

## Nursing Home Salary Report

# Sample Excerpt

This report provides a compilation of data collected during the 2015 LeadingAge NY Nursing Home Salary Survey. Participants reported wage and salary data as of July, 2015. The figures in the report are based on 149 surveys received from not-for-profit and public nursing homes.

The report contains data for 17 management and 17 non-management positions. Separate pages for management and non-management positions can be accessed using the Excel Worksheet tabs (near the bottom of the screen) labeled "Management" and "Non-Management". After selecting the appropriate page (tab), view a desired report by selecting a job title and the desired geographic breakout using the drop down menus. Each report contains graphs and a table showing one job title at a time.

The pages are formatted to print and provide the user with a custom, single page report with data on the user-selected position narrowed to user-selected geographies.

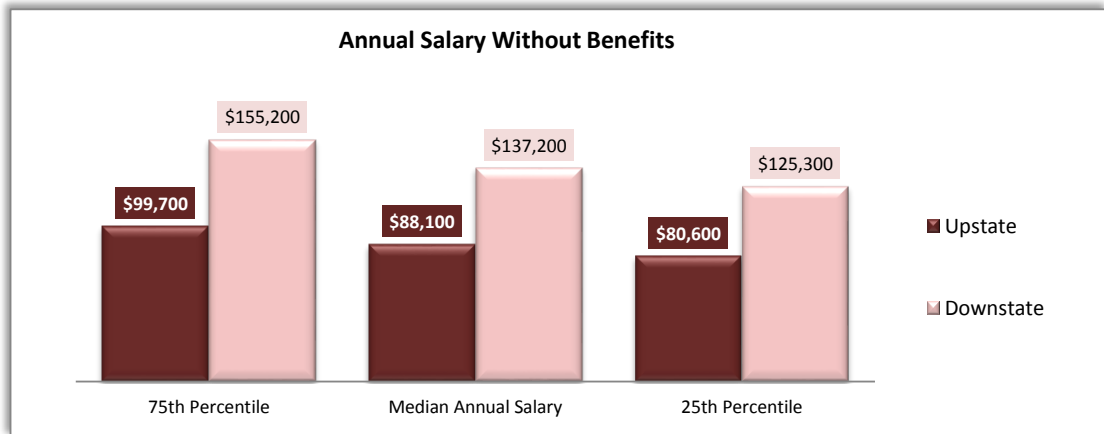
Salary/wage data for each position may be viewed in 29 breakouts based on geography and sponsorship. The "Geography" tab provides definitions of the regional breakdowns used in the report. The number of facilities that each comparative figure is based upon is shown in each table as "Number of Homes Reporting".

To ensure the drop-down menus operate correctly, please select "enable" or "enable content" if prompted to do so when opening the file.

**Please note that the report is copyrighted and intended for the exclusive use of LeadingAge NY member survey participants.**

# Director of Nursing Salary Data

2015	Upstate		Downstate	
	Annual Salary	Salary with Benefits	Annual Salary	Salary with Benefits
Number of Homes Reporting	94	79	47	38
Average Annual Salary	\$92,300	\$121,300	\$143,800	\$196,200
Median Annual Salary	\$88,100	\$117,500	\$137,200	\$187,900
25th Percentile	\$80,600	\$107,600	\$125,300	\$165,700
75th Percentile	\$99,700	\$127,700	\$155,200	\$218,600
Small Facility* Median	\$86,800	\$113,200	\$132,000	\$174,200
Large Facility* Median	\$93,000	\$126,100	\$138,600	\$194,000



## Notes

Percentiles were calculated by arranging salary figures from highest to lowest and dividing them into four quarters. The 25th percentile figure marks the dividing line between the lowest quarter and the second lowest. The 75th percentile figure marks the dividing line between the highest quarter and the second highest. The median is the middle, with half of the salaries falling above this figure, half falling below. Medians are not likely to be skewed by outliers while averages may be.

