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TO: Downstate Financial Managers

FROM: **Darius Kirstein**

DATE: November 8, 2016

SUBJECT: MEETING NOTICE

The next meeting of the Downstate Financial Managers Council will be held on Friday, December 2nd from **1:00 p.m. to 3:30 p.m. at** Andrus on Hudson, 185 Old Broadway, Hastings on Hudson – [Click here for directions.](#)

MEETING AGENDA

Revenue management in a managed care world is always a challenge. Chris McCarthy, CPA, of PKF O'Connor Davies will share his observations and expertise on what providers should keep in mind and the systems they should have in place to minimize billing problems and effectively manage issues such as authorizations and denials to help preserve cash flow.

Partnering with Institutional Special Needs Plans (ISNPs) can improve resident health outcomes while generating additional revenue opportunities tied to quality care. ISNPs are not new but clinical and financial models have evolved significantly over the past year and have become more integrated with other facets of SNF operations. Join Marc Zimmet of Zimmet Healthcare Services Group as he discusses strategies to ensure your facility structures the most effective partnerships in a rapidly changing post-acute care ecosystem.

LeadingAge NY staff will also provide a brief Medicaid issues update.

Please complete the "Notification of Attendance" form below indicating your availability for the meeting and **e-mail it to dkirstein@leadingageny.org or fax it back to (518) 867-8384 by Nov. 25, 2016.**

Notification of Attendance

Downstate Financial Managers Council

Friday, Dec. 2, 2016 1:00 – 3:30 p.m.

Andrus on Hudson

185 Old Broadway

Hastings on Hudson

Yes, I will attend the meeting

Name: _____

Phone #: _____

Title: _____

Facility: _____

E-mail Address: _____