



**Department
of Health**

Office of
Health Insurance
Programs

MLTC Update

Policy and Planning Meeting

March 14, 2019

MLTC Statewide Enrollment

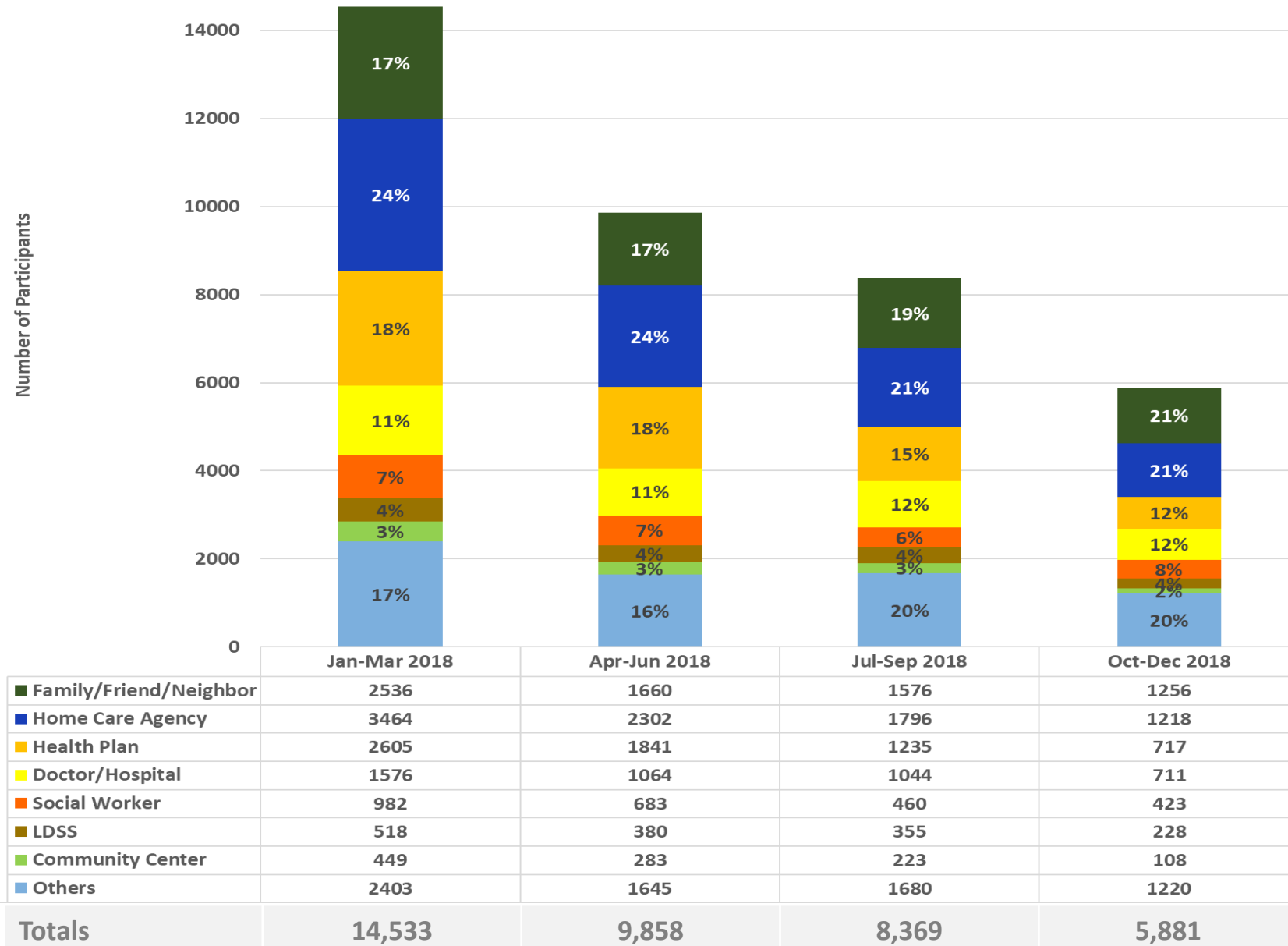
	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	YTD percent enrollment increase from 2/2018
MLTC Product	Enrollment													
Partial Cap	200,799	202,513	204,025	206,438	208,628	211,526	212,736	215,292	218,306	220,725	223,568	224,857	226,352	12.73%
PACE	5,685	5,670	5,654	5,678	5,657	5,689	5,663	5,718	5,757	5,776	5,796	5,801	5,809	2.18%
MAP	9,495	9,812	10,164	10,489	10,803	11,206	11,459	11,832	12,360	12,727	13,120	13,904	14,473	52.43%
FIDA	4,117	4,037	3,969	3,927	3,895	3,858	3,797	3,774	3,725	3,640	3,489	3,135	3,027	-26.48%
FIDA IDD	764	796	818	888	941	1,013	1,048	1,082	1,103	1,138	1,179	1,191	1,193	56.15%
Total	220,860	222,828	224,630	227,420	229,925	233,292	234,703	237,698	241,251	244,066	247,152	248,888	250,854	13.58%
Growth from previous month	1,468	1,968	1,802	2,790	2,505	3,367	1,411	2,995	3,553	2,755	3,146	1,736	1,966	
Percent change from previous month	0.67%	0.89%	0.81%	1.24%	1.10%	1.46%	0.60%	1.28%	1.49%	1.14%	1.29%	.70%	.79%	

