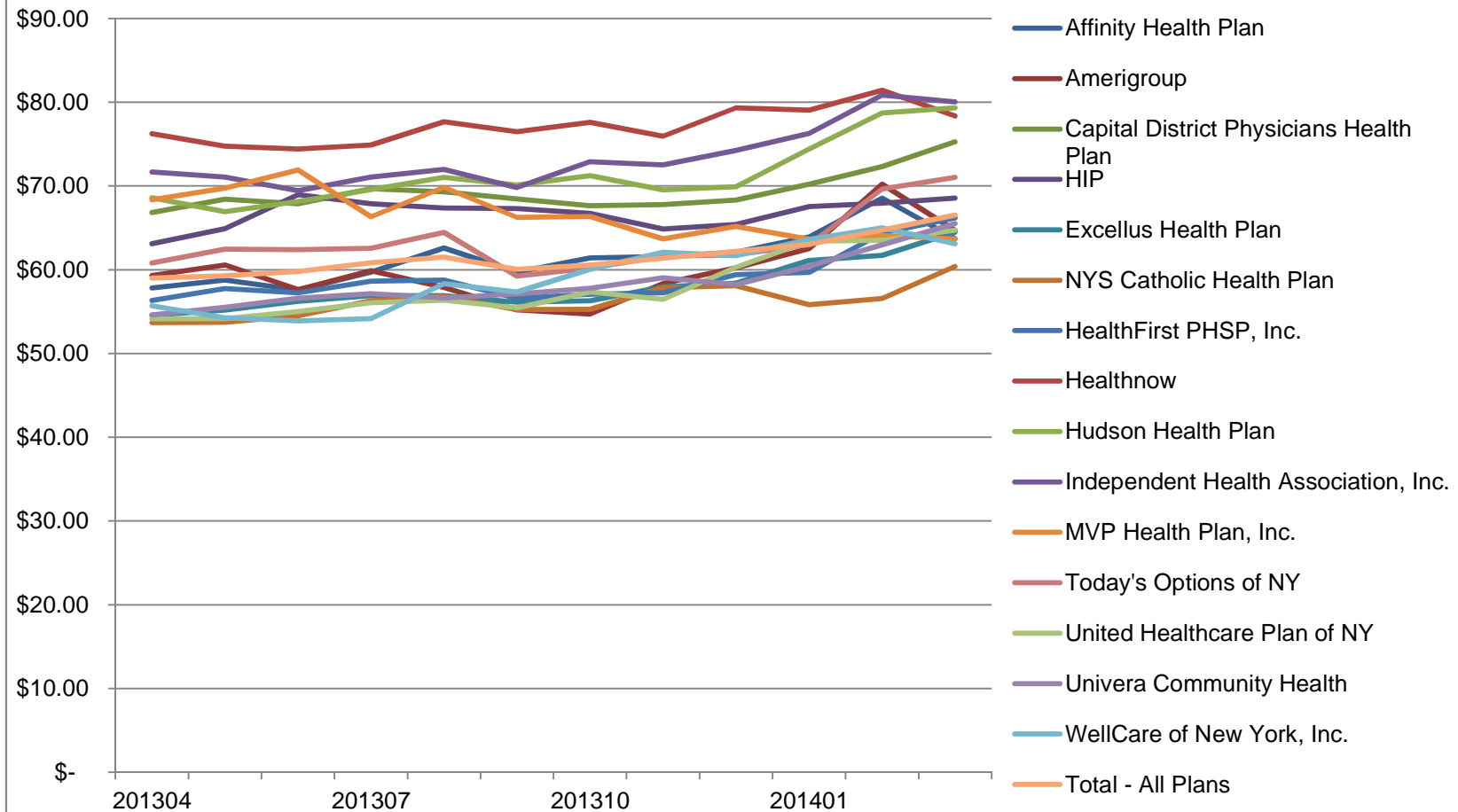


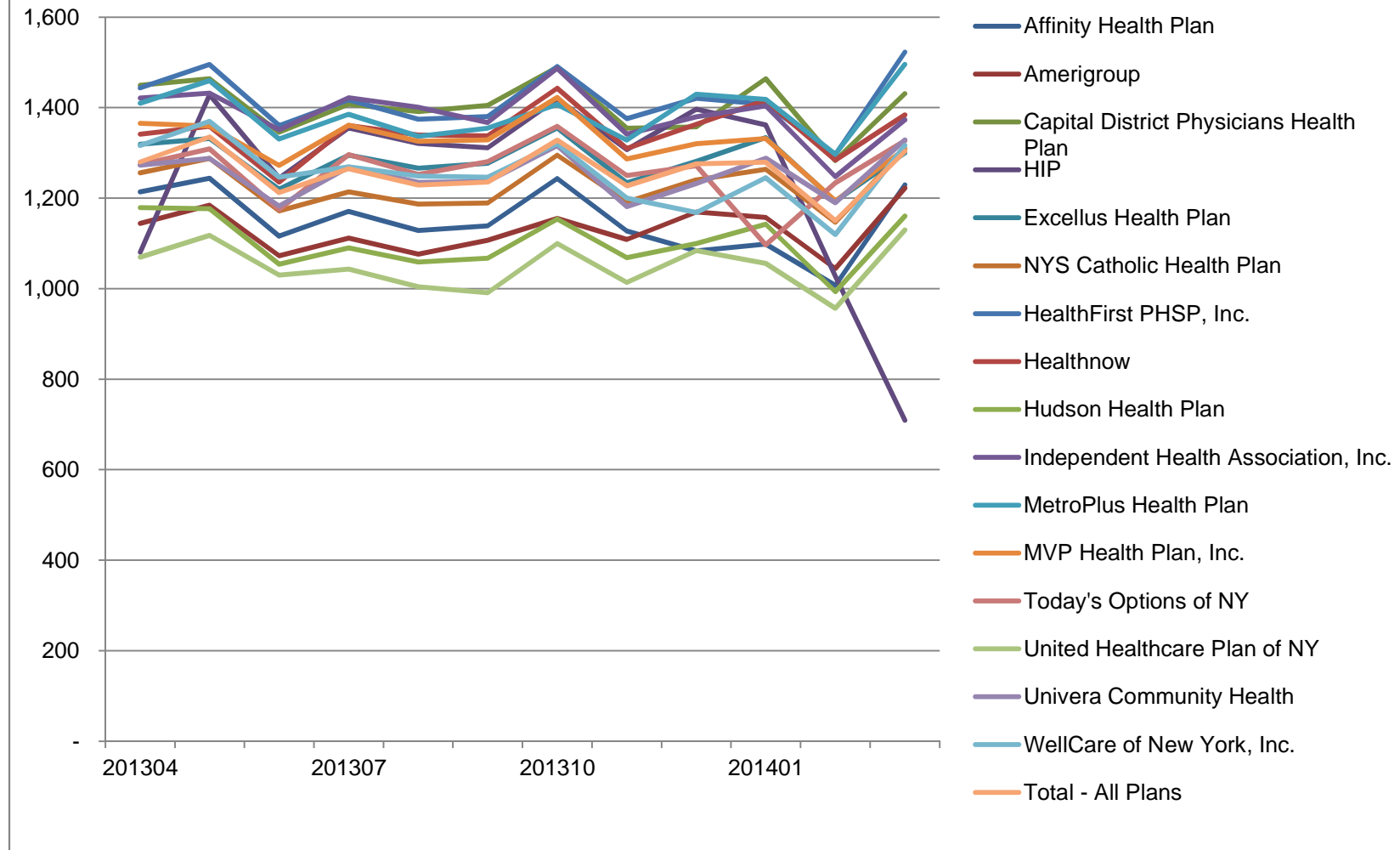
**NYC Metro PMPM Comparison by Plan for FY14**



