

## **Your Bottom Line is Our Business**

*Cona Elder Law PLLC*

As the end of the pandemic nears, so does the expiration of the Medicaid GIS that provides for “COVID approvals.” With this in mind, it’s important that skilled nursing facilities put systems, policies and procedures in place now that adequately address the likely deluge of both new institutional Medicaid applications and those applications previously approved under the current COVID regulations that at recertification, must be completed vis a vis the production of the 5 year look back. One such procedure that must be implemented is the meticulous calendaring of all Medicaid deadlines. With such stringent deadlines, a successful Medicaid Coordinator must keep a detailed calendar that closely monitors the issuing date and due date of all “pend or deferral letters” as well as when the facility’s correspondence to financial institutions must be sent in order prevail at a Fair Hearing, should the financial institution fail to produce the requested documentation within the Medicaid Program’s prescribed time frame. Additionally, the issuing date and deadline to request a Fair Hearing on all adverse notices from the Medicaid Program must also be fastidiously chronicled so as to preserve the facility’s right to appeal an erroneous denial.

Failure to do so for each and every case, will obviously have disastrous consequences for the facility’s bottom line. Timing is everything in life and Medicaid is no exception.

The experienced attorneys at Cona Elder Law can assist you in managing this process. Please contact us for your free virtual “Best Practices” seminar specifically for Leading Age members. Call Christina at (631) 390-5000 or email [cpecoraro@conalaw.com](mailto:cpecoraro@conalaw.com) to schedule yours today.

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