The survey collected weekly salaries effective July 2015 along with 2014 annual bonus information. The annual salary figure was calculated by multiplying the 2015 weekly salary by 52 and adding the 2014 annual bonus. Only full time positions (35 hours per week or more) are included. Blanks or "sts" indicate that the sample was too small to report (fewer than 5 responses).

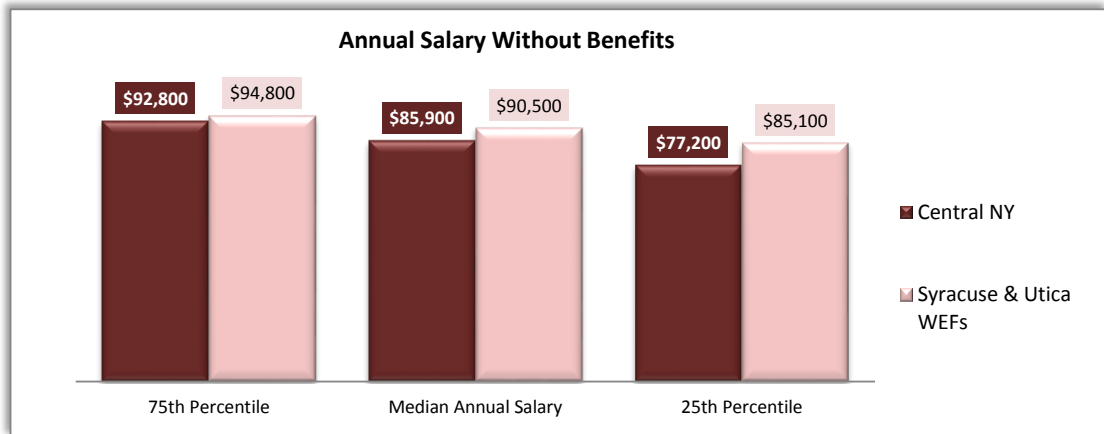
The survey also asked respondents to report average benefits as a percent of salary for all management positions using the same definition of "benefits" as used in the RHCFC cost report. This benefits percentage was then applied to the annual salary. Annual bonus, if any, was added after the benefit percentage was applied. Responses that did not report benefits are included in the "Salary with Bonus" calculation but not in the "Salary with Benefits and Bonus" data.

\*The "small facility" breakout includes homes with 200 or fewer beds. "Large facility" group includes homes with 180 or more beds. Homes with 180-200 beds are included in both the "small home" and the "large home" group. Please see the "Geography" tab for a list of counties that comprise each region.



# Director of Nursing Salary Data

2015	Central NY		Syracuse & Utica WEFs	
	Annual Salary	Salary with Benefits	Annual Salary	Salary with Benefits
Number of Homes Reporting	32	27	18	14
Average Annual Salary	\$85,200	\$111,500	\$91,500	\$117,500
Median Annual Salary	\$85,900	\$112,800	\$90,500	\$115,900
25th Percentile	\$77,200	\$97,100	\$85,100	\$105,300
75th Percentile	\$92,800	\$125,600	\$94,800	\$126,800
Small Facility* Median	\$83,800	\$103,500	\$90,200	\$111,600
Large Facility* Median	\$90,100	\$127,700	\$94,100	sts