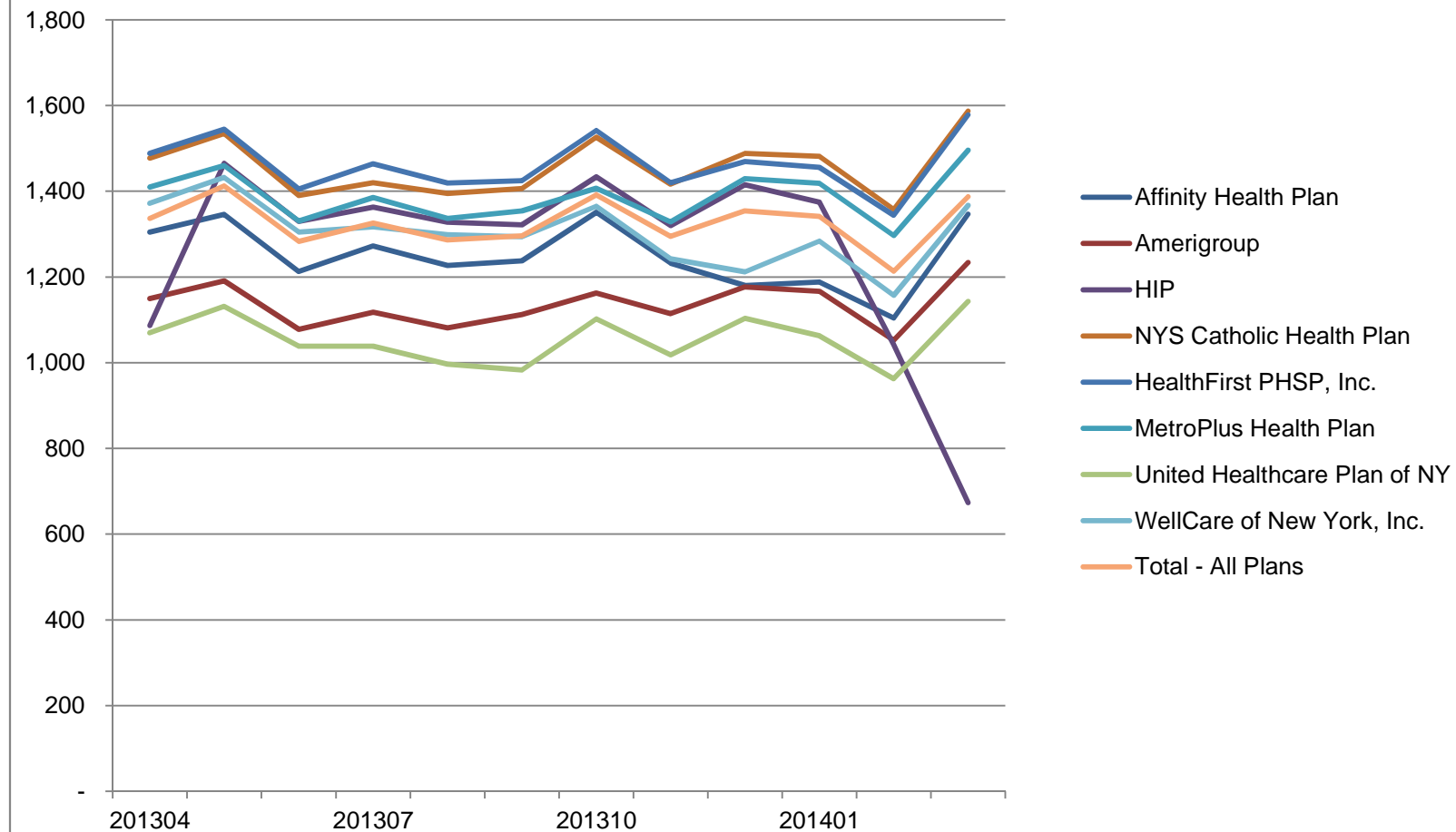




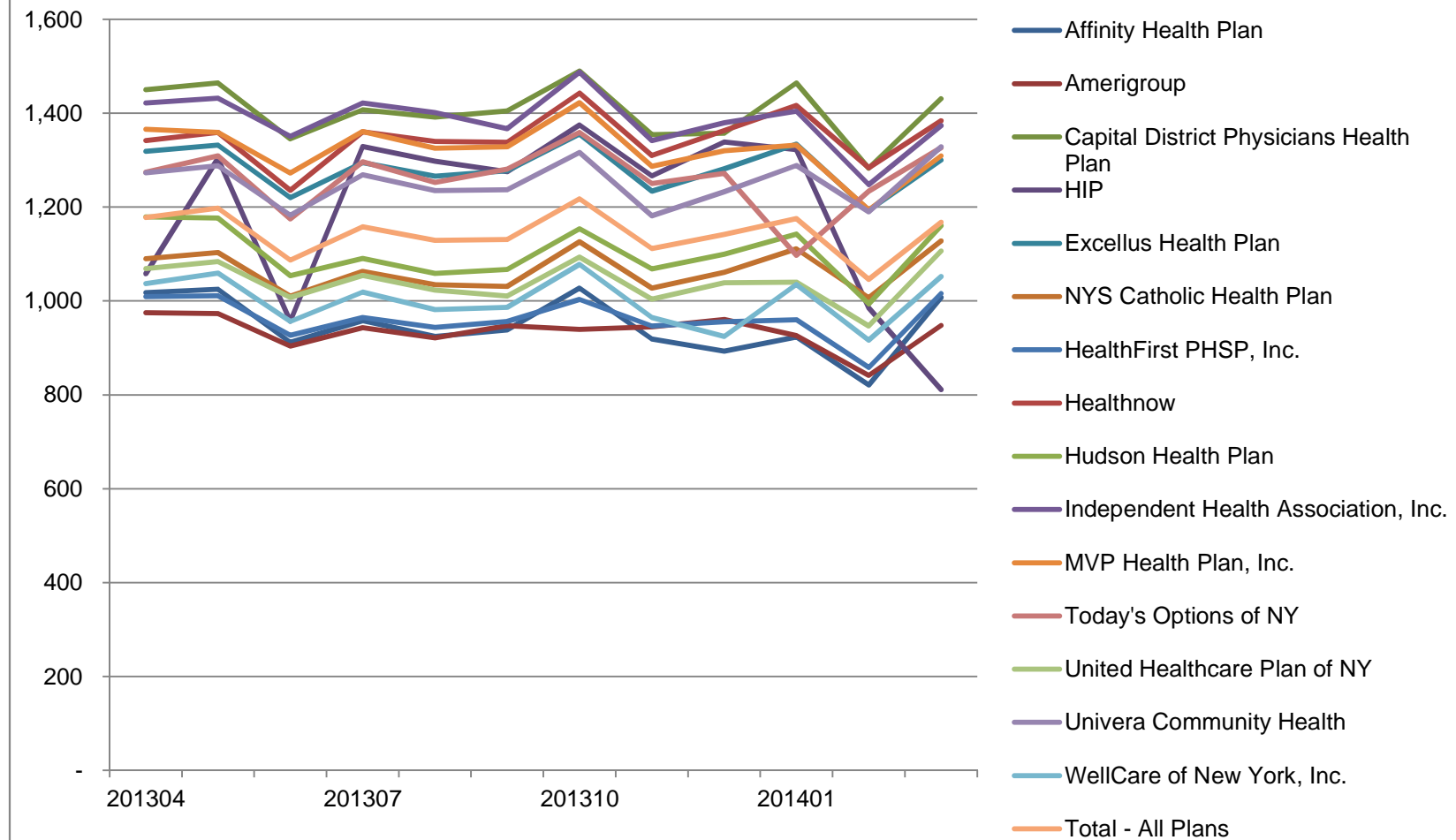
**Rest of State Unit Cost Comparison