* Based on enrollment records as of February 1, 2019



CFEEC Evaluation Marketing/Referral Sources

3



Others (in ascending order) =

- HRA (NYC)
- Lawyer (Bar Association, Law Firm)
- Nursing Home
- NYMC Mailing or Website
- Advertising (Newspaper, Flyer, MTA Bus/Subway)
- Radio
- Mailing (Other than NYMC)
- Unanswered

Community First Choice Option (CFCO)

- Per the request of MCOs, the Department is setting up biweekly calls to discuss the implementation process for CFCO
- Department reviewing list of questions submitted by Plan Associations
 - Preliminary call yesterday with Plan Associations
- Information will be provided regarding process for CFCO desk readiness reviews
- Previously held webinar slides are posted to the [CFCO website](https://www.health.ny.gov/health_care/medicaid/redesign/community_first_choice_option.htm):
https://www.health.ny.gov/health_care/medicaid/redesign/community_first_choice_option.htm

Training	Date
Encounter Training for MCOs on the CFCO services	Mid-April
Person-Centered Service Planning Statewide Initiative Training	Throughout 2019

Cost Reports Reminder

- 2018 Annual Cost reports were released and available through HCS on February 12th
- Cost reports are due on Wednesday, April 10, 2019

Home Care Worker Wage Parity

- On March 27, the Department emailed the 2019 Home Care Worker Wage Parity Certification Forms to MCOs and Trade Associations
- They have also been made available online on MRT 61 under Wage Parity Reminders:
https://www.health.ny.gov/health_care/medicaid/redesign/mrt_61.htm
 - [Managed Care Organization](#)
 - [Certified Home Health Agency](#)
 - [Long Term Home Health Care Program](#)
 - [Licensed Home Care Agency](#)
 - [Consumer Directed Personal Assistance Services](#)
- Ongoing compliance of the Home Care Worker Wage Parity law in New York City, Nassau, Suffolk and Westchester Counties began March 1, 2019
- Forms certifying compliance with the law must be submitted via email to
HCWorkerParity@health.ny.gov

Workforce Investment Program

- There are ten plans participating in partnerships with Long Term Care Workforce Investment Organizations (LTC WIO)
- A distribution of \$61.4M is now being processed and should be received shortly
- WIO dollars must be used to support initiatives to retrain, recruit and retain healthcare workers in the long-term care sector
- More information about the Program and related announcements can be found on the Workforce Investment Program website:
https://www.health.ny.gov/health_care/medicaid/redesign/2017/mltc_invest.htm
- Please continue to send questions to MLTCWorkforce@health.ny.gov

MLTC Value-Based Payment (VBP)

- A recent analysis of the VBP Tracking Report (VBPTR) indicated that not all plans were reporting expenditure data accurately
- In response, the Department held a MLTC VBP refresher webinar on March 8, which reviewed MLTC VBP Tracking Report (VBPTR) reporting requirements, Social Determinants of Health (SDH) & community-based organization (CBO) requirements for Level 2 VBP arrangements
 - MLTC VBP guidance and webinars are available in the MLTC section of the [VBP Resource Library](https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_library/index.htm):
https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_library/index.htm

MLTC Value-Based Payment (VBP)

- As a reminder, by April 1, 2019:
 - MLTC Partially Capitated plans must have at least 5 percent of their total Medicaid expenditures in Level 2 VBP arrangements
 - Fully Capitated plans must have at least 15 percent of their total Medicaid expenditures in Level 2 VBP arrangements
- Submit your Level 2 contracts to: MLTCContract@health.ny.gov
- Other VBP questions can be directed to: MLTCVBP@health.ny.gov

QUESTIONS?