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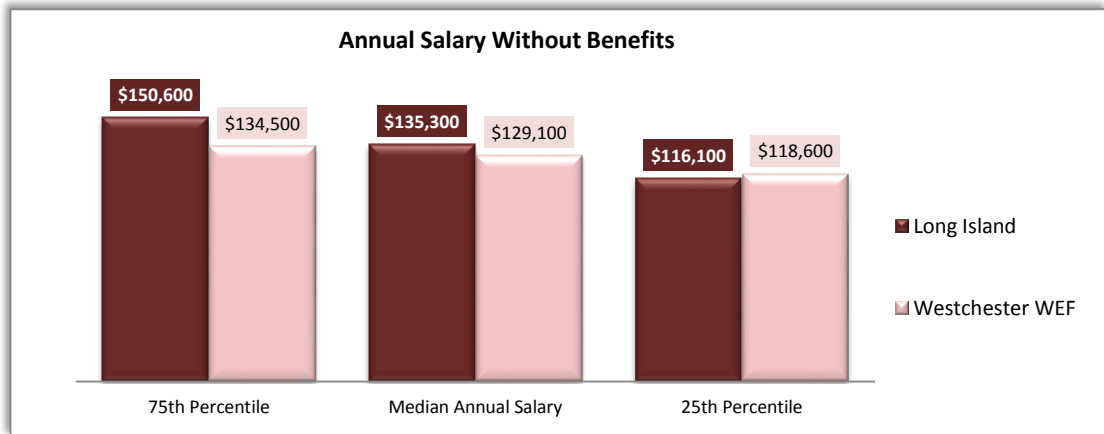
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# Director of Nursing Salary Data

2015	Long Island		Westchester WEF	
	Annual Salary	Salary with Benefits	Annual Salary	Salary with Benefits
Number of Homes Reporting	12	7	13	11
Average Annual Salary	\$137,900	\$194,900	\$135,300	\$174,700
Median Annual Salary	\$135,300	\$181,400	\$129,100	\$171,200
25th Percentile	\$116,100	\$162,900	\$118,600	\$156,200
75th Percentile	\$150,600	\$222,300	\$134,500	\$186,400
Small Facility* Median	\$116,100	sts	\$128,500	\$158,000
Large Facility* Median	\$137,700	sts	\$132,900	sts



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Geographic Breakouts Used in the LeadingAge New York Salary Report	
Region Name	Counties Included in Region
Albany WEF	Albany, Columbia, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Fulton counties.
Binghamton Area	Broome, Chenango, Cortland, Delaware, Otsego, Tioga and Tompkins counties.
Buffalo Region	DOH Western NY Region. Allegany, Cattaraugus, Chautauqua, Erie, Genesee, Niagara, Orleans, Wyoming counties.
Central NY	DOH Central NY Region. Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Madison, Oneida, Onondaga, Oswego, Tioga, Tompkins counties.
Central Rural, Elmira and Binghamton WEF Regions	Broome, Cayuga, Chemung, Cortland, Schuyler, Seneca, Steuben, Tompkins and Yates counties.
Downstate	Westchester, Rockland, NYC Boroughs, and Long Island.
Glens Falls & Northern Rural WEF Regions	Clinton, Essex, Franklin, St. Lawrence, Warren and Washington counties.
Hudson Valley	DOH Hudson Valley Region. Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester counties.
Long Island	Nassau and Suffolk counties.
New York City	5 NYC Boroughs.
Northeastern NY	DOH Northeastern NY Region. Albany, Clinton, Columbia, Delaware, Essex, Franklin, Fulton, Greene, Montgomery, Otsego, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, Washington counties.
Poughkeepsie and Orange WEF Regions	Chenango, Delaware, Dutchess, Orange, Otsego, Putnam, Sullivan, and Ulster counties.
Rochester Region	DOH Finger Lakes Region. Chemung, Livingston, Monroe, Ontario, Schuyler, Seneca, Steuben, Wayne, Yates counties.
Rochester WEF	Livingston, Monroe, Ontario, Wayne counties.
Syracuse & Utica WEFs	Herkimer, Jefferson, Lewis, Madison, Onondaga, Oneida and Oswego counties.
Upstate	All counties except Westchester, Rockland, NYC Boroughs, and Long Island.
Upstate Hospital-Based Homes	Hospital-based homes in all counties except Westchester, Rockland, NYC Boroughs, and Long Island.
Upstate Public Homes	Public homes in all counties except Westchester, Rockland, NYC Boroughs, and Long Island.
Utica WEF	Herkimer, Jefferson, Lewis, Oneida, Oswego counties.
Westchester WEF	Westchester and Rockland counties.

### DOH Regions