by Plan for FY14**

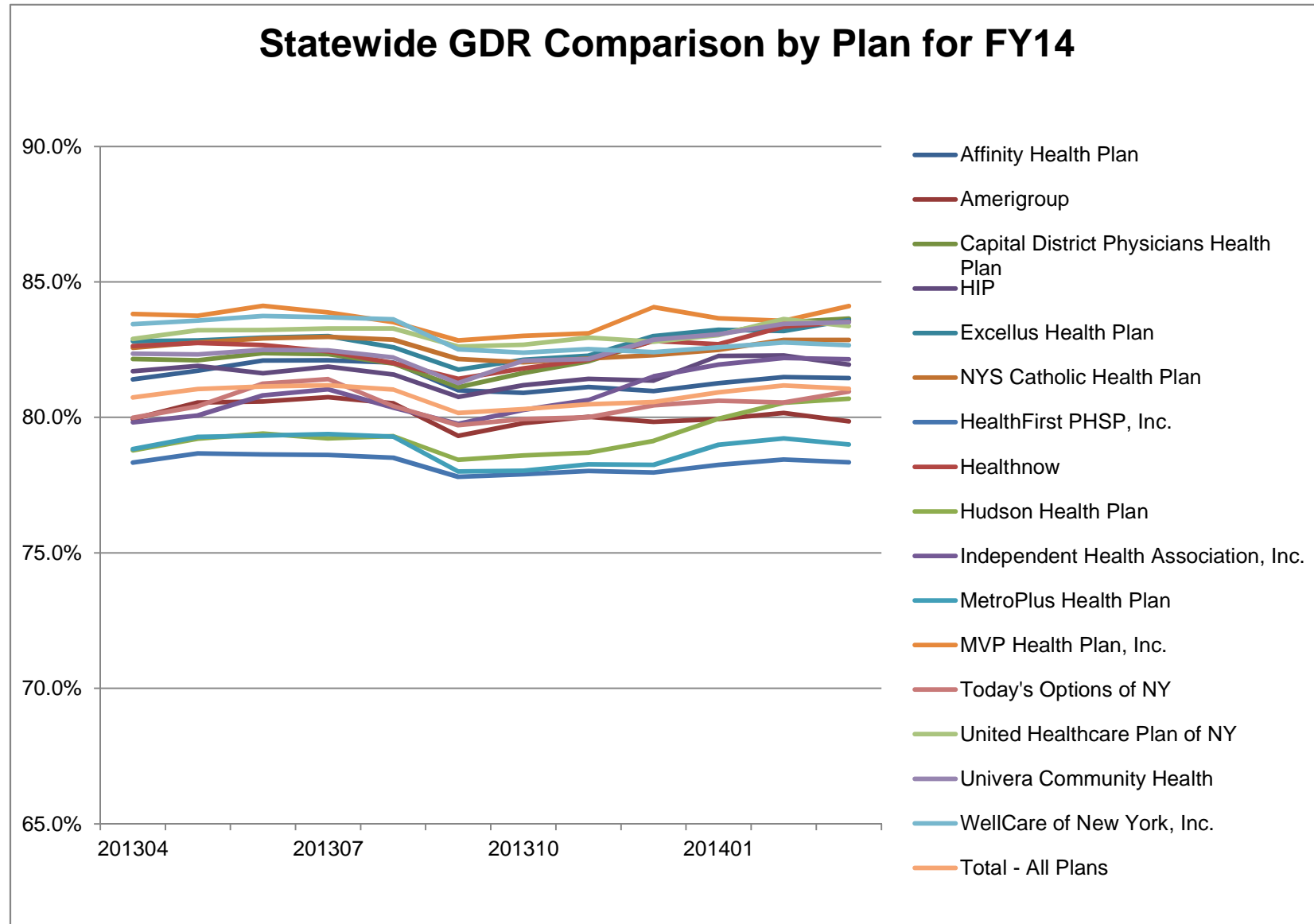
**Statewide Util/1000 Comparison by Plan for FY14**

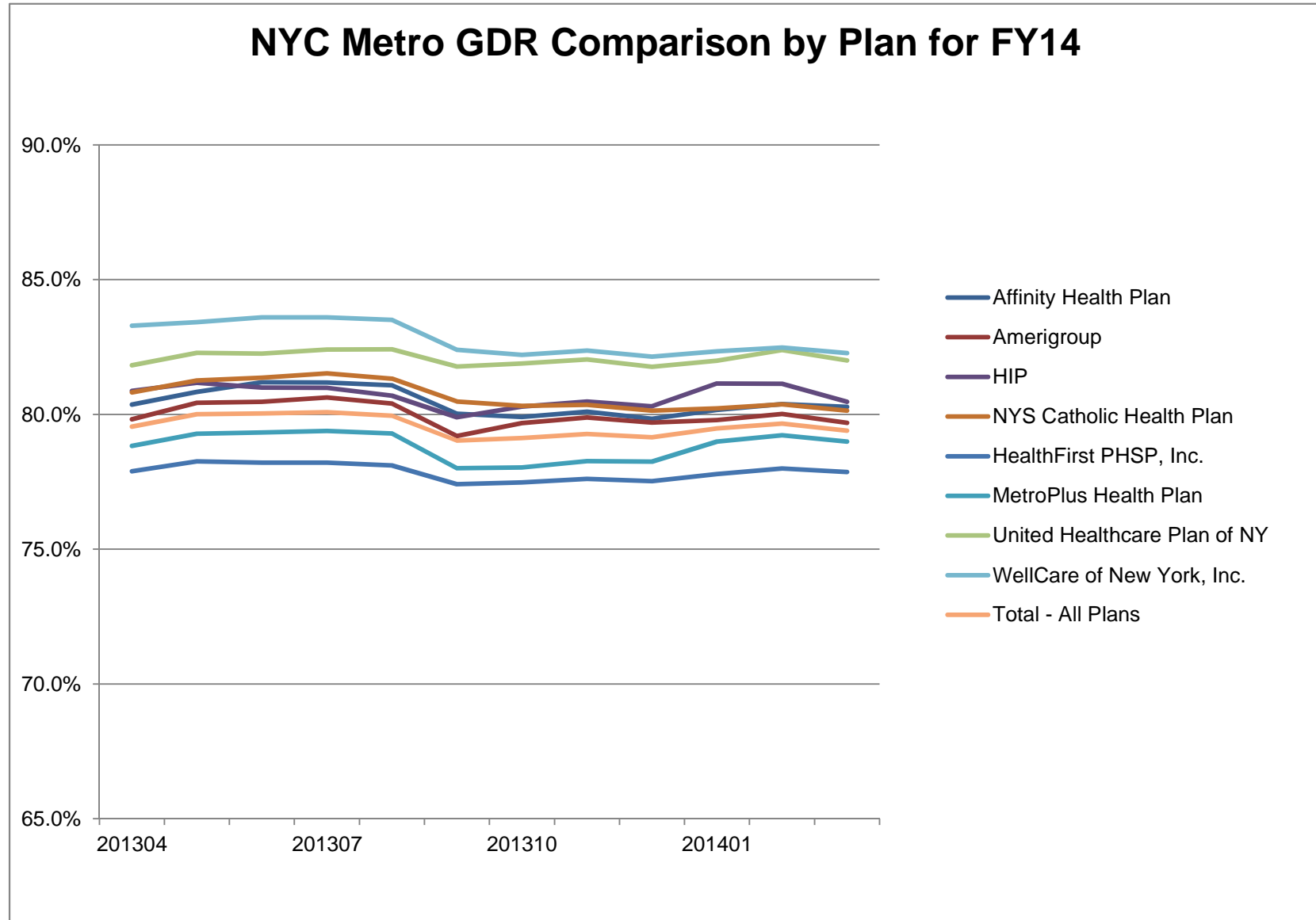
## NYC Metro Util/1000 Comparison by Plan for FY14



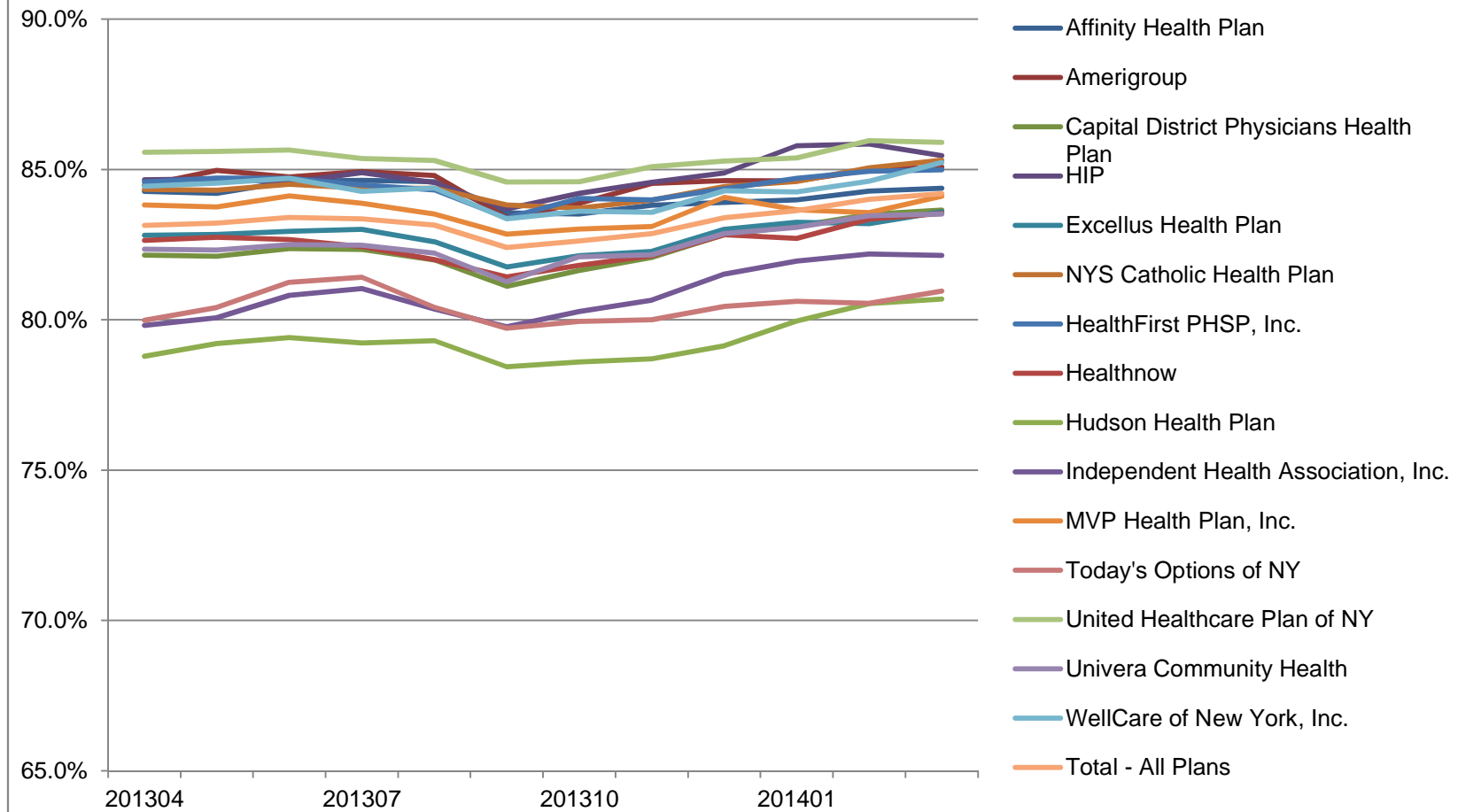


**Rest of State Util/1000 Comparison by Plan for FY14**





## Rest of State GDR Comparison by Plan for FY14



|                          | NYC Metro          |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| PMPM                     | FY13 HIVSNP        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Plan Name                | 201204             | 201205             | 201206             | 201207             | 201208             | 201209             | 201210             | 201211             | 201212             | 201301             | 201302             | 201303             |
| Amida Care               | \$ 2,344.77        | \$ 2,395.66        | \$ 2,183.21        | \$ 2,283.18        | \$ 2,272.81        | \$ 2,070.48        | \$ 2,225.58        | \$ 2,166.32        | \$ 2,162.30        | \$ 2,311.42        | \$ 2,086.64        | \$ 2,278.96        |
| MetroPlus                | \$ 2,056.17        | \$ 2,085.09        | \$ 1,966.87        | \$ 2,007.06        | \$ 2,045.45        | \$ 1,921.52        | \$ 2,085.88        | \$ 1,992.44        | \$ 1,467.21        | \$ 2,122.21        | \$ 2,014.76        | \$ 2,216.61        |
| VNS Choice               | \$ 2,305.73        | \$ 2,392.17        | \$ 2,284.48        | \$ 2,324.87        | \$ 2,373.01        | \$ 2,140.52        | \$ 2,275.74        | \$ 2,057.02        | \$ 2,205.47        | \$ 2,408.58        | \$ 2,146.39        | \$ 2,306.14        |
| <b>Total - All Plans</b> | <b>\$ 2,239.21</b> | <b>\$ 2,295.84</b> | <b>\$ 2,150.10</b> | <b>\$ 2,209.88</b> | <b>\$ 2,235.85</b> | <b>\$ 2,048.19</b> | <b>\$ 2,199.27</b> | <b>\$ 2,073.72</b> | <b>\$ 1,958.81</b> | <b>\$ 2,285.50</b> | <b>\$ 2,084.75</b> | <b>\$ 2,268.90</b> |

| PMPM                     | FY13 - Monthly Δ |             |              |             |             |              |             |              |              |              |              |             |
|--------------------------|------------------|-------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|--------------|-------------|
| Plan Name                | 201204           | 201205      | 201206       | 201207      | 201208      | 201209       | 201210      | 201211       | 201212       | 201301       | 201302       | 201303      |
| Amida Care               |                  | 2.2%        | -8.9%        | 4.6%        | -0.5%       | -8.9%        | 7.5%        | -2.7%        | -0.2%        | 6.9%         | -9.7%        | 9.2%        |
| MetroPlus                |                  | 1.4%        | -5.7%        | 2.0%        | 1.9%        | -6.1%        | 8.6%        | -4.5%        | -26.4%       | 44.6%        | -5.1%        | 10.0%       |
| VNS Choice               |                  | 3.7%        | -4.5%        | 1.8%        | 2.1%        | -9.8%        | 6.3%        | -9.6%        | 7.2%         | 9.2%         | -10.9%       | 7.4%        |
| <b>Total - All Plans</b> |                  | <b>2.5%</b> | <b>-6.3%</b> | <b>2.8%</b> | <b>1.2%</b> | <b>-8.4%</b> | <b>7.4%</b> | <b>-5.7%</b> | <b>-5.5%</b> | <b>16.7%</b> | <b>-8.8%</b> | <b>8.8%</b> |

|                                |
|--------------------------------|
| <b>Legend</b>                  |
| Plan with highest monthly PMPM |
| Plan with lowest monthly PMPM  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| NYC Metro                |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Unit Cost                | FY13 HIVSNP      |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Plan Name                | 201204           | 201205           | 201206           | 201207           | 201208           | 201209           | 201210           | 201211           | 201212           | 201301           | 201302           | 201303           |
| Amida Care               | \$ 327.17        | \$ 319.07        | \$ 315.13        | \$ 315.37        | \$ 310.79        | \$ 310.46        | \$ 311.60        | \$ 309.33        | \$ 308.61        | \$ 315.25        | \$ 322.19        | \$ 327.52        |
| MetroPlus                | \$ 331.02        | \$ 325.97        | \$ 321.89        | \$ 322.62        | \$ 316.44        | \$ 317.55        | \$ 321.86        | \$ 328.58        | \$ 322.56        | \$ 329.19        | \$ 333.27        | \$ 337.34        |
| VNS Choice               | \$ 337.05        | \$ 344.57        | \$ 344.09        | \$ 338.41        | \$ 338.54        | \$ 338.48        | \$ 331.81        | \$ 335.35        | \$ 331.53        | \$ 341.38        | \$ 344.54        | \$ 346.12        |
| <b>Total - All Plans</b> | <b>\$ 332.04</b> | <b>\$ 330.40</b> | <b>\$ 327.56</b> | <b>\$ 325.68</b> | <b>\$ 322.27</b> | <b>\$ 322.35</b> | <b>\$ 321.73</b> | <b>\$ 323.73</b> | <b>\$ 320.42</b> | <b>\$ 328.36</b> | <b>\$ 333.16</b> | <b>\$ 336.79</b> |

| Unit Cost                | FY13 - Monthly Δ |              |              |              |              |             |              |             |              |             |             |             |
|--------------------------|------------------|--------------|--------------|--------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------|-------------|
| Plan Name                | 201204           | 201205       | 201206       | 201207       | 201208       | 201209      | 201210       | 201211      | 201212       | 201301      | 201302      | 201303      |
| Amida Care               |                  | -2.5%        | -1.2%        | 0.1%         | -1.4%        | -0.1%       | 0.4%         | -0.7%       | -0.2%        | 2.2%        | 2.2%        | 1.7%        |
| MetroPlus                |                  | -1.5%        | -1.3%        | 0.2%         | -1.9%        | 0.4%        | 1.4%         | 2.1%        | -1.8%        | 2.1%        | 1.2%        | 1.2%        |
| VNS Choice               |                  | 2.2%         | -0.1%        | -1.7%        | 0.0%         | 0.0%        | -2.0%        | 1.1%        | -1.1%        | 3.0%        | 0.9%        | 0.5%        |
| <b>Total - All Plans</b> |                  | <b>-0.5%</b> | <b>-0.9%</b> | <b>-0.6%</b> | <b>-1.0%</b> | <b>0.0%</b> | <b>-0.2%</b> | <b>0.6%</b> | <b>-1.0%</b> | <b>2.5%</b> | <b>1.5%</b> | <b>1.1%</b> |

|                                     |
|-------------------------------------|
| <b>Legend</b>                       |
| Plan with highest monthly unit cost |
| Plan with lowest monthly unit cost  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.

|                          | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Monthly Utilization/1000 | FY13 HIVSNP  |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Amida Care               | 7,167        | 7,508        | 6,928        | 7,240        | 7,313        | 6,669        | 7,142        | 7,003        | 7,007        | 7,332        | 6,476        | 6,958        |
| MetroPlus                | 6,212        | 6,396        | 6,110        | 6,221        | 6,464        | 6,051        | 6,481        | 6,064        | 4,549        | 6,447        | 6,045        | 6,571        |
| VNS Choice               | 6,841        | 6,942        | 6,639        | 6,870        | 7,009        | 6,324        | 6,859        | 6,134        | 6,652        | 7,056        | 6,230        | 6,663        |
| <b>Total - All Plans</b> | <b>6,744</b> | <b>6,949</b> | <b>6,564</b> | <b>6,786</b> | <b>6,938</b> | <b>6,354</b> | <b>6,836</b> | <b>6,406</b> | <b>6,113</b> | <b>6,960</b> | <b>6,258</b> | <b>6,737</b> |

| Monthly Utilization/1000 | FY13 - Monthly Δ |             |              |             |             |              |             |              |              |              |               |             |
|--------------------------|------------------|-------------|--------------|-------------|-------------|--------------|-------------|--------------|--------------|--------------|---------------|-------------|
| Plan Name                | 201204           | 201205      | 201206       | 201207      | 201208      | 201209       | 201210      | 201211       | 201212       | 201301       | 201302        | 201303      |
| Amida Care               |                  | 4.8%        | -7.7%        | 4.5%        | 1.0%        | -8.8%        | 7.1%        | -1.9%        | 0.0%         | 4.6%         | -11.7%        | 7.4%        |
| MetroPlus                |                  | 3.0%        | -4.5%        | 1.8%        | 3.9%        | -6.4%        | 7.1%        | -6.4%        | -25.0%       | 41.7%        | -6.2%         | 8.7%        |
| VNS Choice               |                  | 1.5%        | -4.4%        | 3.5%        | 2.0%        | -9.8%        | 8.5%        | -10.6%       | 8.5%         | 6.1%         | -11.7%        | 7.0%        |
| <b>Total - All Plans</b> |                  | <b>3.0%</b> | <b>-5.5%</b> | <b>3.4%</b> | <b>2.2%</b> | <b>-8.4%</b> | <b>7.6%</b> | <b>-6.3%</b> | <b>-4.6%</b> | <b>13.9%</b> | <b>-10.1%</b> | <b>7.7%</b> |

| Legend                                |
|---------------------------------------|
| Plan with highest monthly utilization |
| Plan with lowest monthly utilization  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| GDR                      | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                          | FY13 HIVSNP  |              |              |              |              |              |              |              |              |              |              |              |
|                          | 201204       | 201205       | 201206       | 201207       | 201208       | 201209       | 201210       | 201211       | 201212       | 201301       | 201302       | 201303       |
| Amida Care               | 50.6%        | 51.6%        | 52.0%        | 52.6%        | 53.6%        | 54.0%        | 53.8%        | 54.3%        | 54.4%        | 55.0%        | 55.5%        | 55.2%        |
| MetroPlus                | 52.8%        | 53.5%        | 54.0%        | 54.5%        | 55.3%        | 55.7%        | 55.4%        | 55.4%        | 55.7%        | 56.5%        | 56.7%        | 56.5%        |
| VNS Choice               | 53.8%        | 53.7%        | 54.0%        | 54.6%        | 55.0%        | 55.7%        | 55.8%        | 55.9%        | 56.2%        | 56.6%        | 57.1%        | 57.1%        |
| <b>Total - All Plans</b> | <b>52.5%</b> | <b>52.9%</b> | <b>53.3%</b> | <b>53.9%</b> | <b>54.6%</b> | <b>55.1%</b> | <b>55.0%</b> | <b>55.1%</b> | <b>55.4%</b> | <b>56.0%</b> | <b>56.4%</b> | <b>56.2%</b> |

|                               |
|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY13 dates of service paid through 6/19/2014.



|                          | NYC Metro          |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| PMPM                     | FY14 HIVSNP        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Plan Name                | 201304             | 201305             | 201306             | 201307             | 201308             | 201309             | 201310             | 201311             | 201312             | 201401             | 201402             | 201403             |
| Amida Care               | \$ 2,391.03        | \$ 2,358.92        | \$ 2,191.22        | \$ 2,446.35        | \$ 2,310.37        | \$ 2,279.19        | \$ 2,397.36        | \$ 2,199.18        | \$ 2,428.17        | \$ 2,527.75        | \$ 2,364.77        | \$ 2,642.33        |
| MetroPlus                | \$ 2,287.60        | \$ 2,318.98        | \$ 2,130.53        | \$ 2,298.20        | \$ 2,248.44        | \$ 2,165.53        | \$ 2,344.21        | \$ 2,186.47        | \$ 2,283.64        | \$ 2,520.95        | \$ 2,297.15        | \$ 2,520.01        |
| VNS Choice               | \$ 2,430.17        | \$ 2,469.07        | \$ 2,236.99        | \$ 2,496.41        | \$ 2,358.56        | \$ 2,269.39        | \$ 2,501.64        | \$ 2,316.71        | \$ 2,448.07        | \$ 2,583.86        | \$ 2,454.18        | \$ 2,701.98        |
| <b>Total - All Plans</b> | <b>\$ 2,372.37</b> | <b>\$ 2,383.77</b> | <b>\$ 2,187.76</b> | <b>\$ 2,416.96</b> | <b>\$ 2,306.91</b> | <b>\$ 2,240.79</b> | <b>\$ 2,414.43</b> | <b>\$ 2,232.91</b> | <b>\$ 2,389.88</b> | <b>\$ 2,543.45</b> | <b>\$ 2,371.85</b> | <b>\$ 2,622.85</b> |

| PMPM                     | FY14 - Monthly Δ |             |              |              |              |              |             |              |             |             |              |              |
|--------------------------|------------------|-------------|--------------|--------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|--------------|
| Plan Name                | 201304           | 201305      | 201306       | 201307       | 201308       | 201309       | 201310      | 201311       | 201312      | 201401      | 201402       | 201403       |
| Amida Care               |                  | -1.3%       | -7.1%        | 11.6%        | -5.6%        | -1.3%        | 5.2%        | -8.3%        | 10.4%       | 4.1%        | -6.4%        | 11.7%        |
| MetroPlus                |                  | 1.4%        | -8.1%        | 7.9%         | -2.2%        | -3.7%        | 8.3%        | -6.7%        | 4.4%        | 10.4%       | -8.9%        | 9.7%         |
| VNS Choice               |                  | 1.6%        | -9.4%        | 11.6%        | -5.5%        | -3.8%        | 10.2%       | -7.4%        | 5.7%        | 5.5%        | -5.0%        | 10.1%        |
| <b>Total - All Plans</b> |                  | <b>0.5%</b> | <b>-8.2%</b> | <b>10.5%</b> | <b>-4.6%</b> | <b>-2.9%</b> | <b>7.7%</b> | <b>-7.5%</b> | <b>7.0%</b> | <b>6.4%</b> | <b>-6.7%</b> | <b>10.6%</b> |

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|--------------------------------|
| <b>Legend</b>                  |
| Plan with highest monthly PMPM |
| Plan with lowest monthly PMPM  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| NYC Metro                |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Unit Cost                | FY14 HIVSNP      |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Plan Name                | 201304           | 201305           | 201306           | 201307           | 201308           | 201309           | 201310           | 201311           | 201312           | 201401           | 201402           | 201403           |
| Amida Care               | \$ 326.62        | \$ 325.18        | \$ 321.95        | \$ 323.72        | \$ 322.23        | \$ 323.61        | \$ 320.29        | \$ 321.53        | \$ 327.51        | \$ 340.16        | \$ 343.29        | \$ 355.07        |
| MetroPlus                | \$ 335.31        | \$ 338.66        | \$ 340.41        | \$ 342.86        | \$ 341.91        | \$ 337.32        | \$ 338.39        | \$ 338.94        | \$ 336.89        | \$ 365.02        | \$ 369.81        | \$ 373.01        |
| VNS Choice               | \$ 342.74        | \$ 346.44        | \$ 342.28        | \$ 341.51        | \$ 346.29        | \$ 343.68        | \$ 342.69        | \$ 349.16        | \$ 350.30        | \$ 366.36        | \$ 380.18        | \$ 393.33        |
| <b>Total - All Plans</b> | <b>\$ 334.69</b> | <b>\$ 336.43</b> | <b>\$ 334.18</b> | <b>\$ 335.14</b> | <b>\$ 335.83</b> | <b>\$ 334.06</b> | <b>\$ 332.93</b> | <b>\$ 335.58</b> | <b>\$ 337.45</b> | <b>\$ 355.82</b> | <b>\$ 362.60</b> | <b>\$ 372.12</b> |

| Unit Cost                | FY14 - Monthly Δ |             |              |             |             |              |              |             |             |             |             |             |
|--------------------------|------------------|-------------|--------------|-------------|-------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|
| Plan Name                | 201304           | 201305      | 201306       | 201307      | 201308      | 201309       | 201310       | 201311      | 201312      | 201401      | 201402      | 201403      |
| Amida Care               |                  | -0.4%       | -1.0%        | 0.5%        | -0.5%       | 0.4%         | -1.0%        | 0.4%        | 1.9%        | 3.9%        | 0.9%        | 3.4%        |
| MetroPlus                |                  | 1.0%        | 0.5%         | 0.7%        | -0.3%       | -1.3%        | 0.3%         | 0.2%        | -0.6%       | 8.4%        | 1.3%        | 0.9%        |
| VNS Choice               |                  | 1.1%        | -1.2%        | -0.2%       | 1.4%        | -0.8%        | -0.3%        | 1.9%        | 0.3%        | 4.6%        | 3.8%        | 3.5%        |
| <b>Total - All Plans</b> |                  | <b>0.5%</b> | <b>-0.7%</b> | <b>0.3%</b> | <b>0.2%</b> | <b>-0.5%</b> | <b>-0.3%</b> | <b>0.8%</b> | <b>0.6%</b> | <b>5.4%</b> | <b>1.9%</b> | <b>2.6%</b> |

|                                     |
|-------------------------------------|
| <b>Legend</b>                       |
| Plan with highest monthly unit cost |
| Plan with lowest monthly unit cost  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

| Monthly Utilization/1000 | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                          | FY14 HIVSNP  |              |              |              |              |              |              |              |              |              |              |              |
| Plan Name                | 201304       | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Amida Care               | 7,320        | 7,254        | 6,806        | 7,557        | 7,170        | 7,043        | 7,485        | 6,840        | 7,414        | 7,431        | 6,889        | 7,442        |
| MetroPlus                | 6,822        | 6,848        | 6,259        | 6,703        | 6,576        | 6,420        | 6,927        | 6,451        | 6,779        | 6,906        | 6,212        | 6,756        |
| VNS Choice               | 7,091        | 7,127        | 6,536        | 7,310        | 6,811        | 6,603        | 7,300        | 6,635        | 6,989        | 7,053        | 6,455        | 6,869        |
| <b>Total - All Plans</b> | <b>7,088</b> | <b>7,086</b> | <b>6,547</b> | <b>7,212</b> | <b>6,869</b> | <b>6,708</b> | <b>7,252</b> | <b>6,654</b> | <b>7,082</b> | <b>7,148</b> | <b>6,541</b> | <b>7,048</b> |

| Monthly Utilization/1000 | FY14 - Monthly Δ |             |              |              |              |              |             |              |             |             |              |             |
|--------------------------|------------------|-------------|--------------|--------------|--------------|--------------|-------------|--------------|-------------|-------------|--------------|-------------|
|                          | 201304           | 201305      | 201306       | 201307       | 201308       | 201309       | 201310      | 201311       | 201312      | 201401      | 201402       | 201403      |
| Amida Care               |                  | -0.9%       | -6.2%        | 11.0%        | -5.1%        | -1.8%        | 6.3%        | -8.6%        | 8.4%        | 0.2%        | -7.3%        | 8.0%        |
| MetroPlus                |                  | 0.4%        | -8.6%        | 7.1%         | -1.9%        | -2.4%        | 7.9%        | -6.9%        | 5.1%        | 1.9%        | -10.1%       | 8.8%        |
| VNS Choice               |                  | 0.5%        | -8.3%        | 11.8%        | -6.8%        | -3.0%        | 10.6%       | -9.1%        | 5.3%        | 0.9%        | -8.5%        | 6.4%        |
| <b>Total - All Plans</b> |                  | <b>0.0%</b> | <b>-7.6%</b> | <b>10.2%</b> | <b>-4.7%</b> | <b>-2.4%</b> | <b>8.1%</b> | <b>-8.2%</b> | <b>6.4%</b> | <b>0.9%</b> | <b>-8.5%</b> | <b>7.8%</b> |

|                                       |
|---------------------------------------|
| <b>Legend</b>                         |
| Plan with highest monthly utilization |
| Plan with lowest monthly utilization  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.
4. Figures above use State eligibility data with submissions through 9/30/2014.

| GDR                      | NYC Metro    |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                          | FY14 HIVSNP  |              |              |              |              |              |              |              |              |              |              |              |
|                          | 201304       | 201305       | 201306       | 201307       | 201308       | 201309       | 201310       | 201311       | 201312       | 201401       | 201402       | 201403       |
| Amida Care               | 55.1%        | 55.3%        | 55.4%        | 55.5%        | 55.6%        | 55.3%        | 55.6%        | 55.2%        | 55.0%        | 55.5%        | 56.0%        | 55.6%        |
| MetroPlus                | 56.7%        | 57.1%        | 56.8%        | 56.7%        | 56.2%        | 56.2%        | 55.9%        | 55.8%        | 56.5%        | 56.4%        | 56.4%        | 57.2%        |
| VNS Choice               | 57.4%        | 56.9%        | 57.2%        | 57.4%        | 57.0%        | 56.8%        | 57.2%        | 56.5%        | 56.2%        | 57.4%        | 57.1%        | 57.6%        |
| <b>Total - All Plans</b> | <b>56.4%</b> | <b>56.4%</b> | <b>56.4%</b> | <b>56.5%</b> | <b>56.2%</b> | <b>56.1%</b> | <b>56.2%</b> | <b>55.8%</b> | <b>55.8%</b> | <b>56.4%</b> | <b>56.5%</b> | <b>56.7%</b> |

|                               |
|-------------------------------|
| <b>Legend</b>                 |
| Plan with highest monthly GDR |
| Plan with lowest monthly GDR  |

**Notes:**

1. Data includes all premium groups.
2. Data represents all therapeutic classes.
3. Encounter data represents FY14 dates of service paid through 6/19/2014.

